

Last Update 03-09-2007
REAL ESTATE CONTINUING EDUCATION APPROVED COURSES
Classroom & Distant Learning, Correspondence (CRP)
Virginia Real Estate Board

360 TRAINING
T/A AGENTCAMPUS.COM
200 ACADEMY DR STE 260
AUSTIN TX 78704
PH: (512) 441-1097 FAX: (512) 441-1811

C O U R S E S

Course Number: 056058
CODE OF ETHICS (CRP) 6 hour(s)
ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
Course Number: 055495
CONTRACTS, PURCHASE & SALES AGREEMENTS (CRP) 4 hour(s)
REAL ESTATE CONTRACTS 4 hour(s)
Course Number: 055497
ENVIRONMENTAL HAZARDS (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055499
LEASES 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055500
LIENS, TAXES AND FORECLOSURES (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055498
REAL ESTATE APPRAISAL (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055496
REAL ESTATE FINANCE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

ACT WEB SERVICES
T/A ACTWEBSERVICES.COM
2201 QUARTERMASTER LANE
RESTON VA 20191
PH: (703) 476-1747 FAX: (703) 860-8512

C O U R S E S

Course Number: 052931
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052920
COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 052921
COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052918
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052919
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052925
 DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052930
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055048
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 052924
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052929
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052928
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052923
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052927
 REAL ESTATE TAXES - WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052926
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052922
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052917
 VIRGINIA 16-HOUR CONTINUING EDUCATION RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

 ALPHA COLLEGE OF REAL ESTATE INC OF VA
 T/A ALPHA-OMEGA COLLEGE OF REAL ESTATE
 11861 CANON BLVD SUITE A
 NEWPORT NEWS VA 23606
 PH: (757) 873-8884 FAX: () -

C O U R S E S

Course Number: 054826

1 HOUR HOME WARRANTY CONTRACT DISCLOSURE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052359
 1 HOUR LAND USE COURSE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055972
 1 HOUR RENOVATION FINANCE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053383
 16 HOUR CONTINUING EDUCATION COURSE 16 hour(s)
 FAIR HOUSING 3 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054329
 2 HOUR CONTRACT TO CLOSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055984
 2 HOUR CREDIT CHALLENGED BUYERS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054821
 2 HOUR FAIR HOUSING 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 055974
 2 HOUR RENOVATION FINANCE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052377
 2004 ETHICS SEMINAR 3 hour(s)

 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052361
 3 HOUR AGENCY CORRESPONDENCE AND INTERNET COURSE 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 054834
 3 HOUR CONTRACT TO CLOSING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051913
 3 HOUR ETHICS CORRESPONDENCE COURSE 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054829
 3 HOUR FAIR HOUSING CLASSROOM 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 054827
 3 HOUR HOME WARRANTY CONTRACT DISCLOSURE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055968
 3 HOUR RENOVATION FINANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051863
 3 HRS FAIR HOUSING CORRESPONDENCE & INTERNET COURSE 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 054331
 4 HOUR CONTRACT TO CLOSING 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055970

4 HOUR RENOVATION FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052200
 50 WAYS TO LOSE YOUR LICENSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052456
 ACCREDITED BUYER REPRESENTATIVE 13 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052197
 AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052363
 ALPHA COLLEGE OF REAL ESTATE 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054831
 ANATOMY OF A HOUSE 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 055283
 BASICS OF INVESTING IN REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052829
 BLUE PRINT READING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052203
 BUSINESS PLANNING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054658
 BUSINESS PLANNING AND SETTING GOALS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053085
 BUSINESS PLANNING SUCCEED IN ADVANCE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052199
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051914
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051915
 COMMERCIAL REAL ESTATE: SMART MARKETING PRACTICES (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051917
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENT (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053114
 CONTRACT REVISIONS SEMINAR 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 053390
 CONTRACT TO CLOSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052205

CONTRACTS 6 hour(s)
 REAL ESTATE CONTRACTS 6 hour(s)
 Course Number: 053994
 COVER YOUR ASSETS 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 053813
 CREATING WEALTH THRU RESIDENTIAL REAL ESTATE INVESTMENT 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054971
 CRS 201: LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052376
 CRS 202: EFFECTIVE BUYER SALES STRATEGIES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054966
 EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONALS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 054962
 ENVIRONMENTAL ISSUES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054824
 ENVIRONMENTAL ISSUES 4 HOURS CONTINUING EDUCATION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051906
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052191
 ETHICS & STAND. OF COND./CURR. INDUST. ISSUES & TRENDS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051909
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 054892
 EXPANDING YOUR MARKET 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 Course Number: 024802
 FIRE, WATER AND MOLD DAMAGE RESTORATION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054963
 HOME CONSTRUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054968
 HOME PROTECTION PROGRAMS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054333
 HOUSE CONSTRUCTION AS A SELLING TOOL 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051882
 HOW HOUSES WORK 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054956
 HOW TO KEEP YOURSELF AND YOUR BROKER OUT OF COURT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 051992
 HOW TO STOP THE HOME INSPECTION FROM KILLING THE DEAL 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052830
 INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPRESENTATIVES 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 051905
 INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054335
 IT TAKES ENERGY TO SELL A HOME 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054662
 LAND USE AND NEW CONSTRUCTION MARKET UPDATE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054833
 LEGAL RISK REDUCTION 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 053113
 LEGAL UPDATES 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055264
 LEGISLATIVE UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054657
 MASTERING ADVANCED 1031 TAX EXCHANGE CONCEPTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053084
 MOLD 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053501
 MOLD, REAL ESTATE & PROPERTY MANAGEMENT PROFESSIONALS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053384
 MOLD, REAL ESTATE AND PROPERTY MANAGEMENT PROFESSIONALS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054661
 MOTIVATION OF TODAY'S BUYERS & SELLERS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054954
 NARPM MARKETING PPM COURSE 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 054957
 NARPM TECHNOLOGY RMP 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054838
 NAVIGATING THE ETHICS OF AGENCY 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 051912
 NEW 16 HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 18 hour(s)
 FAIR HOUSING 3 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051911
 NEW 8 HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)

FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052012
 NEW 8 HOUR REQUIRED TOPIC (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051973
 NEW 8HR REQUIRED TOPIC CONTINUING ED CLASSROOM COURSE 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 053395
 PICKING UP THE PIECES AFTER FIRE DAMAGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054664
 POWER LISTING PRESENTATION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054959
 PREPARING YOUR LISTING FOR THE BUYERS HOME INSPECTION 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051908
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051881
 PROPERTY MANAGEMENT HANDLING ESCROW ACCOUNTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053394
 PROPERTY OR BUSINESS INTERRUPTION PLANS FOR REAL ESTATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053502
 PROPERTY OR BUSINESS INTERRUPTION PLANS FOR REAL ESTATE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051903
 REAL ESTATE AND TAXES WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053082
 REAL ESTATE APPRAISAL 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053080
 REAL ESTATE BROKERAGE A MANAGEMENT GUIDE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 022402
 REAL ESTATE CONTINUING EDUCATION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 022502

REAL ESTATE CONTINUING EDUCATION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052193
 REAL ESTATE FINANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053076
 REAL ESTATE FINANCE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052452
 REAL ESTATE FINANCING CALCULATIONS MADE SIMPLE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052195
 REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 053078
 REAL ESTATE LAW 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051907
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052092
 REHAB FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051972
 REIN CONTRACT REVISION COURSE 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)

 Course Number: 052189
 RESIDENTIAL FINANCING UPDATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055273
 RESIDENTIAL ROOFING SYSTEMS/SHINGLES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051904
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055267
 ROSE & WOMBLE BACKWARDS & FORWARDS KNOW YOUR CONTRACTS 6 hour(s)
 REAL ESTATE CONTRACTS 6 hour(s)
 Course Number: 056179
 ROSE & WOMBLE CMA 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056177
 ROSE & WOMBLE LISTING PROCESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055281
 ROSE & WOMBLE PROACTIVE PROSPECTING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056182
 ROSE & WOMBLE PROPERTY COUNSELING THE BUYER 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055271
 ROSE & WOMBLE PROPERTY VALUATION/LISTING PROCESS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 055269
 ROSE & WOMBLE WHO DO I REPRESENT 3 hour(s)

REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052600
 SENIOR REAL ESTATE SPECIALIST 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052775
 SENIORS REAL ESTATE SPECIALIST 13 hour(s)
 REAL ESTATE RELATED SUBJECTS 13 hour(s)
 Course Number: 055664
 STRUCTURAL SYSTEMS, HOW HOUSES WORK II 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052294
 TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052866
 THE CRITICAL PATH TO SUCCESSFUL SELLING 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051918
 THE TRUTH ABOUT MOLD (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053399
 TRUTH ABOUT WATER DAMAGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055275
 UNCOVERING HIDDEN PLUMBING DEFECTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051916
 UNDERSTANDING 1031 EXCHANGE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056255
 US INSPECT 2 HOUR ENVIRONMENTAL ISSUES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051910
 VIRGINIA 8 HOUR RENEWAL PACKAGE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 055277
 WELLS AND PUMPS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054837
 WORKING WITH BUYERS BANKRUPTCY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052201
 WORKING WITH SELLER/PROPERTY VALUATIONS & LISTING PROCESS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052453
 WRITING EFFECTIVE CONTRACTS, A NEW SOPHISTICATION 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

 ALPHA COLLEGE OF REAL ESTATE INC OF VA
 T/A ALPHA-OMEGA COLLEGE OF REAL ESTATE
 2697 INTERNATIONAL PARKWAY #4
 VIRGINIA BEACH VA 23452
 PH: (757) 427-1740 FAX: (757) 468-9364

C O U R S E S

Course Number: 052363
 1 HOUR CONTRACT CORRESPONDENCE/INTERNET COURSE (CRP) 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 054826
 1 HOUR HOME WARRANTY CONTRACT DISCLOSURE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052359
 1 HOUR LAND USE COURSE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 055972
 1 HOUR RENOVATION FINANCE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 053383
 16 HOUR CONTINUING EDUCATION COURSE 16 hour(s)
 FAIR HOUSING 3 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 054329
 2 HOUR CONTRACT TO CLOSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055984
 2 HOUR CREDIT CHALLENGED BUYERS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054821
 2 HOUR FAIR HOUSING 2 hour(s)
 FAIR HOUSING 2 hour(s)

Course Number: 055974
 2 HOUR RENOVATION FINANCE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052377
 2004 ETHICS SEMINAR 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052361
 3 HOUR AGENCY CORRESPONDENCE AND INTERNET COURSE (CRP) 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)

Course Number: 054834
 3 HOUR CONTRACT TO CLOSING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051913
 3 HOUR ETHICS CORRESPONDENCE COURSE 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 054829
 3 HOUR FAIR HOUSING CLASSROOM 3 hour(s)
 FAIR HOUSING 3 hour(s)

Course Number: 054827
 3 HOUR HOME WARRANTY CONTRACT DISCLOSURE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055968
 3 HOUR RENOVATION FINANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051863

3 HRS FAIR HOUSING CORRESPONDENCE & INTERNET COURSE 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 054331
 4 HOUR CONTRACT TO CLOSING 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055970
 4 HOUR RENOVATION FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052200
 50 WAYS TO LOSE YOUR LICENSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052456
 ACCREDITED BUYER REPRESENTATIVE 13 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

 REAL ESTATE AGENCY 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 055264
 ACTIONS OF THE 2006 VIRGINIA GENERAL ASSEMBLY 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052197
 AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 054831
 ANATOMY OF A HOUSE 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 055283
 BASICS OF INVESTING IN REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052829

 BLUE PRINT READING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052203
 BUSINESS PLANNING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054658
 BUSINESS PLANNING AND SETTING GOALS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053085
 BUSINESS PLANNING SUCCEED IN ADVANCE 2 hour(s)

 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052199
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051914
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051915
 COMMERCIAL REAL ESTATE: SMART MARKETING PRACTICES (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051917
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENT (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053114
 CONTRACT REVISIONS SEMINAR 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053390
 CONTRACT TO CLOSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052205
 CONTRACTS 6 hour(s)
 REAL ESTATE CONTRACTS 6 hour(s)
 Course Number: 053994
 COVER YOUR ASSETS 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 053813
 CREATING WEALTH THRU RESIDENTIAL REAL ESTATE INVESTMENT 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054971
 CRS 201: LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052376
 CRS 202: EFFECTIVE BUYER SALES STRATEGIES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054966
 EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONALS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 054962
 ENVIRONMENTAL ISSUES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054824
 ENVIRONMENTAL ISSUES 4 HOURS CONTINUING EDUCATION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051906
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052191
 ETHICS & STAND. OF COND//CURR. INDUST. ISSUES & TRENDS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051909
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)

Course Number: 054892
 EXPANDING YOUR MARKET 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 024802
 FIRE, WATER AND MOLD DAMAGE RESTORATION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054963
 HOME CONSTRUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054968
 HOME PROTECTION PROGRAMS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054333
 HOUSE CONSTRUCTION AS A SELLING TOOL 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051882

HOW HOUSES WORK 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054956
 HOW TO KEEP YOURSELF AND YOUR BROKER OUT OF COURT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 051992
 HOW TO STOP THE HOME INSPECTION FROM KILLING THE DEAL 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052830
 INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPRESENTATIVES 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 051905
 INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054335
 IT TAKES ENERGY TO SELL A HOME 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054662
 LAND USE AND NEW CONSTRUCTION MARKET UPDATE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054833
 LEGAL RISK REDUCTION 2 hour(s)

 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 053113
 LEGAL UPDATES (CRP) 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 054657
 MASTERING ADVANCED 1031 TAX EXCHANGE CONCEPTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053084
 MOLD 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053501
 MOLD, REAL ESTATE & PROPERTY MANAGEMENT PROFESSIONALS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053384
 MOLD, REAL ESTATE AND PROPERTY MANAGEMENT PROFESSIONALS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054661
 MOTIVATION OF TODAY'S BUYERS & SELLERS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054954
 NARPM MARKETING PPM COURSE 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 054957
 NARPM TECHNOLOGY RMP 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054838
 NAVIGATING THE ETHICS OF AGENCY 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 051912
 NEW 16 HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 16 hour(s)
 FAIR HOUSING 3 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051911
 NEW 8 HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052012
 NEW 8 HOUR REQUIRED TOPIC (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051973
 NEW 8HR REQUIRED TOPIC CONTINUING ED CLASSROOM COURSE 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 053395
 PICKING UP THE PIECES AFTER FIRE DAMAGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054664
 POWER LISTING PRESENTATION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054959
 PREPARING YOUR LISTING FOR THE BUYERS HOME INSPECTION 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051908
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051881
 PROPERTY MANAGEMENT HANDLING ESCROS ACCOUNTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053394
 PROPERTY OR BUSINESS INTERRUPTION PLANS FOR REAL ESTATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053502
 PROPERTY OR BUSINESS INTERRUPTION PLANS FOR REAL ESTATE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051903
 REAL ESTATE AND TAXES WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053082
 REAL ESTATE APPRAISAL 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053080
 REAL ESTATE BROKERAGE A MANAGEMENT GUIDE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 022502

REAL ESTATE CONTINUING EDUCATION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 022402
 REAL ESTATE CONTINUING EDUCATION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052193
 REAL ESTATE FINANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053076
 REAL ESTATE FINANCE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052452
 REAL ESTATE FINANCING CALCULATIONS MADE SIMPLE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052195
 REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 053078
 REAL ESTATE LAW 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051907
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052092
 REHAB FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051972
 REIN CONTRACT REVISION COURSE 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)

 Course Number: 052189
 RESIDENTIAL FINANCING UPDATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055273
 RESIDENTIAL ROOFING SYSTEMS/SHINGLES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051904
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055267
 ROSE & WOMBLE BACKWARDS & FORWARDS KNOW YOUR CONTRACTS 6 hour(s)
 REAL ESTATE CONTRACTS 6 hour(s)
 Course Number: 056179
 ROSE & WOMBLE CMA 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056177
 ROSE & WOMBLE LISTING PROCESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055281
 ROSE & WOMBLE PROACTIVE PROSPECTING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056182
 ROSE & WOMBLE PROPERTY COUNSELING THE BUYER 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055271

ROSE & WOMBLE PROPERTY VALUATION/LISTING PROCESS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 055269
 ROSE & WOMBLE WHO DO I REPRESENT 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052600
 SENIOR REAL ESTATE SPECIALIST 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052775
 SENIORS REAL ESTATE SPECIALIST 13 hour(s)
 REAL ESTATE RELATED SUBJECTS 13 hour(s)
 Course Number: 055664
 STRUCTURAL SYSTEMS, HOW HOUSES WORK II 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052294
 TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052866
 THE CRITICAL PATH TO SUCCESSFUL SELLING 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051918
 THE TRUTH ABOUT MOLD (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053399
 TRUTH ABOUT WATER DAMAGE RESTORATION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055275
 UNCOVERING HIDDEN PLUMBING DEFECTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051916
 UNDERSTANDING 1031 EXCHANGE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056255
 US INSPECT 2 HOUR ENVIRONMENTAL ISSUES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051910
 VIRGINIA 8 HOUR RENEWAL PACKAGE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 055277
 WELLS AND PUMPS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054837
 WORKING WITH BUYERS BANKRUPTCY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052201
 WORKING WITH SELLER/PROPERTY VALUATIONS & LISTING PROCESS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052453
 WRITING EFFECTIVE CONTRACTS, A NEW SOPHISTICATION 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

 AMERICAN BUSINESS COLLEGE INC
 9156 SOUTH FEDERAL HWY
 PORT SAINT LUCIE FL 34952

PH: (772) 337-1143 FAX: (772) 337-0734

C O U R S E S

Course Number: 054164
VIRGINIA CE 16-HR RENEWAL PACKAG (CRP) 16 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

AMERICAN SCHOOL OF REAL ESTATE EXPRESS LLC
T/A REAL ESTATE EXPRESS.COM
12977 NORTH FORTY DRIVE
SUITE 214
SAINT LOUIS MO 63141
PH: (314) 205-1685 FAX: (314) 205-1613

C O U R S E S

Course Number: 014002
ENVIRONMENTAL ISSUES (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 013702
PROPERTY MANAGEMENT (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 013502
RESIDENTIAL FINANCE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 013602
RISKY BUSINESS - RISK MANAGEMENT TECHNIQUES (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 013402
USING THE WEB TO IMPROVE CUSTOMER SERVICE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 019102
VIRGINIA LAW, FAIR HOUSING AND ETHICS (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
Course Number: 013802
WORKING WITH DIVERSITY TO ASSIST THE CONSUMER (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 013902
WORKING WITH SENIORS (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

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953 ATTERBERRY RD
P O BOX 699
SEQUIM WA 98382

PH: (888) 910-5452 FAX: (877) 228-0799

C O U R S E S

Course Number: 056056
ADA FAIR HOUSING (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051894
ADA FAIR HOUSING (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 054910
COMMUNITY ETHICS (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055956
COMMUNITY ETHICS (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055957
CONTRACTS (CRP) 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 051901
CONTRACTS (CRP) 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 054909
ENERGY RESOURCES (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055958
ENERGY RESOURCES (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055959
ENVIRONMENTAL BASICS (CRP) 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 051896
ENVIRONMENTAL BASICS (CRP) 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 055960
HOME INSPECTION (CRP) 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 051895
HOME INSPECTION (CRP) 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 054907
HUMAN LAND USE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055961
HUMAN LAND USE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051897
METH MADNESS (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055962
METH MADNESS (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055963
PRICING PROPERTY (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051898
 PRICING PROPERTY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051899
 REAL ESTATE ETHICS (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055964
 REAL ESTATE ETHICS (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051900
 REAL ESTATE MATH (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 055965
 REAL ESTATE MATH (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 054911
 TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

 Course Number: 055966
 TAX STRATEGIES FOR THE INDEPENDENT CONTRACTOR (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 051748
 VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051749
 VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054908
 WATER RESOURCES (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055967
 WATER RESOURCES (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 APARTMENT AND OFFICE BUILDING ASSOC OF METRO WASHINGTON DC
 1950 OLD GALLOWS ROAD
 SUITE 600
 VIENNA VA 22182
 PH: (202) 296-3390 FAX: (202) 296-3399

C O U R S E S

Course Number: 021102
 COMMERCIAL R E TAX EVALUATION & APPEAL 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 021002
 EFFECTIVE BUSINESS COMMUNICATION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051821
 ELEVATORS - CONTRACTS, MAINTENANCE AND EXPENSE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052754

EMERGENCY PREPAREDNESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 052733
ENVIRONMENTAL ISSUES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051836
FIRE, LIFE SAFETY & SECURITY MEASURES FOR A NEW AGE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051720
HEATING, VENT. & AIR COND., BASICS & BEYOND PARTS I & II 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051820
MANAGING A SEE-THROUGH BUILDING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 004602
MASONRY BUILDING FACADES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051822
REDUCING OPERATING EXPENSES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

ARLINGTON PUBLIC SCHOOLS

CLARENDON EDUCATION CENTER
2801 CLARENDON
ARLINGTON VA 22201
PH: (703) 358-7219 FAX: () -

C O U R S E S

Course Number: 053207
HOME DEFECTS: HOW TO SPOT, CORRECT AND AVOID THEM 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

AVERY HESS ACADEMY OF REAL ESTATE
2301 GALLOWS ROAD
STE 230
DUNN LORING VA 22027
PH: (703) 723-3600 FAX: (703) 723-3720

C O U R S E S

Course Number: 053139
ARCHITECTURAL STYLES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 053138
ARCHITECTURAL STYLES (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 054766
BUYER REPRESENTATION IN REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055099
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054765
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055111
 COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055112
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055109
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055110
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053136
 COMMERCIAL STRUCTURES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 053137
 COMMERCIAL STRUCTURES (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053473
 DIVERSITY AND DOING BUSINESS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053472
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055105
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053140
 ELECTRONIC TRANSACTIONS IN REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053141
 ELECTRONIC TRANSACTIONS IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055100
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053475
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053474
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053507
 ETHICS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 053506
 ETHICS (CRP) 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)

 Course Number: 055148
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)

Course Number: 053134

EXTERIOR STRUCTURES 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053135

EXTERIOR STRUCTURES (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053477

FAIR HOUSING 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052882

FAIR HOUSING 2 hour(s)
FAIR HOUSING 2 hour(s)

Course Number: 055106

FAIR HOUSING (CRP) 4 hour(s)
FAIR HOUSING 4 hour(s)

Course Number: 053476

FAIR HOUSING (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055101

INTRODUCTION TO COMMERCIAL RE SALES (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053133

INTRODUCTION TO COMMERCIAL REAL ESTATE SALES 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053146

INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054767

PROPERTY DISCLOSURES - THE REAL ESTATE PROFESSIONAL GUIDE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054768

PROPERTY DISCLOSURES - THE REAL ESTATE PROFESSIONAL GUIDE CRP 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053479

PROPERTY MANAGEMENT & MANAGING RISK 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053478

PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055102

PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055103

REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052880

REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)

Course Number: 053147

REAL ESTATE AND TAXES - WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053132

REAL ESTATE AND TAXES, WHAT EVERY AGENT SHOULD KNOW 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052878

REAL ESTATE CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055107
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053481
 REAL ESTATE FINANCE USING THE QUALIFIER PLUS CALCULATOR 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053480
 REAL ESTATE FINANCE USING THE QUALIFIER PLUS CALCULATOR (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052879
 REAL ESTATE LEGAL UPDATES AND EMERGING TRENDS 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 052881
 REALTOR ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053130
 RED FLAGS PROPERTY INSPECTION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053144
 RED FLAGS PROPERTY INSPECTION (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055104
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 053148
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053149
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053131
 RISK MANAGEMENT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055108
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053145
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053143
 UNDERSTANDING 1031 TAX FREE EXCHANGES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053142
 UNDERSTANDING 1031 TAX FREE EXCHANGES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055098
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

BAYVIEW FINANCIAL EXCHANGE SERVICES
4425 PONCE DE LEON BLVD
MIAMI FL 33146
PH: (305) 646-6522 FAX: (305) 817-5216

C O U R S E S

Course Number: 055285
1031 TAX DEFERRAL STRATEGIES 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

BLUE RIDGE REAL ESTATE SCHOOL
181 GARBER LN
WINCHESTER VA 22602
PH: (540) 667-2606 FAX: (540) 808-4045

C O U R S E S

Course Number: 051809
2003 ETHICS SEMINAR 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 014502
AT HOME WITH DIVERSITY 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 054184
BORROW WITH CONFIDENCE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 056129
DISCLOSURE 101: WHEN TO SPEAK; WHEN TO SHUT UP; WHEN TO RUN 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 052401
DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)
REAL ESTATE AGENCY 2 hour(s)
Course Number: 054298
FAIR HOUSING IS FOR EVERYONE 3 hour(s)
FAIR HOUSING 3 hour(s)
Course Number: 007902
FAIR HOUSING IS FOR EVERYONE (3 HOURS) 3 hour(s)
FAIR HOUSING 2 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 052400
FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
Course Number: 054289
FIFTY WAYS TO LOSE YOUR LICENSE 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)
Course Number: 054287
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 056122

HANDLING NEW CONSTRUCTION 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 052403
 LEGAL UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 054283
 NAVIGATING THE ETHICS OF AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052399
 PROCURING CAUSE: 3 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052441
 RENOVATION FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052306
 THE REALTOR CODE OF ETHICS-NEW MEMBER ORIENTATION 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 014702
 THIS MOLD HOUSE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 014602
 THIS MOLD HOUSE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056120
 UNDERSTANDING THE SERVICE BROKER 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 054291
 WHO KILLED THE DEAL? ASSORTED DEAL AUTOPSIES 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052402
 WRITING EFFECTIVE CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054285
 WRITING EFFECTIVE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

 BUILDING OWNERS & MANAGERS INSTITUTE
 1521 RICHEY HWY
 ARNOLD MD 21012
 PH: (410) 974-1410 FAX: (410) 974-0544

C O U R S E S

Course Number: 051850
 ENVIRONMENTAL HEALTH & SAFETY ISSUES (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 051849
 THE DESIGN OPERATION & MAINTENANCE OF BLDG PART I (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 CALLSOURCE PROFESSIONAL SERVICES
 180 HERON DR

MELBOURNE BEACH FL 32951

PH: (888) 222-1214 FAX: (321) 409-8430

C O U R S E S

Course Number: 054242

FAIR HOUSING 2 hour(s)

FAIR HOUSING 2 hour(s)

Course Number: 054243

FAIR HOUSING - PLAYING FAIR (CRP) 2 hour(s)

FAIR HOUSING 2 hour(s)

CAREER WEBSCHOOL

3100 CUMBERLAND BOULEVARD

SUITE 1450

ATLANTA GA 30339

PH: (800) 532-7649 FAX: () -

C O U R S E S

Course Number: 002402

BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052138

BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 002802

CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052142

CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 003102

ETHICS IN REAL ESTATE (CRP) 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 002902

GOVERNMENT REGULATIONS (CRP) 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052408

MANDATORY TOPICS (CRP) 8 hour(s)

FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

REAL ESTATE AGENCY 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 002502

METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)

REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 052139

METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052140

PRICING PROPERTY TO SELL (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 002702
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052143
 REAL ESTATE MATH (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 003002
 REAL ESTATE MATH (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052141
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 002602
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052144
 TAX FREE EXCHANGES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 002302
 TAX FREE EXCHANGES (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 CARRUTHERS ACADEMY OF REAL ESTATE, LLC
 565 BENFIELD ROAD #400
 SEVERNA PARK MD 21146
 PH: (410) 384-9847 FAX: (410) 384-9815

C O U R S E S

Course Number: 055633
 AGENCY LAW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 053419
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053412
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053415
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053418
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 055634
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055825
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 053413
 FAIR HOUSING (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053414
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053409
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 053410
 REAL ESTATE AND TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055632
 REAL ESTATE CONTRACTS OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053417
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053411
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053416
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055635
 STAYING OUT OF COURT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053197
 VIRGINIA 16-HOUR CONTINUING EDUCATION RENEWAL PKG (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

 CE NETWORK INC
 2 BLOOR STREET WEST SUITE 2600
 ONTARIO
 PH: (866) 444-1124 FAX: (866) 444-8635

C O U R S E S

Course Number: 052417
 MULTIPLE OFFERS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 CENTRAL VIRGINIA COMMUNITY COLLEGE
 CTR WORKFORCE DEV & CONT EDUC
 3506 WARDS ROAD
 LYNCHBURG VA 24502
 PH: (434) 832-7600 FAX: (434) 832-7761

C O U R S E S

Course Number: 051979

REAL ESTATE CONTINUING EDUCATION SEMINAR 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

 CENTRAL VIRGINIA SCHOOL OF REAL ESTATE
 550 HILLSDALE DRIVE
 CHARLOTTESVILLE VA 22901
 PH: (434) 817-2397 FAX: (434) 817-2836

C O U R S E S

Course Number: 055725

1031 EXCHANGES: WHAT YOU NEED TO KNOW FOR YOUR INVESTOR CLIENTS 1
 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054567

50 TECH TIPS IN 50 MINUTES 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 055783

ADVANCED CONSERVATION REAL ESTATE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 056039

AFFORDABLE HOUSING PROGRAMS: WHAT REALTORS NEED TO KNOW 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052256

AGENCY AND CONTRACTS 4 hour(s)

REAL ESTATE AGENCY 2 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 052253

AGENCY LAW 3 hour(s)

REAL ESTATE AGENCY 3 hour(s)

Course Number: 055995

BUILD YOUR FINANCIAL HOUSE:MANAGE MONEY AND CREATE WEALTH LIKE A BANK 2
 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054520

BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051761

COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 017902

COMPREHENSIVE GUIDE TO REAL ESTATE FINANCE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 056049

CONSERVATION EASEMENT TAX BENEFITS 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051787
 CONSERVATION EASEMENT WKSHOP FOR ATT,RE PROF,ACCT,APP 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052742
 CONSERVATION EASEMENTS: A WORKSHOP FOR REAL ESTATE PROFESSIONALS 2
 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054933
 CONSERVATION PLANNING FOR RURAL LAND 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054936
 CONSERVATION REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055792
 CONSERVATION REAL ESTATE FIELD COURSE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052003
 CONTINUING EDUCATION 8 HOURS 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051966
 CONTINUING EDUCATION ETHICS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 055724
 DOLLARS AND SENSE OF CONSERVATION EASEMENTS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053097
 EFFECTIVE CONTRACT WRITING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054515
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 052257
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 054519
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054563
 FAIR HOUSING ADVERTISING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 051853
 FAIR HOUSING ADVERTISING SEMINAR 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052255
 FAIR HOUSING AND LEGAL UPDATE 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054352
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)
 FAIR HOUSING 3 hour(s)

Course Number: 052936
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052935
 FAIR HOUSING IS FOR EVERYONE 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 051844
 FAIR HOUSING OPENS DOORS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054513
 FAIR HOUSING OPENS DOORS 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052070
 FAR HOUSING AND AGENCY 4 hour(s)
 FAIR HOUSING 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 055902
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 055906
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 3
 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 026002
 FUND. OF ESTATE PLAN. & TAX INCENT.FOR DON. CONSER.EASE. 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052932
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054546
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054550
 HOME COMPUTER & NETWORK SECURITY 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054545
 HOME WARRANTIES & RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054511
 HOW TO CLOSE MORE SALES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054800
 INTRODUCTION TO HOME PURCHASE FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054796
 LEAD GENERATION AND TRACKING 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054521
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052933
 LEGAL UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055623
 LESSONS FOR A LIFETIME OF INVESTING 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 056149
 MAKING ADVERTISING AND MLS WORK FOR YOU 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055926
 MAXIMIZING YOUR REAL ESTATE CONTRACT MANAGEMENT SYSTEM 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052069
 NEW RULES AND TOOLS TO EXPAND YOUR MARKET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054798
 PERSONAL BUDGETING 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052934
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 054518
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054517
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054516
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052708
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052450
 REAL ESTATE LAW/LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 054281
 REAL ESTATE TAX ISSUES DESIGNED FOR REALTORS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054565
 REALTOR SECURE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 053087
 RENOVATION FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054794
 ROAD MAP FOR SUCCESS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054792
 RUNNING A PROFIT AND LOSS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054719
 SENIOR REAL ESTATE SPECIALIST 13 hour(s)
 REAL ESTATE RELATED SUBJECTS 13 hour(s)

Course Number: 053510
 THE FACTS ON UNDERGROUND STORAGE TANKS 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 054548

THE FACTS ON UNDERGROUND STORAGE TANKS 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055804
 THINKING IN REVERSE: HOW A REVERSE MORTGAGE HELPS THE SENIOR HOME
 OWNER/BUYER 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055904
 UNDERSTANDING AND SELLING THE CONDOMINIUM AND THE POA 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052251
 UNDERSTANDING CONTRACTS AND CONTRACT WRITING 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053286
 VHDA LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 051771
 VHDA: LOAN PROGRAM UPDATE FOR R E PROFESSIONALS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052597
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052681
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054523
 WRITING EFFECTIVE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

 CHARLES CLARKE CONSULTING INC
 101 WILDWOOD CIRCLE
 P O BOX 2817
 GAINESVILLE GA 30503
 PH: (770) 287-7808 FAX: (770) 287-8994

C O U R S E S

Course Number: 053352
 CONSUMER RELATIONS: A NATIONAL AND LOCAL PERSPECTIVE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 CHURCHLAND ACADEMY OF REAL ESTATE
 3325 TAYLOR ROAD SUITE 109
 CHESAPEAKE VA 23321

PH: (804) 484-2800 FAX: (757) 483-0776

C O U R S E S

Course Number: 052145

CONTINUING EDUCATION FOR THE EIGHT HOUR COURSE 8 hour(s)

FAIR HOUSING 2 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

REAL ESTATE AGENCY 2 hour(s)

Course Number: 053554

THE 8 HR CONTINUING EDUCATION COURSE - REQUIRED SUBJECTS 8 hour(s)

FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

REAL ESTATE AGENCY 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)

CITY OF ROANOKE FAIR HOUSING BOARD

215 CHURCH AVE SW ROOM 162

ROANOKE VA 24011

PH: (540) 853-5647 FAX: (540) 853-6597

C O U R S E S

Course Number: 055340

FAIR HOUSING COMPLIANCE MADE SIMPLE 3 hour(s)

FAIR HOUSING 3 hour(s)

CLASS ACT REAL ESTATE EDUCATION CENTER

10217 REDBRIDGE ROAD

RICHMOND VA 23236

PH: (804) 794-9782 FAX: () -

C O U R S E S

Course Number: 055916

A GUIDE TO WORKING WITH BUYERS 1 hour(s)

REAL ESTATE AGENCY 1 hour(s)

Course Number: 055912

CLIENT RECOVERY:HOW TO SAVE A POSSIBLE LOST CLIENT 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055914

FAST BLAST:A JUMP START TO YOUR REAL ESTATE CAREER 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

CLE INTERNATIONAL

1620 GAYLORD STREET

DENVER CO 80206

PH: (303) 377-6600 FAX: () -

C O U R S E S

Course Number: 053492

LAND USE LAW 10 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 028002

NEGOTIATING LEASES 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

COACHING INSTITUTE

11734 SOUTH ELECTION RD

SUITE 295

DRAPER UT 84020

PH: (801) 553-2300 FAX: () -

C O U R S E S

Course Number: 055895

MAXIMIZE PROPERTY VALUE AND ASSIST MOTIVATED SELLERS 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051872

TECHVANTAGE - STOP BUYING & START USING TECHNOLOGY 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

COLDWELL BANKER RESIDENTIAL BROKERAGE SCHOOL OF REAL ESTATE

3401 COMMISSION CT

STE 101

LAKERIDGE VA 22192

PH: (703) 490-1000 FAX: () -

C O U R S E S

Course Number: 052021

"INTEGRITY SELLING" HOW TO APPROACH PEOPLE 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052026

"INTEGRITY SELLING" HOW TO CLOSE SALES 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052020

"INTEGRITY SELLING" HOW TO DEMONSTRATE WHAT YOU'RE SLNG 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052027

"INTEGRITY SELLING" HW TO NEGOTIATE PRBLMS AND OBJTNS 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052025

"INTEGRITY SELLING" HW TO VLDTE YRSLF AND YOUR SERVICE 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052023
 "INTEGRITY SELLING" INTRODUCTION 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052022
 "INTEGRITY SELLING"FOUR TRAITS OF HGHLY SUCCESSFUL PEOPLE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052024
 "INTGRTY SLNG" HW TO INTRVW TO FND PPLS WANTS AND NEEDS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053425
 1031 TAX DEFERRED EXCHANGE AND THE IRS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056175
 ACCREDITED BUYER REPRESENTATIVE 11 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

REAL ESTATE AGENCY 3 hour(s)
 Course Number: 051816
 AT HOME WITH DIVERSITY 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 051864
 BORROW WITH CONFIDENCE: LOT COST OPTION FOR TODAY'S... 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051944
 BUILDING YOUR BUSINESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053677
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054535
 CBRB CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 052031
 CONSUMER RIGHTS AND RENTALS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055923
 CONTINUING ED FOR LICENSE RENEWAL 16 hour(s)
 FAIR HOUSING 3 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053682
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053933
 ENVIRONMENTAL ISSUES (RADON, ASBESTOS, LEAD-BASED PAINT) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053673
 ENVIRONMENTAL ISSUES IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053782
 ETHICS & STANDARDS OF CONDUCT 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 053675
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 052443
 ETHICS AND STANDARDS OF PRACTICE 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053674
 FAIR HOUSING (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 052745
 FAIR HOUSING COMPLIANCE 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 055910
 FAIR HOUSING-SHARED NEIGHBORHOODS, EQUAL OPPORTUNITIES 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 051957
 FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054464
 FROM CONTRACT TO CLOSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054580
 HOME INSPECTION FOR REAL ESTATE AGENTS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053935
 HOT TOPICS: LEGAL AND ETHICAL ISSUES 3 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051876
 HOW THE "DO NOT CALL" POLICY AFFECTS THE REALTOR 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051750
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053679
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051963
 INTRODUCTION TO NETWORK 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052757
 LEGISLATIVE UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 051942
 MARKETING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051943
 NEGOTIATING AGREEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053684
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053672
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052746
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 054462
 REAL ESTATE AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 055982
 REAL ESTATE AUCTIONS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053785
 REAL ESTATE CONTRACTS/OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053681
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055827
 REAL PROPERTY RIGHTS AND PUBLIC RECORDS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053683
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053680
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054460
 SAFETY IN REAL ESTATE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054537
 SELLER SERVICES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054573
 SENIORS REAL ESTATE SPECIALIST DESIGNATION COURSE 13 hour(s)
 REAL ESTATE RELATED SUBJECTS 13 hour(s)
 Course Number: 054763
 SETTLEMENT FORM REVIEW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052416
 THE ABC'S OF HOME WARRANTY 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051945
 THE BUYERS SERVICES SYSTEM 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 054571
 THE IRC 1031 TAX DEFERRED EXCHANGE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051946
 THE SELLERS SERVICE SYSTEM 4 hour(s)
 REAL ESTATE AGENCY 4 hour(s)
 Course Number: 054569
 THE SETTLEMENT PROCESS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051941
 UNDERSTANDING AND PRESENTING THE "REGIONAL SALES CONTRACT" 6 hour(s)
 REAL ESTATE CONTRACTS 6 hour(s)
 Course Number: 053676
 VIRGINIA 16 HR CONTINUING EDUCATION (CRP) 16 hour(s)

FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)

COLDWELL BANKER RESIDENTIAL BROKERAGE SCHOOL OF REAL ESTATE
7220-B COLUMBIA PIKE
ANNANDALE VA 22003
PH: (703) 256-3636 FAX: (703) 041-7138

C O U R S E S

Course Number: 052021

INTEGRITY SELLING- HOW TO APPROACH PEOPLE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

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 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)

 REAL ESTATE CONTRACTS 1 hour(s)

 COOKE REAL ESTATE SCHOOL HEADQUARTERS INC
 4130-16 STREET NORTH
 SAINT PETERSBURG FL 33703
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C O U R S E S

Course Number: 053208
 VIRGINIA 16-HOUR CONTINUING EDUCATION (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

COUNCIL OF REAL ESTATE BROKERAGE MANAGERS
430 NORTH MICHIGAN AVE
CHICAGO IL 60611
PH: (800) 621-8738 FAX: (312) 329-8882

C O U R S E S

Course Number: 008402
BALANCING THE SCALES OF RISK MANAGEMENT 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 008602
FINANCIAL PLANNING & MANAGEMENT (502) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051800
FINANCIAL PLANNING AND MANAGEMENT 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051798
MANAGING FOR PEAK PERFORMANCE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 008802
MANAGING FOR PEAK PERFORMANCE (504) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051801
MARKETING FOR COMPETITIVE ADVANTAGE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 008702
MARKETING FOR COMPETITIVE ADVANTAGE (503) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 008202
MARKETING IN GENERATIONAL IDENTITIES 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 008302
MERGERS & ACQUISITIONS 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 008102
SIGNIFICANT TRENDS IN REAL ESTATE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051799
STRATEGIC BUSINESS MANAGEMENT 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 008502
STRATEGIC BUSINESS PLANNING (501) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 010802
THE SELLING MANAGER 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

COUNCIL OF RESIDENTIAL SPECIALISTS
430 N MICHIGAN AVE

CHICAGO IL 60611
PH: (312) 321-4413 FAX: (312) 329-8882

C O U R S E S

Course Number: 055095
CREATING VALUE FOR YOUR CLIENTS (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

DAILEY REAL ESTATE SCHOOL
P O BOX 316
CALLAO VA 22435
PH: (804) 529-6900 FAX: (804) 529-6990

C O U R S E S

Course Number: 052974
ETHICS & STANDARDS OF CONDUCT 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 053051
FAIR HOUSING 3 hour(s)
FAIR HOUSING 3 hour(s)
Course Number: 053292
LAND USE ISSUES 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 052976
REAL ESTATE AGENCY 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
Course Number: 054608
REAL ESTATE CONTRACTS 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 052975
REAL ESTATE LAW & LEGAL UPDATES 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)
Course Number: 052977
TECHNOLOGY 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

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CHICAGO IL 60606 7481
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C O U R S E S

Course Number: 051770
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052018

COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052016
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052017
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052015
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 006200
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054715
 ELECTRONIC TRANSACTIONS IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 000500
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 050001
 ETHICS AND REAL ESTATE (CRP) 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 052756
 FAIR HOUSING (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)

Course Number: 000700
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054208
 PROPERTY DISCLOSURES: THE RE PROF GUIDE TO REDUCING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 000900
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 000600
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056124
 REAL ESTATE AGENT/MORTGAGE PROFESSIONAL (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 006400
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055813
 REAL ESTATE INVESTMENT FUNDAMENTALS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 000800
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054207
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 006500
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054714

THE TRUTH ABOUT MOLD (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054713

UNDERSTANDING 1031 TAX-FREE EXCHANGES (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052246

VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051865

VIRGINIA 8 HOUR RENEWAL PACKAGE (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

DPOR VIRGINIA FAIR HOUSING OFFICE
3600 WEST BROAD STREET
RICHMOND VA 23230

C O U R S E S

Course Number: 054585

FAIR HOUSING AND DISABILITY ISSUES 4 hour(s)
FAIR HOUSING 4 hour(s)

Course Number: 019600

FAIR HOUSING IS FOR EVERYONE (2-HOUR) 2 hour(s)
FAIR HOUSING 2 hour(s)

Course Number: 019700

FAIR HOUSING IS FOR EVERYONE (3-HOUR) 3 hour(s)
FAIR HOUSING 3 hour(s)

DULLES AREA REAL ESTATE SCHOOL
803 SYCOLIN ROAD #222
LEESBURG VA 20175
PH: (703) 777-2468 FAX: (703) 771-9787

C O U R S E S

Course Number: 054361

3 HOUR INTRODUCTION TO CONTRACTS 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 053516

ABR ELECTIVE: E-BUYER 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 054240

ABR ELECTIVE:INNOVATIVE MKTG TECHNIQUES FOR REPS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 053512
 ACCREDITED BUYERS REPRESENTATION (ABR) CORE COURSE 13 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 4 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 056033
 ADVANCED 1031 EXCHANGES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052379
 ARCHITECTURAL STYLES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052385
 ARCHITECTURAL STYLES (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053422
 BUYER REPRESENTATION (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055657
 CONDO'S & CO-OPS 4 hour(s)

 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054382
 DEALING WITH LIMITED SERVICE BROKERS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052962
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 052381
 ELECTRONIC TRANSACTIONS IN REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052387
 ELECTRONIC TRANSACTIONS IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055711
 ENVIRONMENTAL SURVEY:MOISTURE INTRUSION,MOLD,UST'S 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052146

 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051841
 ETHICS AND REAL ESTATE 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051842
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052239
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052380

EXTERIOR STRUCTURES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052386
 EXTERIOR STRUCTURES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054057
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)

 Course Number: 052000
 FAIR HOUSING 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 051843
 FAIR HOUSING 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054356
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 054222
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055718
 FROM CONTRACT TO CLOSING:EARNING YOUR FEE BY PROTECTING YOUR CLIENT 2
 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 013202
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055935
 HARNESSING THE POWER: PERFORMANCE BASED SKILLS MANAGEMENT 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054056
 HOME FINANCING 101, 102 AND BEYOND 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054846
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053518
 HOW TO DO LIKE-KIND EXCHANGE OF REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054384
 INTRODUCTION TO CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054358
 INTRODUCTION TO CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054052
 LAND & LAND USE ISSUES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

 Course Number: 055714
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 056222
 LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 052781

MANDATORY TOPICS (CRP) 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 055653
MANUFACTURED & MODULAR HOUSING 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055651
PERSONAL SAFETY AND SAFETY PROCEDURES FOR REAL ESTATE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 013102
PROCURING CAUSE 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
Course Number: 055709
PROCURING CAUSE 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
Course Number: 056224
PROCURING CAUSE: LAW & ETHICS 3 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
Course Number: 054845
PROFESSIONAL REALTOR ETHICS 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 052418
RADON AND REAL ESTATE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051999
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
Course Number: 051997
REAL ESTATE CONTRACTS 2 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 054059
REAL ESTATE FINANCE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 054852
REAL ESTATE FINANCE USING THE QUALIFIER PLUS CALCULATOR 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 054850
REAL ESTATE FINANCE USING THE QUALIFIER PLUS CALCULATOR 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 054848
REAL ESTATE FINANCING 101, 102 AND BEYOND 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055661
REAL ESTATE INVESTMENT FUNDAMENTALS 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 056061
REAL ESTATE INVESTMENT FUNDAMENTALS (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051998
REAL ESTATE LEGAL UPDATES AND EMERGING TRENDS 1 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
Course Number: 053018

RED FLAGS, SCREENING HOMES FOR LIABILITIES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052382
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052388
 REVERSE MORTGAGES FOR SENIOR HOMEOWNERS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056226
 THE R E BOARD'S NEW REGS: WHAT YOU NEED TO KNOW 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055655
 THE TRUTH ABOUT MOLD 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 055659
 TITLE INSURANCE FOR REAL ESTATE PROFESSIONALS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055716
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 052383
 UNDERSTANDING 1031 TAX-FREE EXCHANGES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052389
 UNDERSTANDING 1031 TAX-FREE EXCHANGES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053605
 VHDA: LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052740
 VIRGINIA 16-HOUR CONTINUING EDUCATION (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053196
 VIRGINIA MANDATORY TOPICS - 8 HOURS CLASSROOM CE 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055707
 WRITING EFFECTIVE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

 EASTERN SHORE COMMUNITY COLLEGE
 29300 LANKFORD HIGHWAY
 MELFA VA 23410
 PH: (757) 787-5931 FAX: (757) 787-5984

C O U R S E S

Course Number: 028102
PROFESSIONALISM IN R E CUSTOMER RELATIONSHIPS & SALES 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 000502
REAL ESTATE ETHICS AND STANDARDS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
Course Number: 000302
REAL ESTATE FAIR HOUSING 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 000202
REAL ESTATE TOPICS 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 000402
VIRGINIA REAL ESTATE LAWS AND REGULATIONS 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

ED SMITH REAL ESTATE SCHOOL
P O BOX 371
OCEAN CITY MD 21843 0371
PH: (410) 213-2700 FAX: (410) 213-2638

C O U R S E S

Course Number: 055084
BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 052991
MANDATORY TOPICS (CRP) 8 hour(s)

FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 055081
METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055083
PRICING PROPERTY TO SELL (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055082
TAX ADVANTAGE OF HOME OWNERSHIP (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

EDUCATIONAL SERVICES INC
T/A MILLENNIUM SCHOOL OF REAL ESTATE
1400 KEMPSVILLE RD
CHESAPEAKE VA 23320
PH: (757) 436-4336 FAX: (757) 548-6899

C O U R S E S

Course Number: 056160
 ETHICS & STANDARDS OF CONDUCT (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052290
 ETHICS AND REAL ESTATE 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 052291
 ETHICS AND REAL ESTATE (CRP) 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 056158
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 056154
 REAL ESTATE AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 056156
 REAL ESTATE AGENCY (CRP) 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052287
 REAL ESTATE FINANCE TODAY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052288
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052727
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052728
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

 ELLIOTT & COMPANY APPRAISERS
 3316-A BATTLEGROUND AVENUE
 GREENSBORO NC 27410
 PH: (336) 854-3075 FAX: (336) 854-7734

C O U R S E S

Course Number: 053090
 NUTS AND BOLTS OF APPRAISING 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 000201
 RURAL APPRAISING, MARSHALL & SWIFT AND FORMS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051892
 STANDARDS AND BEYOND 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 027402
THE APPRAISAL SMORGASBORD 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

ENTRUST ADMINISTRATION
9444 DOUBLE R BLVD
SUITE A
RENO NV 89521
PH: (775) 850-9110 FAX: (775) 850-9118

C O U R S E S

Course Number: 053198
REAL ESTATE RELATED INVESTMENTS IN IRA'S & QUALIFIED PLANS 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

FAIRFAX REALTY TRAINING CENTER
8381 OLD COURTHOUSE RD
SUITE 150
VIENNA VA 22182
PH: (703) 752-0703 FAX: (703) 752-0706

C O U R S E S

Course Number: 055878
AGENCY 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
Course Number: 055976
BUILDING THE BUSINESS I 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055980
BUILDING THE BUSINESS II 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055901
EIGHT HOUR MANDATORY COURSE FOR VIRGINIA 8 hour(s)
FAIR HOUSING 3 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 2 hour(s)
Course Number: 055880
ETHICS 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 055899
FAIR HOUSING 3 hour(s)
FAIR HOUSING 3 hour(s)
Course Number: 055882
OFFER TO PURCHASE 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 055859
PROPERTY VALUATION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055856

REAL ESTATE LAW - CONTRACTS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055897

SELLING PROCESS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055978

THE LISTING PROCESS 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 056125

THE SETTLEMENT PROCESS 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

GREATER CAPITAL AREA ASSOCIATION OF REALTORS
8757 GEORGIA AVENUE
SUITE 600
SILVER SPRING MD 20910
PH: (301) 590-8793 FAX: (301) 590-2248

C O U R S E S

Course Number: 053105

ANTI-TRUST 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 051971

AT HOME WITH DIVERSITY 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 054699

BARRIER FREE HOUSING 3 hour(s)
FAIR HOUSING 3 hour(s)

Course Number: 005298

BASICS OF COMMERCIAL REAL ESTATE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 024002

DEALING WITH INTERNATIONAL BUYERS AND SELLERS 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 005598

DON'T RISK IT 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 005698

DUE DILIGENCE FOR THE REAL ESTATE PROFESSIONAL 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 023902

ENVIRONMENTAL ISSUES 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 007298

ENVIRONMENTAL ISSUES IN RESIDENTIAL TRANSACTIONS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 024202

ESCROW MANAGEMENT 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 009898

GRI 101: BUILDING A REAL ESTATE BUSINESS 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 010098
 GRI 202: CONTRACT LAW & CONDOS AND COOPS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051970
 GRI 205: AGENCY AND BUYER REPRESENTATION 6 hour(s)
 REAL ESTATE AGENCY 6 hour(s)
 Course Number: 009798
 GRI 302: 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 010298
 GRI 303: 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 010398
 GRI403: NEW HOME SALES & MARKETING & PROPERTY MGMT: DOING IT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054623
 INTRODUCTION TO INTERNATIONAL REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 005198
 KEEPING IT STRAIGHT: COMPARATIVE PROTOCOLS & LICENSE LAWS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 024102
 MEETING THE SPECIAL NEEDS OF ELDERLY OR DISABLED CLIENTS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 024602
 NEW HOME SALES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053104
 PRESENTING MULTIPLE OFFERS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 024702
 RED FLAGS OF THE HOME INSPECTION 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

 Course Number: 024302
 REGULATORY ISSUES FOR THE INTERNATIONAL CLIENT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 024402
 TAP INTO THE INTERNATIONAL REAL ESTATE MARKET 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054624
 UNDERSTANDING RESIDENTIAL CONSTRUCTION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 005098
 UP-TO-DATE ETHICS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

 GSH TRAINING CO.
 582 LYNNHAVEN PARKWAY #400
 VIRGINIA BEACH VA 23452
 PH: (757) 490-6500 FAX: (757) 490-6593

C O U R S E S

Course Number: 052593
 2004 ETHICS SEMINAR 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052813
 ANTITRUST 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052188
 ARE YOU KEEPING UP WITH THE LAW, REGS & TRENDS? 4 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052105
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051995
 FAIR HOUSING 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 052812
 GETTING CONTRACTS TO CLOSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053588
 LAND USE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052814
 MANAGING RISK EFFECTIVELY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052106
 MINIMIZING LIABILITY FROM CONTRACTS 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052586
 OFFER TO PURCHASE 3 hour(s)

 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054061
 REAL ESTATE FINANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052103
 REAL ESTATE TRENDS & ISSUES 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055541
 THE CODE OF ETHICS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055364
 THE CODE OF ETHICS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053586
 THE LISTING PROCESS/PROPERTY VALUATION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052104
 UNDERSTANDING VIRGINIA'S AGENCY LAW 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 053623
 UNDERSTANDING VIRGINIA'S AGENCY LAW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052102
 UPDATE ON THE LAWS, RULES & REGULATIONS 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)

Course Number: 052811
WHAT SHOULD I SAY? OR DO? 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052187
WHAT'S FAIR? WHAT'S RIGHT? 4 hour(s)
FAIR HOUSING 2 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 054001
WHO KILLED THE DEAL? ASSORTED DEAL AUTOPSIES 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)

HAMPTON ROADS SCHOOL OF REAL ESTATE
184 BUSINESS PARK DR
SUITE 200
VIRGINIA BEACH VA 23462
PH: (757) 473-9700 FAX: (757) 473-9897

C O U R S E S

Course Number: 051764
2003 ETHICS SEMINAR 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 051861
ACCREDITED BUYER REPRESENTATIVE MANAGER 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 051839
BUILDING A SUCCESSFUL REO BUSINESS 5 hour(s)
REAL ESTATE RELATED SUBJECTS 5 hour(s)
Course Number: 023702
FAIR HOUSING IS FOR EVERYONE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 023802

HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051786
LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST CRS201 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051862
REAL ESTATE & HISTORIC PROPERTIES TRAINING SESSION 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051838
RESIDENTIAL FINANCING UPDATE 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051785
THE R E BOARD'S NEW REGS: WHAT YOU NEED TO KNOW 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051860
TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 051765
WHAT YOUR LICENSE ENTITLES YOU TO DO 2 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

HENDERSON PROFESSIONAL DEVELOPMENT SEMINARS
7411 RIGGS ROAD #412
HYATTSVILLE MD 20783
PH: (301) 434-2204 FAX: (301) 434-8084

C O U R S E S

Course Number: 054844
REAL ESTATE FINANCE TODAY 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 052672
VIRGINIA REAL ESTATE LAW UPDATES 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

HOUSING CONSULTANTS REAL ESTATE SCHOOL
9420 ANNAPOLIS RD #216
LANHAM MD 20706
PH: (301) 429-3065 FAX: () -

C O U R S E S

Course Number: 053303
16 HOURS OF CONTINUING EDUCATION 16 hour(s)
FAIR HOUSING 3 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 5 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 052148
ENVIRONMENTAL ISSUES: 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 052147
RISK MANAGEMENT 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)

INSTITUTE FOR PARTNERSHIP SOLUTIONS
9314 CLANBROOK COURT
FAIRFAX VA 22031
PH: (703) 352-9114 FAX: (703) 352-9114

C O U R S E S

Course Number: 053288
 CERTIFIED NETWORKING PROFESSIONAL FOR REALTORS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

 INSTITUTE OF REAL ESTATE MANAGEMENT
 T/A OF THE NATL ASSOC OF REALTORS
 430 N MICHIGAN AVE
 CHICAGO IL 60611 4090
 PH: (312) 329-6044 FAX: (800) 338-4736

C O U R S E S

Course Number: 053912
 ASM 604 INVESTMENT REAL ESTATE FINANCING AND VALUATION PT 2 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053913
 ASM 605 INVESTMENT REAL ESTATE FINANCING & VALUATION PT 3 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054161
 ASM603 INVESTMENT REAL ESTATE FINANCING & VALUATION (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053915
 ASM603 INVESTMENT REAL ESTATE FINANCING AND VALUATION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054158
 ASM604 INVESTMENT REAL ESTATE FINANCING & VALUATION PART 2 (CRP) 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054159
 ASM605 INVESTMENT REAL ESTATE FINANCING & VALUATION PART 3 (CRP) 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053916
 BDM 601 MAXIMIZING PROFIT GROWTH STRATEGIES FOR RE COMPANIES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053903
 BDM 602 PROPERTY MANAGEMENT: THE IREM MODEL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054162
 BDM601 MAXIMIZING PROFIT GROWTH STRATEGIES FOR RE COMPANIES (CRP) 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054152
 BDM602 PROPERTY MANAGEMENT: THE IREM MODEL (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 053910
 ETH 800 ETHICS FOR THE REAL ESTATE MANAGER 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 5 hour(s)
 Course Number: 054156
 ETH800 ETHICS FOR THE REAL ESTATE MANAGER (CRP) 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 5 hour(s)
 Course Number: 053904

FIN 402 INVESTMENT REAL ESTATE: FINANCIAL TOOLS	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054153	
FIN402 INVESTMENT REAL ESTATE: FINANCIAL TOOLS (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053902	
HRS 402 HUMAN RESOURCE ESSENTIAL FOR REAL ESTATE MGRS	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053917	
HRS 603 LEADERSHIP FOR TODAY'S REAL ESTATE MANAGER	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054151	
HRS402 HUMAN RESOURCE ESSENTIAL FOR REAL ESTATE MANAGERS (CRP)	4
hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054163	
HRS603 LEADERSHIP FOR TODAY'S REAL ESTATE MANAGER (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053911	
LRM 201 FAIR HOUSING FOR REAL ESTATE MANAGERS	6 hour(s)
REAL ESTATE RELATED SUBJECTS	6 hour(s)
Course Number: 054157	
LRM201 FAIR HOUSING FOR REAL ESTATE MANAGERS	6 hour(s)
REAL ESTATE RELATED SUBJECTS	6 hour(s)
Course Number: 053905	
MKL 406 MARKETING AND LEASING: OFFICE BUILDINGS	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053914	
MKL405 MARKETING AND LEASING: MULTIFAMILY PROPERTIES	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054160	
MKL405 MARKETING AND LEASING: MULTIFAMILY PROPERTIES (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054154	
MKL406 MARKETING AND LEASING: OFFICE BUILDING (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053906	
MNT 402 PROPERTY MANAGEMENT AND RISK MANAGEMENT	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054155	
MNT402 PROPERTY MANAGEMENT & RISK MANAGEMENT (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 051837	
RES201 - SUCCESSFUL SITE MANAGEMENT	7 hour(s)
LEGAL UPDATES / LAW	2 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
ETHICS AND STANDARDS OF CONDUCT	1 hour(s)

INVESTORS TITLE INSURANCE COMPANY
121 NORTH COLUMBIA ST
CHAPEL HILL NC 27515 2687
PH: (919) 968-2200 FAX: (919) 968-2219

C O U R S E S

Course Number: 054588

OWNERS TITLE INSURANCE COVERAGE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055325

THE NUTS AND BOLTS OF A LIKE-KIND EXCHANGE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

JAMES M TALENS

6017 WOODLEY RD

MC LEAN VA 22101

PH: (703) 241-1144 FAX: () -

C O U R S E S

Course Number: 054620

INTRODUCTION TO REAL ESTATE SPANISH 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

JAMES MADISON UNIVERSITY

T/A COLLEGE OF GRADUATE & PROFESSIONAL PROGRAMS

MSC 6802

HARRISONBURG VA 22807

PH: (540) 568-7958 FAX: (540) 568-7860

C O U R S E S

Course Number: 002202

REAL ESTATE ETHICS AND NEGOTIATION 6 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

KAPLAN REAL ESTATE SCHOOLS

30 SOUTH WACKER DR STE 2400

CHICAGO IL 60606

PH: (312) 894-0320 FAX: (312) 836-1146

C O U R S E S

Course Number: 052374

BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052613

COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052614

COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052615
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052616
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052373
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052372
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052365
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 052375
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055501
 FAIR HOUSING (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)

Course Number: 052371
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052370
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052369
 REAL ESTATE AND TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052368
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052367
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052366
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052612
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052410
 VIRGINIA 8 HOUR RENEWAL PACKAGE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

 KENDALL TODD INC
 212 W MAIN ST STE 317
 DURHAM NC 27701

PH: (919) 688-8223 FAX: (919) 882-9888

C O U R S E S

Course Number: 054717
BORROW SMART 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

KIRKS' INSTITUTE FOR ADVANCED REAL ESTATE STUDIES
2111 WILSON BLVD
700
ARLINGTON VA 22201
PH: (703) 351-5041 FAX: (703) 961-9107

C O U R S E S

Course Number: 054818
CLIENT ANALYSIS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 054556
CONTRACT WRITING, HANDLING CUSTOMER DEPOSITS, AND AGENCY 3 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 055346
CONTRACTS AND CONTRACT LAW 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 052005
CONTRACTS AND CONTRACT LAW 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 021100
CURRENT LEGAL PROBLEMS PART III - FAIR HOUSING/ADA 3 hour(s)
FAIR HOUSING 3 hour(s)
Course Number: 054820
LAWS AND REGULATIONS 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)
Course Number: 054559
LISTING AND LEASING PROPERTY; CURRENT INDUSTRY ISSUES AND TRENDS 3
hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE AGENCY 2 hour(s)
Course Number: 055417
MARKET ANALYSIS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 054741
STRATEGIC PLANNING 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053299
VA 16 HOUR CONTINUING EDUCATION (CRP) 16 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 055170
VIRGINIA LEGAL UPDATE, AGENCY & ETHICS 3 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
Course Number: 052004
VIRGINIA REAL ESTATE REGULATIONS- LAW & ETHICS 3 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)

LAW SEMINARS INTERNATIONAL
800 5TH AVE STE 101
SEATTLE WA 98104
PH: (206) 567-4490 FAX: (206) 567-5058

C O U R S E S

Course Number: 056079
ADVANCED COMMERCIAL REAL ESTATE LEASES 10 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
REAL ESTATE CONTRACTS 8 hour(s)

LAWYERS TITLE INSURANCE CORPORATION
2812 EMERYWOOD PARKWAY
SUITE 200
RICHMOND VA 23294
PH: (804) 775-6854 FAX: (804) 644-0938

C O U R S E S

Course Number: 055894
DEED WARRANTIES, TENANCIES AND DECEDENTS' ESTATES 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)

LONG & FOSTER INSTITUTE OF REAL ESTATE
3069 NUTLEY STREET
FAIRFAX VA 22031
PH: (703) 560-9044 FAX: (703) 560-9772

C O U R S E S

Course Number: 054978
ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 4 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052317
 AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052682
 AGENCY (CRP) 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 054896
 ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 015802
 ASSISTING THE RELOCATING HOME SELLER 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055943
 BETTER REAL ESTATE PRACTICES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052315
 COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES
 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 014102
 CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053571
 CONTRACTS TO SETTLEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 052316
 CREATING CMAS IN REALTY TOOLKIT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054897
 DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 015902
 DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012602
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053575
 ELEMENTS OF ARCHITECTURE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052445
 EMAIL MARKETING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053362
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 012102
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053063
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054008
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053062
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 013002
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053361
 FAIR HOUSING 3 hour(s)

 FAIR HOUSING 3 hour(s)
 Course Number: 012702
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053064
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 011902
 FH LAWS & RECENT DEV. IN FED., STATE & 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053573
 FINANCE IN DETAIL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 016302
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053059
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054894
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053094
 GETTING THE CONTRACT TO SETTLEMENT (CRP) 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052090
 GUIDE TO LAND INVESTING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052319
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053569
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051808
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 012302
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052107
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 014302
 LEAD BASED PAINT UPDATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052836
 LEAD-BASED PAINT & THE LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053567
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051817
 NAR CODE OF ETHICS & STANDARDS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051886
 NEW MANDATED VA CE COURSE 8 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052314
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053060
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 056046
 OFFER TO PURCHASE REVISION 1 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053816
 PRICING PROPERTIES USING K-BAR 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051702
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)

 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051760
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 012502
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012202
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052320
 REAL ESTATE AND THE INTERNET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054899
 REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 012802
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012402

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054013
 RESIDENTIAL FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012902
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 013302
 RISK REDUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056134
 SENIORS REAL ESTATE SPECIALIST 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052834
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053363
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052318
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052216
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053061
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051891
 VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051953
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 020402
 VIRGINIA C E COURSE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 014202
 VIRGINIA CE COURSE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051716
 VIRGINIA CE COURSE (CRP) 5 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 054011
VIRGINIA REAL ESTATE LAW 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)

LONG & FOSTER INSTITUTE OF REAL ESTATE
9321 MIDLOTHIAN TURNPIKE
RICHMOND VA 23235
PH: (804) 794-9650 FAX: () -

C O U R S E S

Course Number: 054978
ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 4 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052317
AGENCY 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)

Course Number: 052682
AGENCY (CRP) 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)

Course Number: 054896
ASSISTING RELOCATING HOMESELLER RE-CERTIFICATION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 015802
ASSISTING THE RELOCATING HOME SELLER 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055943
BETTER REAL ESTATE PRACTICES 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052315
COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES
3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 014102
CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053571
CONTRACTS TO SETTLEMENT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052316
CREATING CMAS IN REALTY TOOLKIT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054897
DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 015902

DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012602
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053575
 ELEMENTS OF ARCHITECTURE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052445
 EMAIL MARKETING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053362
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 012102
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053063
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054008
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 013002
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053062
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 053361
 FAIR HOUSING 3 hour(s)

 FAIR HOUSING 3 hour(s)
 Course Number: 012702
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053064
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 011902
 FH LAWS & RECENT DEV. IN FED., STATE & LOCAL LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053573
 FINANCE IN DETAIL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 016302
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053059
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054894
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053094
 GETTING THE CONTRACT TO SETTLEMENT 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052090
 GUIDE TO LAND INVESTING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052319
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053569
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051808
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 012302
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052107
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 014302
 LEAD BASED PAINT UPDATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052836
 LEAD-BASED PAINT & THE LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053567
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051817
 NAR CODE OF ETHICS & STANDARDS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051886
 NEW MANDATED VA CE COURSE 8 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053060
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052314
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056046
 OFFER TO PURCHASE REVISION 1 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053816
 PRICING PROPERTIES USING K-BAR 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 051702
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051760
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 012502
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012202
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052320
 REAL ESTATE AND THE INTERNET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054899
 REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 012802
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012402
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054013
 RESIDENTIAL FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012902
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 013302
 RISK REDUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056134
 SENIORS REAL ESTATE SPECIALIST 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052834
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 053363
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052318
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052216
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053061
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051891

VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 051953

VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 020402

VIRGINIA C E COURSE 8 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 014202

VIRGINIA CE COURSE 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 051716

VIRGINIA CE COURSE (CRP) 5 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 054011

VIRGINIA REAL ESTATE LAW 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)

LONG & FOSTER INSTITUTE OF REAL ESTATE
46191 WESTLAKE DRIVE
STERLING VA 20165

C O U R S E S

Course Number: 054978

ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 4 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052317

AGENCY 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)

Course Number: 052682

AGENCY (CRP) 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)

Course Number: 054896

ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 015802

ASSISTING THE RELOCATING HOME SELLER 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055943
 BETTER REAL ESTATE PRACTICES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052315
 COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES
 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 014102
 CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053571
 CONTRACTS TO SETTLEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 052316
 CREATING CMAS IN REALTY TOOLKIT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054897
 DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 015902
 DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012602
 DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053575
 ELEMENTS OF ARCHITECTURE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052445
 EMAIL MARKETING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053362
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 012102
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053063
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054008
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 013002
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053062
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 053361
 FAIR HOUSING 3 hour(s)

 FAIR HOUSING 3 hour(s)
 Course Number: 012702

FAIR HOUSING (CRP)	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 053064		
FAIR HOUSING LAW & PRACTICE (CRP)	4 hour(s)	
FAIR HOUSING	4 hour(s)	
Course Number: 011902		
FH LAWS & RECENT DEVE. IN FEDERAL, STATE & LOCAL LAW	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053573		
FINANCE IN DETAIL	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 053059		
FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA	1 hour(s)	
REAL ESTATE CONTRACTS	1 hour(s)	
Course Number: 016302		
FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 054894		
FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 053094		
GETTING THE CONTRACT TO SETTLEMENT	1 hour(s)	
REAL ESTATE CONTRACTS	1 hour(s)	
Course Number: 052090		
GUIDE TO LAND INVESTING	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 052319		
HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT	4	
hour(s)		
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 053569		
HOME PROTECTION PROGRAMS AND RISK MANAGEMENT	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 051808		
HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 012302		
INTRODUCTION TO COMMERCIAL R E SALES (CRP)	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 052107		
KEEPING THE CONTRACT TOGETHER TO SETTLEMENT	2 hour(s)	
REAL ESTATE CONTRACTS	2 hour(s)	
Course Number: 014302		
LEAD BASED PAINT UPDATE	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052836		
LEAD-BASED PAINT & THE LAW	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053567		
MASTERING ADVANCED 1031 EXCHANGE CONCEPTS	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 051817		
NAR CODE OF ETHICS & STANDARDS	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)	
Course Number: 051886		

NEW MANDATED VA CE COURSE 8 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053060
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052314
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056046
 OFFER TO PURCHASE REVISION 1 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053816
 PRICING PROPERTIES USING K-BAR 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051702
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)

 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051760
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 012502
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012202
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052320
 REAL ESTATE AND THE INTERNET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054899
 REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 012802
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012402
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054013
 RESIDENTIAL FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012902
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 013302
 RISK REDUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056134
 SENIORS REAL ESTATE SPECIALIST 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052834

SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053363

SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052318

UNCONVENTIONAL TRANSACTIONS 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052216

USING THE TAX DEFERRED EXCHANGE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053061

VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 051891

VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 051953

VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 020402

VIRGINIA C E COURSE 8 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 014202

VIRGINIA CE COURSE 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 051716

VIRGINIA CE COURSE (CRP) 5 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 054011

VIRGINIA REAL ESTATE LAW 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)

LONG & FOSTER INSTITUTE OF REAL ESTATE
1300 DIAMOND SPRINGS RD
SUITE 102
VIRGINIA BEACH VA 23455
PH: (800) 543-3365 FAX: (301) 975-1035

C O U R S E S

Course Number: 054978

ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

REAL ESTATE AGENCY 4 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052317

AGENCY 3 hour(s)

REAL ESTATE AGENCY 3 hour(s)

Course Number: 052682

AGENCY (CRP) 1 hour(s)

REAL ESTATE AGENCY 1 hour(s)

Course Number: 054896

ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 015802

ASSISTING THE RELOCATING HOME SELLER 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055943

BETTER REAL ESTATE PRACTICES 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052315

COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES
3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 014102

CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053571

CONTRACTS TO SETTLEMENT 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052316

CREATING CMAS IN REALTY TOOLKIT 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054897

DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 015902

DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 012602

DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053575

ELEMENTS OF ARCHITECTURE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052445

EMAIL MARKETING 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053362

ENVIRONMENTAL ISSUES (CRP) 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 012102

ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053063
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054008
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 013002
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053062
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 053361
 FAIR HOUSING 3 hour(s)

 FAIR HOUSING 3 hour(s)
 Course Number: 012702
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053064
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 011902
 FH LAWS & RECENT DEV. IN FEDERAL, STATE & LOCAL LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053573
 FINANCE IN DETAIL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 016302
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053059
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054894
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053094
 GETTING THE CONTRACT TO SETTLEMENT 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052090
 GUIDE TO LAND INVESTING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 052319
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053569
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051808
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 012302
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052107
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 014302
 LEAD BASED PAINT UPDATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052836
 LEAD-BASED PAINT & THE LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053567
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051817
 NAR CODE OF ETHICS & STANDARDS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051886
 NEW MANDATED VA CE COURSE 8 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052314
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053060
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 056046
 OFFER TO PURCHASE REVISION 1 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053816
 PRICING PROPERTIES USING K-BAR 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051702
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051760
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 012502
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012202
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052320
 REAL ESTATE AND THE INTERNET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054899

REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 012802
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012402
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054013
 RESIDENTIAL FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012902
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 013302
 RISK REDUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056134
 SENIORS REAL ESTATE SPECIALIST 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052834
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 053363
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052318
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052216
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053061
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051891
 VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051953
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 020402
 VIRGINIA C E COURSE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 014202
VIRGINIA CE COURSE 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 051716
VIRGINIA CE COURSE (CRP) 5 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 054011
VIRGINIA REAL ESTATE LAW 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)

LONG & FOSTER INSTITUTE OF REAL ESTATE
231 GARRISONVILLE RD
STAFFORD VA 22554

C O U R S E S

Course Number: 054978
ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 4 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 052317
AGENCY 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
Course Number: 052682
AGENCY (CRP) 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
Course Number: 054896
ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 015802
ASSISTING THE RELOCATING HOME SELLER 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055943
BETTER REAL ESTATE PRACTICES 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 052315
COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES
3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 014102
CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 053571
CONTRACTS TO SETTLEMENT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052316

CREATING CMAS IN REALTY TOOLKIT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054897
 DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 015902
 DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012602
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053575
 ELEMENTS OF ARCHITECTURE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052445
 EMAIL MARKETING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053362
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 012102
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053063
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054008
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 013002
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053062
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 053361
 FAIR HOUSING 3 hour(s)

 FAIR HOUSING 3 hour(s)
 Course Number: 012702
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053064
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 011902
 FH LAWS & RECENT DEV. IN FED., STATE & LOCAL LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053573
 FINANCE IN DETAIL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 016302
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053059
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054894
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053094
 GETTING THE CONTRACT TO SETTLEMENT 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052090
 GUIDE TO LAND INVESTING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052319
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053569
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051808
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 012302
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052107
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 014302
 LEAD BASED PAINT UPDATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052836
 LEAD-BASED PAINT & THE LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053567
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051817
 NAR CODE OF ETHICS & STANDARDS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051886
 NEW MANDATED VA CE COURSE 8 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053060
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052314
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056046
 OFFER TO PURCHASE REVISION 1 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053816

PRICING PROPERTIES USING K-BAR 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051702
 PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)

 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051760
 PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 012502
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012202
 R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052320
 REAL ESTATE AND THE INTERNET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054899
 REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 012802
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 012402
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054013
 RESIDENTIAL FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012902
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 013302
 RISK REDUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056134
 SENIORS REAL ESTATE SPECIALIST 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052834
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 053363
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052318
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052216
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053061
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051891
 VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051953
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 020402
 VIRGINIA C E COURSE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 014202
 VIRGINIA CE COURSE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051716
 VIRGINIA CE COURSE (CRP) 5 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

 Course Number: 054011
 VIRGINIA REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

 LONG & FOSTER INSTITUTE OF REAL ESTATE
 INNSBROOK CORPORATE CENTER
 4435 WATERFRONT DR
 GLEN ALLEN VA 23060
 PH: (804) 346-4411 FAX: (804) 346-2239

C O U R S E S

Course Number: 054978
 ACCREDITED BUYERS REPRESENTATIVE CORE COURSE 11 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 4 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052317
 AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052682
 AGENCY (CRP) 1 hour(s)

 REAL ESTATE AGENCY 1 hour(s)

Course Number: 054896
 ASSISTING RELOCATING HOMESSELLER RE-CERTIFICATION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 015802
 ASSISTING THE RELOCATING HOME SELLER 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055943
 BETTER REAL ESTATE PRACTICES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052315
 COMPUTER MARKETING AN INTRODUCTION-SOFTWARE, HARDWARE & HANDHELD DEVICES
 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 014102
 CONTEMPORARY ISSUES IN REAL ESTATE PRACTICE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053571
 CONTRACTS TO SETTLEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 052316
 CREATING CMAS IN REALTY TOOLKIT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054897
 DESTINATION SERVICES RE-CERTIFICATION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 015902
 DESTINATION SERVICES/HOMEFINDING ASSISTANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 012602
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053575
 ELEMENTS OF ARCHITECTURE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052445
 EMAIL MARKETING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053362
 ENVIRONMENTAL ISSUES (CRP) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 012102
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053063
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 013002
 ETHICS & REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 054008
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053062
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)

Course Number: 053361
 FAIR HOUSING 3 hour(s)

 FAIR HOUSING 3 hour(s)
 Course Number: 012702
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053064
 FAIR HOUSING LAW & PRACTICE (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 011902
 FH LAWS & RECENT DEV. IN FEDERAL, STATE & LOCAL LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053573
 FINANCE IN DETAIL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053059
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 016302
 FINER POINTS OF THE REGIONAL SALES CONTRACT & ADDENDA 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054894
 FUNDAMENTALS OF COMMERCIAL INVESTMENT REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053094
 GETTING THE CONTRACT TO SETTLEMENT 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052090
 GUIDE TO LAND INVESTING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052319
 HOME INSPECTION/SETTLEMENT PROCESS AND REGIONAL SALES CONTRACT 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053569
 HOME PROTECTION PROGRAMS AND RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051808
 HOW TO DO A LIKE KIND EXCHANGE OF REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 012302
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052107
 KEEPING THE CONTRACT TOGETHER TO SETTLEMENT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 014302
 LEAD BASED PAINT UPDATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052836
 LEAD-BASED PAINT & THE LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053567
 MASTERING ADVANCED 1031 EXCHANGE CONCEPTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051817

NAR CODE OF ETHICS & STANDARDS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 051886

NEW MANDATED VA CE COURSES 8 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
REAL ESTATE AGENCY 2 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052314

OFFER TO PURCHASE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053060

OFFER TO PURCHASE 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 056046

OFFER TO PURCHASE REVISION 1 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 053816

PRICING PROPERTIES USING K-BAR 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051702

PROFESSIONAL ETHICS & STANDARDS OF CONDUCT 2 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 051760

PROFESSIONAL STANDARDS & CODE OF ETHICS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 012502

PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 012202

R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052320

REAL ESTATE AND THE INTERNET 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054899

REAL ESTATE CONTRACTS 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 012802

REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 012402

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054013

RESIDENTIAL FINANCING 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 012902

RISK MANAGEMENT (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 013302

RISK REDUCTION 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056134
 SENIORS REAL ESTATE SPECIALIST 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052834
 SERVICING CLIENTS USING TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 053363
 SPECIAL MORTGAGE PROGRAMS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052318
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052216
 USING THE TAX DEFERRED EXCHANGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053061
 VA 16-HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051891
 VA 8-HOUR CONTINUING EDUCATION (CRP) 8 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051953
 VIRGINIA 8-HOUR CONTINUING EDUCATION CORRESPONDENCE COURSE 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 020402
 VIRGINIA C E COURSE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 014202
 VIRGINIA CE COURSE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051716
 VIRGINIA CE COURSE (CRP) 5 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

 Course Number: 054011
 VIRGINIA REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

LORMAN BUSINESS CENTER INC

T/A LORMAN EDUCATION SERVICES
2510 ALPINE ROAD
P O BOX 509
EAU CLAIRE WI 54702
PH: (715) 833-3940 FAX: (715) 833-3944

C O U R S E S

Course Number: 051813
ADVANCE TO ENVIRONMENTAL MOLD ISSUES 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 052734
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054530
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054304
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054182
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 051867
ADVANCED LIKE KIND REAL ESTATE EXCHANGES 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054178
AIA CONTRACTS 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055553
AIA CONTRACTS 8 hour(s)
REAL ESTATE CONTRACTS 8 hour(s)
Course Number: 052209
BASIC COMMERCIAL LEASE IN VIRGINIA 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 053427
BASIC COMMERCIAL LEASING 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052033
CHANGE ORDERS 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054552
COMMERCIAL REAL ESTATE FINANCING 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 052224
CONSTRUCTION LIEN LAW IN VIRGINIA 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 051802
CONSTRUCTION MANAGEMENT/DESIGN BUILD 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 053665
CONSTRUCTION MANAGEMENT/DESIGN-BUILD 7 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)
Course Number: 052398
CONSTRUCTION MANAGEMENT/DESIGN-BUILD 7 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 054534
 CPA CRUISE - COMPLEX REAL ESTATE TRANSACTIONS AND LIKE KIND 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051845
 CURRENT ISSUES IN STORM WATER REGULATION 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052948
 CURRENT ISSUES IN STORM WATER REGULATION 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054306
 DESIGNING AND BUILDING PROJECTS USING AIA CONTRACTS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055721
 DESIGNING AND BUILDING USING AIA CONTRACTS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054901
 EMINENT DOMAIN 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 055701
 FUNDAMENTALS OF REAL ESTATE CLOSINGS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 054769
 FUNDAMENTALS OF REAL ESTATE CLOSINGS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054180
 FUNDAMENTALS OF REAL ESTATE CLOSINGS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051774
 FUNDAMENTALS OF REAL ESTATE CLOSINGS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052706
 FUNDAMENTALS OF REAL ESTATE LAW 7 hour(s)
 LEGAL UPDATES / LAW 7 hour(s)
 Course Number: 055546
 FUNDAMENTS OF REAL ESTATE CLOSINGS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052946
 LANDLORD AND TENANT LAW 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054307
 LANDLORD AND TENANT LAW 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051818
 LAW OF EASEMENTS: LEGAL ISSUES & PRACTICAL CONSIDERATIONS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 055093
 LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 053200
 LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054582
 LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS 7 hour(s)
 LEGAL UPDATES / LAW 7 hour(s)
 Course Number: 055896
 LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS 7 hour(s)

REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 053291		
LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS		7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054902		
LAW OF EASEMENTS: LEGAL ISSUES AND PRACTICAL CONSIDERATIONS		7 hour(s)
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 027302		
LIKE KIND R E EXCHANGES IN VIRGINIA	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 051778		
LIKE KIND REAL ESTATE EXCHANGES	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 052397		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 053662		
LIKE KIND REAL ESTATE EXCHANGES	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054917		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 054918		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 051874		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 053470		
LIKE KIND REAL ESTATE EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 051996		
LIKE KIND REAL ESTATE EXCHANGES IN VIRGINIA		8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 055343		
MANAGING CONSTRUCTION PROJECTS	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 054532		
NEGOTIATING COMPLEX REAL ESTATE TRANSACTIONS		8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 053199		
NEGOTIATING COMPLEX REAL ESTATE TRANSACTIONS		8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 004202		
PRACT.CONSID. IN ROUTINE RES. R E TRANSACTIONS IN VA		6 hour(s)
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 054177		
PRACTICAL AND LEGAL FUNDAMENTALS OF CONSTRUCTION CONTRACTS AND PROJECT SCHEDULES	7 hour(s)	
REAL ESTATE CONTRACTS	7 hour(s)	
Course Number: 054531		
REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES		8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 054305		
REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES		8 hour(s)

REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 055726		
REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 054903		
REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 053519		
REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 055908		
REAL ESTATE INVESTMENT ANALYSIS AND 1031 EXCHANGES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 055221		
REAL ESTATE TAX ISSUES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 052947		
SOLVING WATER INTRUSION AND MOLD PROBLEMS	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 051815		
SOLVING WATER INTRUSION AND MOLD PROBLEMS	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 051859		
SOLVING WATER INTRUSION AND MOLD PROBLEMS	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 051812		
SOLVING WATER INTRUSION AND MOLD PROBLEMS	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 054280		
SOLVING WATER INTRUSION AND MOLD PROBLEMS	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 052424		
SOLVING WATER INTRUSION AND MOLD PROBLEMS	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 051814		
STRATEGIC PLANNING AND THE COMMERCIAL LEASE IN VA	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 001102		
STRATEGIC PLANNING AND THE COMMERCIAL LEASE IN VIRGINIA	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 053661		
THE FUNDAMENTALS OF CONSTRUCTION CONTRACTS	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054533		
THE FUNDAMENTALS OF CONSTRUCTION CONTRACTS: UNDERSTANDING THE ISSUES	8	
hour(s)		
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 055777		
THE FUNDAMENTALS OF CONSTRUCTION CONTRACTS: UNDERSTANDING THE ISSUES	8	
hour(s)		
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 054179		
THE FUNDAMENTALS OF CONSTRUCTION CONTRACTS: UNDERSTANDING THE ISSUES	8	
hour(s)		
REAL ESTATE CONTRACTS	8 hour(s)	
Course Number: 051868		

TITLE EXAMINATION & OTHER R E ISSUES IN VA 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052980
 TITLE EXAMINATION AND OTHER REAL ESTATE ISSUES IN VIRGINIA 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 053206
 VA LOCAL TAXES: FROM PROPERTY TAX TO BPOL 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 004402
 VIRGINIA LANDLORD AND TENANT LAW 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 027702
 VIRGINIA LANDLORD AND TENANT LAW 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

 Course Number: 052211
 VIRGINIA LOCAL TAXES: FROM PROPERTY TAX TO BPOL 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054904
 WHAT TO DO WHEN CONSTRUCTION PROJECTS GO BAD 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054279
 ZONING AND LAND USE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 055720
 ZONING AND LAND USE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051857
 ZONING AND LAND USE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051975
 ZONING AND LAND USE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 055700
 ZONING AND LAND USE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054181
 ZONING AND LAND USE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

 MAI INSTITUTE
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C O U R S E S

Course Number: 052752
 AGENCY AND AGENCY AGREEMENTS 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 053100
 COACHING FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052710

CODE OF ETHICS & STANDARDS OF PRACTICE 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052753
 FAIR HOUSING AND LEGAL UPDATE 3 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 053101
 LANDLORDING AND PROPERTY MANAGEMENT FOR THE SMALL INVESTOR 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054716
 PRICING PROPERTY FOR YOUR CLIENTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053103
 REAL ESTATE INVESTMENTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053374
 REGIONAL SALES CONTRACT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055647
 REGIONAL SALES CONTRACT - 2006 REVISION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054854
 RELOCATION SERVICES 3 hour(s)

 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053377
 RESIDENTIAL FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052707
 RESIDENTIAL SALES CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 053102
 TAX STRATEGIES FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 MAIN STREET TITLE & ESCROW LLC
 501 MINERAL AVE
 P O BOX 58
 MINERAL VA 23117
 PH: (540) 894-9670 FAX: (540) 894-9674

C O U R S E S

Course Number: 055746
 REAL ESTATE LAW, TITLE INSURANCE & SETTLEMENT ISSUES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 MBH SETTLEMENT GROUP L C
 3050 CHAIN BRIDGE ROAD
 SUITE 200
 FAIRFAX VA 22030
 PH: (703) 277-6836 FAX: (703) 277-6848

C O U R S E S

Course Number: 056044
A BREAKDOWN OF THE NEW APPRAISAL & FINANCING CONTINGENCIES 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 055831
AGENCY DEMYSTIFIED 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
Course Number: 052543
CONGRATULATIONS - YOU GOT THE LISTING! 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 052283
CONTRACTS WITH ESCALATORS 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 055839
EARNEST MONEY DEPOSITS 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
Course Number: 056164
FAIR HOUSING ACT SEMINAR 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 052284
HOME INSPECTIONS IN NORTHERN VIRGINIA 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 052542
IRC 1031 TAX DEFERRED EXCHANGES 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 052281
NAVIGATING THE 1999 REGINAL SALES CONTRACT & ADDENDUMS 4 hour(s)
REAL ESTATE CONTRACTS 4 hour(s)
Course Number: 052541
NAVIGATING THE REGIONAL SALES CONTRACTS - A PRIMER 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 055555
THE NEW REGIONAL SALES CONTRACT 2006 4 hour(s)
REAL ESTATE CONTRACTS 4 hour(s)
Course Number: 055557
THE NEW REGIONAL SALES CONTRACT 2006 - A PRIMER 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 052282
UNCONVENTIONAL TRANSACTIONS 4 hour(s)
REAL ESTATE CONTRACTS 4 hour(s)
Course Number: 052544
UNCONVENTIONAL TRANSACTIONS - A PRIMER 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 056166
UNDERSTANDING YOUR UPCOMING VIRGINIA TRANSACTION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

MCKISSOCK, LP
1211 PENNSYLVANIA AVE EAST
P O BOX 1673
WARREN PA 16365
PH: (800) 328-2008 FAX: (814) 723-7289

C O U R S E S

Course Number: 052759
 2-4 FAMILY FINESSE: APPRAISING MULTI FAMILY PROPERTIES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052758
 AGENCY LAW - VIRTUAL CLASSROOM (CRP) 4 hour(s)
 REAL ESTATE AGENCY 4 hour(s)

Course Number: 018602
 AGENCY LAW - VIRTUAL CLASSROOM (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051806
 APPRAISAL REVIEW - 2003 UPDATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053971
 APPRAISAL TRENDS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055260
 APPRAISING FHA TODAY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051807
 APPRAISING FOR THE SECONDARY MKT: GETTING ALONG WITH.... 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053229
 APPRAISING HIGH VALUE PROPERTIES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055259
 APPRAISING REAL ESTATE OWNED AND FORECLOSURE PROPERTIES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 025201
 APPRAISING THE ODDBALL: NONCONFORMING & DIFFICULT PROPERTIES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 005502
 CONSTRUCTION DETAILS & TRENDS - VIRTUAL CLASSROOM (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051940
 CONTRACT LAW - VIRTUAL CLASSROOM (CRP) 4 hour(s)
 REAL ESTATE CONTRACTS 4 hour(s)

Course Number: 053969
 DISCLOSURES & DISCLAIMERS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 010502
 DOES MY REPORT COMPLY WITH USPAP? 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052765
 FAIR HOUSING - VIRTUAL CLASSROOM (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)

Course Number: 009902
 FAIR HOUSING VIRTUAL CLASSROOM (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054051
 FANNIE MAE REVISIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 005602
 INFORMATION TECHNOLOGY FOR R E - VIRTUAL CLASSROOM (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 051805
 LIMITED APPRAISALS & THE SCOPE OF WORK DECISION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055951
 MADE IN AMERICA: APPRAISING FACTORY BUILT HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051939
 NATIONAL USPAP UPDATE EQUIVALENT-VIRTUAL CLASSROOM (CRP) 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051804
 NATIONAL USPAP UPDATE EQUIVALENT 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 055257
 PRIVATE APPRAISAL ASSIGNMENTS: WHAT TO DO-WHAT NOT TO DO 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 010402
 REAL ESTATE LAW AND THE APPRAISER 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 053968
 RELOCATION APPRAISAL IS DIFFERENT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 010302
 RESIDENTIAL CONSTRUCTION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053970
 RISK MANAGEMENT - VIRTUAL CLASSROOM (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055256
 SCOPE OF WORK 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055324
 THE APPRAISAL PROCESS FOR AGENTS & BROKERS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055258
 THE COST APPROACH 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 018702
 UNDERSTDG FACTORY BLT HOUSING - VIRTUAL CLASSROOM (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055950
 VA LEGAL UPDATE, EMERGING TRENDS & ETHICS (CRP) 4 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

 MOSELEY FLINT SCHOOLS OF REAL ESTATE INC
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 RICHMOND VA 23294
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C O U R S E S

Course Number: 054448

1031 EXCHANGE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052280
 16 HOUR REAL ESTATE MEDLEY (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 013998
 1998 REAL ESTATE UPDATE (CORRES) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052175
 2004-2005 VIRGINIA REAL ESTATE UPDATE (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051890
 ACCREDITED BUYER REPRESENTATIVE 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055000
 ACCREDITED SELLER REPRESENTATIVE 12 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055921
 ADVANCED 1031 EXCHANGES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054442
 ADVANCED MORTGAGE PRODUCTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054452
 ADVANCED REAL ESTATE MATHEMATICS AND CALCULATIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053727
 AGENCY LAW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 053796
 AGENCY RELATIONSHIPS IN THE REAL ESTATE FIELD-SELF STUDY (CRP) 3
 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 054316
 BUSINESS PLANNING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054318
 BUSINESS PLANNING (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052176
 COMPEN. & TAX DED, RISK MGMT: ERROR & OMISSIONS INS (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051795
 CONSUMER CERTIFIED REAL ESTATE CONSULTANT 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 056109
 CREDIT SCORING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054444
 CREDIT SCORING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053616
 ELECTIVE 15 HOUR REAL ESTATE EDUCATION 15 hour(s)
 REAL ESTATE RELATED SUBJECTS 15 hour(s)

Course Number: 052238
 ELECTRONIC COMMERCE IN THE REAL ESTATE INDUSTRY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052177
 ENVIRO. HAZARDS, CONST. & INS ISSUES HOME OWNER.&TAX DED(CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052235
 ETHICAL DILEMMAS IN THE REAL ESTATE INDUSTRY (CRP) 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 053732
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054063
 ETHICS & STANDARDS OF CONDUCT/CURRENT INDUSTRY ISSUES & TRENDS 3
 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054065
 ETHICS & STANDARDS OF CONDUCT/CURRENT INDUSTRY ISSUES & TRENDS (CRP) 3
 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051893
 ETHICS FAIRHOUSING AND LAWSUITS 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 053734
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052181
 FAIR HOUSING IN AMERICA (CRP) 8 hour(s)
 FAIR HOUSING 8 hour(s)
 Course Number: 051794
 FARM AND LAND 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051889
 FARM AND LAND USE 16 hour(s)
 LEGAL UPDATES / LAW 5 hour(s)
 REAL ESTATE RELATED SUBJECTS 10 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052234

FEDERAL AND VIRGINIA FAIRHOUSING LAWS (CRP)	2 hour(s)
FAIR HOUSING	2 hour(s)
Course Number: 055933	
FUNDAMENTALS OF REAL ESTATE INVESTMENT	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 053606	
HOW TO DO A LIKE KIND EXCHANGE OF REAL EXCHANGE	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 051732	
INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPRESENTATIVES	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 054450	
INTERMEDIATE REAL ESTATE MATHEMATICS AND CALCULATIONS	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 052178	
INVESTMENT PROPERTY ANALYSIS (CRP)	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 013197	
LAWSUITS: WATCH YOUR E & O GO	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 051789	
MANAGING YOUR REAL ESTATE CAREER	5 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
ETHICS AND STANDARDS OF CONDUCT	1 hour(s)
Course Number: 054446	
MORTGAGE BASICS	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 053730	
OFFER TO PURCHASE	3 hour(s)
REAL ESTATE CONTRACTS	3 hour(s)
Course Number: 054454	
PROPERTY VALUATION AND THE LISTING PROCESS	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 054456	
PROPERTY VALUATION AND THE LISTING PROCESS (CRP)	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 053990	
REAL ESTATE CONTRACTS	3 hour(s)
REAL ESTATE CONTRACTS	3 hour(s)
Course Number: 053992	
REAL ESTATE CONTRACTS (CRP)	3 hour(s)
REAL ESTATE CONTRACTS	3 hour(s)
Course Number: 052180	
REAL ESTATE ENVIRONMENTAL AND ENERGY ISSUES (CRP)	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 051735	
REAL ESTATE ETHICS	4 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)
Course Number: 051729	
REAL ESTATE ETHICS (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)
Course Number: 053798	
REAL ESTATE FAIR HOUSING LAW (CRP)	3 hour(s)

FAIR HOUSING 3 hour(s)
 Course Number: 051792
 REAL ESTATE FAIR HOUSING LAWS 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 051734
 REAL ESTATE FINANCE AND MORTGAGE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054312
 REAL ESTATE FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054314
 REAL ESTATE FINANCING (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053728
 REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 056111
 REAL ESTATE MEDLEY (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054438
 REAL ESTATE TECHNOLOGY 3 hour(s)

 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051733
 REAL ESTATE TECHNOLOGY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054440
 REAL ESTATE TECHNOLOGY (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052179
 RECOGNIZING REAL ESTATE RED FLAGS (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051731
 REPRESENTING THE BUYER 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051788
 SENIOR HOUSING SPECIALIST 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051791
 SUCCESSFUL BUYER REPRESENTATION IN NEW HOME SALES 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051790
 SUCCESSFUL RELOCATION REPRESENTATION 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 054436
 THE SELLING PROCESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054434
 THE SELLING PROCESS (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 052182
TITLE INSURANCE AND ESCROW CLOSING (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 056113
VA CONTINUING EDUCATION ELECTIVE TOPICS (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 056112
VA CONTINUING EDUCATION MANDATORY TOPICS (CRP) 8 hour(s)

FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 053988
VA REAL ESTATE LAW 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)
Course Number: 053986
VA REAL ESTATE LAW (CRP) 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)
Course Number: 051967
VIRGINIA CONTINUING EDUCATION MANDATORY TOPICS 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052279
VIRGINIA REAL ESTATE LAW, ETHICS AND FAIR HOUSING 4 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 051736
WHEN LISTED PROPERTY INCLUDES A BUSINESS 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054308
ZONING AND LAND USE PLANNING 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054310
ZONING AND LAND USE PLANNING (CRP) 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)

MOSELEY FLINT SCHOOLS OF REAL ESTATE INC
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C O U R S E S

Course Number: 054448
1031 EXCHANGE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 052280

16 HOUR REAL ESTATE MEDLEY (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 013998
 1998 REAL ESTATE UPDATE (CORRES.) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052175
 2004-2005 VIRGINIA REAL ESTATE UPDATE (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051890
 ACCREDITED BUYER REPRESENTATIVE 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055000
 ACCREDITED SELLER REPRESENTATIVE 12 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055921
 ADVANCED 1031 EXCHANGES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054442
 ADVANCED MORTGAGE PRODUCTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054452
 ADVANCED REAL ESTATE MATHEMATICS AND CALCULATIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053727
 AGENCY LAW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 053796
 AGENCY RELATIONSHIPS IN THE REAL ESTATE FIELD-SELF STUDY (CRP) 3
 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 054458
 BASIC REAL ESTATE MATHEMATICS AND CALCULATION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054316
 BUSINESS PLANNING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054318
 BUSINESS PLANNING (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052176
 COMPEN. & TAX DED. RISK MGMT: ERRORS & OMISSIONS INS (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051795
 CONSUMER CERTIFIED REAL ESTATE CONSULTANT 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 056109
 CREDIT SCORING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054444
 CREDIT SCORING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053616
 ELECTIVE 15 HOUR REAL ESTATE EDUCATION 15 hour(s)
 REAL ESTATE RELATED SUBJECTS 15 hour(s)
 Course Number: 052238
 ELECTRONIC COMMERCE IN THE REAL ESTATE INDUSTRY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052177
 ENVIRO. HAZARDS CONST.& INS ISSUES HOME OWNER.&TAX DED(CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052235
 ETHICAL DILEMMAS IN THE REAL ESTATE INDUSTRY (CRP) 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 053732
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054063
 ETHICS & STANDARDS OF CONDUCT/CURRENT INDUSTRY ISSUES & TRENDS 3
 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054065
 ETHICS & STANDARDS OF CONDUCT/CURRENT INDUSTRY ISSUES & TRENDS (CRP) 3
 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051893
 ETHICS FAIRHOUSING AND LAWSUITS 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 053734
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052181
 FAIR HOUSING IN AMERICA (CRP) 8 hour(s)
 FAIR HOUSING 8 hour(s)
 Course Number: 051794
 FARM AND LAND 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051889
 FARM AND LAND USE 16 hour(s)
 LEGAL UPDATES / LAW 5 hour(s)
 REAL ESTATE RELATED SUBJECTS 10 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052234
 FEDERAL AND VIRGINIA FAIRHOUSING LAWS (CRP) 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 055933
 FUNDAMENTALS OF REAL ESTATE INVESTMENT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053606
 HOW TO DO A LIKE KIND EXCHANGE OF REAL EXCHANGE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051732
 INNOVATIVE MARKETING TECHNIQUES FOR BUYER REPRESENTATIVES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054450
 INTERMEDIATE REAL ESTATE MATHEMATICS AND CALCULATIONS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052178
 INVESTMENT PROPERTY ANALYSIS (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 013197
 LAWSUITS: WATCH YOUR E & O GO 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051789
 MANAGING YOUR REAL ESTATE CAREER 5 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 054446
 MORTGAGE BASICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053730
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054454
 PROPERTY VALUATION AND THE LISTING PROCESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054456
 PROPERTY VALUATION AND THE LISTING PROCESS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053990
 REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053992
 REAL ESTATE CONTRACTS (CRP) 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052180
 REAL ESTATE ENVIRONMENTAL AND ENERGY ISSUES (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051735
 REAL ESTATE ETHICS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051729
 REAL ESTATE ETHICS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053798

REAL ESTATE FAIR HOUSING LAW 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 051792
 REAL ESTATE FAIR HOUSING LAWS 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 051734
 REAL ESTATE FINANCE AND MORTGAGE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054312
 REAL ESTATE FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054314
 REAL ESTATE FINANCING (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053728
 REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 056111
 REAL ESTATE MEDLEY (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)

 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054438
 REAL ESTATE TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051733
 REAL ESTATE TECHNOLOGY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054440
 REAL ESTATE TECHNOLOGY (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052179
 RECOGNIZING REAL ESTATE RED FLAGS (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051731
 REPRESENTING THE BUYER 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051788
 SENIOR HOUSING SPECIALIST 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051791
 SUCCESSFUL BUYER REPRESENTATION IN NEW HOME SALES 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051790
 SUCCESSFUL RELOCATION REPRESENTATION 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 054436
 THE SELLING PROCESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054434

THE SELLING PROCESS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052182
 TITLE INSURANCE AND ESCROW CLOSINGS (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 056113
 VA CONTINUING EDUCATION ELECTIVE TOPICS (CRP) 8 hour(s)

 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 056112
 VA CONTINUING EDUCATION MANDATORY TOPICS (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053988
 VA REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

 Course Number: 053986
 VA REAL ESTATE LAW (CRP) 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 051967
 VIRGINIA CONTINUING EDUCATION MANDATORY TOPICS 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052279
 VIRGINIA REAL ESTATE LAW, ETHICS AND FAIR HOUSING 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051736
 WHEN LISTED PROPERTY INCLUDES A BUSINESS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054308
 ZONING AND LAND USE PLANNING 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054310
 ZONING AND LAND USE PLANNING (CRP) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

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C O U R S E S

Course Number: 053758
 AGENCY LAW 3 hour(s)

REAL ESTATE AGENCY 3 hour(s)
 Course Number: 053760
 AGENCY LAW (CRP) 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052089
 EMERGING TRENDS FOR VIRGINIA 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052086
 EMERGING TRENDS FOR VIRGINIA 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053778
 ETHICS & STANDARDS OF CONDUCT (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053780
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053748
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 053746
 FAIR HOUSING (CRP) 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 053772
 FINANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053770
 FINANCE (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 053762
 LAND USE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053768
 LAND USE (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053776
 OFFERS TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053774
 OFFERS TO PURCHASE (CRP) 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053742
 PROPERTY LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053744
 PROPERTY LAW (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053764
 PROPERTY VALUATION AND LISTING PROCESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053766
 PROPERTY VALUATION AND LISTING PROCESS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053756
 REAL ESTATE LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053754

REAL ESTATE LAW (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053750
 REAL ESTATE TECHNOLOGY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053752
 REAL ESTATE TECHNOLOGY (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053566
 VIRGINIA REAL ESTATE LAW UPDATE 8 hour(s)
 FAIR HOUSING 2 hour(s)

 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053565
 VIRGINIA REAL ESTATE LAW UPDATE (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053564
 VIRGINIA REAL ESTATE TRENDS & LEGAL ETHICS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053563
 VIRGINIA REAL ESTATE TRENDS & LEGAL ETHICS (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052088
 VIRGINIA REQUIRED CE TOPICS 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052087
 VIRGINIA REQUIRED CE TOPICS (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

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C O U R S E S

Course Number: 054554
 2005 ETHICS SEMINAR 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 053520
 AGENCY: POLYZOS V. COTRUPI 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 018598
 BUYER AGENCY 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 052108
 BUYER REPRESENTATION (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053792
 CAPITAL GAINS TAX OVERVIEW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055344
 CONTRACTS UPDATE 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 052083
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052245
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051902
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052113
 EVALUATING RENTAL PROPERTY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 052250
 FAIR HOUSING 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 052006
 FAIR HOUSING & LEGAL UPDATES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 000798

 FAIR HOUSING AND LEGAL UPDATES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 018498
 GOOD ETHICS = GOOD BUSINESS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052082
 INTRODUCTION TO COMMERCIAL REAL ESTATE SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052244
 LEGAL UPDATES AND EMERGING TRENDS (CRP) 3 hour(s)

 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 053264
 MANAGING RISK 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052109
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052249
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)

Course Number: 052110
 REAL ESTATE AND TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052449
 REAL ESTATE CONTRACTS 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052112
 REAL ESTATE FINANCE TODAY! (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052084
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052114
 RESIDENTIAL FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052111
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055986
 RISK REDUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054343
 THE SECOND HOME AS A REAL ESTATE INVESTMENT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052914
 VIRGINIA 16 HOUR CE RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053287
 VIRGINIA 8 HOUR CONTINUING EDUCATION RENEWAL PKG (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051988
 VIRGINIA CONTINUING EDUCATION MANDATORY TOPIC 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 001098
 WRITE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

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C O U R S E S

Course Number: 054586
 UNDERSTANDING NEWER HOMES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054562
 AIR CONDITIONING FOR OLDER HOMES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 056035
 DAMP BASEMENTS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054561
 ELECTRICAL SERVICE SIZE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 056053
 FIREPLACES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 056051
 FLAT ROOF SYSTEMS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 056037
 HOT WATER HEAT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054575
 IDENTIFYING FURNACE DEFICIENCIES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054538
 IDENTIFYING STRUCTURAL DEFICIENCIES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054576
 OLDER HOMES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

 Course Number: 054577
 PLUMBING 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054583
 SEPTIC TANKS AND WELLS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054983
 TERMITES - WHERE ARE THEY? 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054584
 THE UNSICK HOUSE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

 NATIONAL ASSOCIATION OF INDUSTRIAL AND OFFICE PROPERTIES
 2201 COOPERATIVE WAY
 HERNDON VA 20171
 PH: (703) 904-7100 FAX: (703) 904-7942

C O U R S E S

Course Number: 018002
 2002 ANNUAL CONFERENCE 4 hour(s)

REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051866
2003 ANNUAL CONFERENCE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051737
2003 MOLD AND COMMERCIAL REAL ESTATE CONFERENCE 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 051714
2003 REAL ESTATE CAPITAL MARKETS CONFERENCE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

NBI INC
T/A NATIONAL BUSINESS INSTITUTE
1218 MCCANN DR
ALTOONA WI 54720
P O BOX 3067
EAU CLAIRE WI 54702
PH: (715) 835-8525 FAX: (715) 835-1405

C O U R S E S

Course Number: 011002
ADVANCED PRINCIPLES OF TITLE INSURANCE OF VIRGINIA 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 051772
AN ADVANCED LOOK AT VIRGINIA REAL ESTATE LAW 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 051721
BOUNDARY LAW IN VIRGINIA 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 051811
DRAFTING AND NEGOTIATING VA COMMERCIAL R E LEASES 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 055704
ESSENTIALS OF SECTION 1031 EXCHANGES 8 hour(s)
LEGAL UPDATES / LAW 8 hour(s)
Course Number: 051722
EVICCTIONS AND LANDLORD/TENANT LAW IN VIRGINIA 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 056020
EXAMINING AND RESOLVING TITLE ISSUES 7 hour(s)
LEGAL UPDATES / LAW 6 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
Course Number: 051727
KEYS TO SUCCESS IN A REAL ESTATE TRANSACTION IN VA 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 008002
LAND USE LAW UPDATE IN VIRGINIA 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051773
LAND USE PLANNING AND EMINENT DOMAIN IN VA 6 hour(s)

REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 027802
LEGAL ASPECTS OF COND.DEV. & HOMEOWNERS ASSOCS. IN VA 6 hour(s)
REAL ESTATE RELATED SUBJECTS 5 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 051701
 MAJOR LAND USE LAWS IN VIRGINIA 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 018902
 MASTERING R E TITLES AND TITLE INSURANCE IN VA 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 020302
 MECHANICS' LIEN LAW & STRATEGIES IN VIRGINIA 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055096
 NEGOTIATING AND DRAFTING TROUBLE-FREE COMMERCIAL RE LEASES VA 7 hour(s)
 LEGAL UPDATES / LAW 7 hour(s)
 Course Number: 051725
 REAL ESTATE TITLE EXAMINATION IN VIRGINIA 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 016602
 RESIDENTIAL AND COMMERCIAL EVICTIONS IN VIRGINIA 5 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 Course Number: 055094
 RESOLVING PROBLEMS AND DISPUTES ON CONSTRUCTION PROJECTS IN VIRGINIA 7
 hour(s)
 LEGAL UPDATES / LAW 7 hour(s)
 Course Number: 055366
 RESOLVING REAL ESTATE TITLE DEFECTS 7 hour(s)
 LEGAL UPDATES / LAW 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052425
 VIRGINIA REAL ESTATE TITLE LAW: 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

 NEW MILLENNIUM UNIVERSITY
 5990 KINGSTOWNE TOWNE CENTER
 ALEXANDRIA VA 22315
 PH: (703) 822-2398 FAX: (703) 313-7110

C O U R S E S

Course Number: 053642
 16 HOUR RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053645
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053359
 COACHING FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053643
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053644
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053647
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 053691
 FAIR HOUSING (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 053649
 INTRO TO COMMERCIAL REAL ESTATE SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053360
 LANDLORDING AND PROPERTY MANAGEMENT FOR THE SMALL INVESTOR 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053646
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053650
 REAL ESTATE AND TAXES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053652
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054590
 REAL ESTATE INVESTMENT ANALYSIS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055161
 REAL ESTATE INVESTMENT ANALYSIS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055159
 REAL ESTATE INVESTMENT STRATEGIES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053648
 RED FLAGS: PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053653
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051763
 TAX STRATEGIES FOR REAL ESTATE PROFESSIONALS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055172
 TECHNOLOGY DRIVING YOUR SUCCESS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055551
 TECHNOLOGY....DRIVING YOUR SUCCESS. 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 NEW RIVER COMMUNITY & TECHNICAL COLLEGE
 T/A CENTER FOR WORKFORCE & BUSINESS DEVELOPMENT
 219 ROCK STREET
 BLUEFIELD WV 24701
 PH: (304) 327-4071 FAX: (304) 327-4072

C O U R S E S

Course Number: 052293

REAL ESTATE CONTINUING EDUCATION 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 054589

REAL ESTATE CONTINUING EDUCATION 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 055309

REAL ESTATE CONTINUING EDUCATION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

NEW RIVER VALLEY SCHOOL OF REAL ESTATE
811 TRIANGLE STREET
BLACKSBURG VA 24060
PH: (540) 953-0040 FAX: (540) 951-1606

C O U R S E S

Course Number: 052595

2004 ETHICS SEMINAR 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 054354

2005 ETHICS SEMINAR 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 055459

A NEW DAY FOR BUYER AGENTS 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)

Course Number: 055457

A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)

Course Number: 055461

A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)

Course Number: 054021

BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 026202

BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055435

COMMERCIAL REAL ESTATE: LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 055433

COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 004702
 COMPREHENSIVE GUIDE TO REAL ESTATE FINANCE 3 hour(s)

 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 026602
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054016
 CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055431
 DEALING WITH LIMITED SERVICE BROKERS 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055463
 DEALING WITH WATER INTRUSION AND MOLD IN VIRGINIA 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055449
 DO NOT CALL 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055451
 DO NOT CALL 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 054247
 DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 054276
 DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052214
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 054272
 ENVIRONMENTAL SURVEY: MOISTURE INTRUSION, MOLD, UST, RADON 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054275
 ENVIRONMENTAL SURVEY: MOISTURE, INTRUSION, MOLD, UST, RADON 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 026902
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

 Course Number: 052580
 FAIR HOUSING 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 054270
 FIFTY WAYS TO LOSE YOUR LICENSE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 054249
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055287
 FINANCING BASICS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054266

FROM CONTRACT TO CLOSING: EARNING YOUR FEE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 054268
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054324
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 3
 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 026702
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054255
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052071
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055441
 HANDLING NEW CONSTRUCTION 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 055443
 HANDLING NEW CONSTRUCTION 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054348
 IDENTIFYING STRUCTURAL DEFECTS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

 Course Number: 054326
 LEGAL UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 054322
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 051744
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054264
 LEGAL UPDATES 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 053920
 MANDATORY TOPICS (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054018
 METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 026302
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 054253
 NAVIGATING THE ETHICS OF AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 054251

NAVIGATING THE ETHICS OF AGENCY 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 054262
 OFFICE POLICY WORKSHOP 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054260
 OFFICE POLICY WORKSHOP 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 054020
 PRICING PROPERTY TO SELL (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

 Course Number: 026502
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055447
 PROCURING CAUSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055429
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051746
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 054350
 PROMOTE LOSS PREVENTION AWARENESS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055427
 PROPERTY MANAGEMENT: HANDLING ESCROW ACCOUNTS 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055425
 PROPERTY MANAGEMENT: TOP 5 THINGS NOT TO DO 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 026802
 REAL ESTATE MATH (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054017
 REAL ESTATE MATH (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054345
 RISK MANAGEMENT - PAPER TRAIL OF THE LISTING SIDE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054210
 RISK MANAGEMENT-PAPER TRAIL OF THE SELLING SIDE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054019
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

 Course Number: 026402
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054015

TAX FREE EXCHANGES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 026102
 TAX FREE EXCHANGES (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055467
 THE CODE OF ETHICS: MAKING COMMON SENSE UNDERSTANDABLE 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055465
 THE CODE OF ETHICS: MAKING COMMON SENSE UNDERSTANDABLE 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 055439
 THE NEW BANKRUPTCY ABUSE PREV ACT:WHAT REAL ESTATE PROF 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055469
 THE R E BOARD'S NEW REG.: WHAT YOU NEED TO KNOW 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 051745
 THE R E BOARD'S NEW REGS: WHAT YOU NEED TO KNOW 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055471
 THE R E BOARD'S NEW REGULATIONS: WHAT YOU NEED TO KNOW 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 052435
 THE TITLE INSURANCE POLICY 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054320
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054258
 TOP DEAL KILLERS AND HOW TO AVOID THEM 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 055423
 UNDERSTANDING AND SELLING CONDOMINIUM AND THE POA 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)

 Course Number: 055421
 UNDERSTANDING AND SELLING CONDOMINIUM AND THE POA 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 052583
 UNDERSTANDING VIRGINIA'S AGENCY LAW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 027002
 VA RENEWAL PACKAGE 1 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 027102
 VA RENEWALPACKAGE 2 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055453
 WHO KILLED THE DEAL? ASSORTED DEAL AUTOPSIES 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 010702
 WRITING EFFECTIVE CONTRACTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055455

WRITING EFFECTIVE CONTRACTS: UNDERSTANDING THE VAR PURCHASE 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 055419
WRITING EFFECTIVE CONTRACTS: UNDERSTANDING THE VAR PURCHASE 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)

NORTHERN VA ASSOCIATION OF REALTORS SCHOOL OF REAL ESTATE
8411 ARLINGTON BLVD
P O BOX 586
FAIRFAX VA 22031
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C O U R S E S

Course Number: 056021
5 SECRETS OF FINANCIALLY SECURE REALTORS-PART I 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 056041
15 HR HOME CONSTRUCTION AND INSPECTION 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 052699
16 HR VA RENEWAL PACKAGE DAY 1-FAIR HOUSING, LEGAL UPDATE, CONTRACTS,
REFINANCE 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 052674
16 HR VA RENEWAL PACKAGE-DAY 2 AGENCY, ETHICS, RED FLAGS & ENVIRONMENTAL
ISSUES 8 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
Course Number: 052222
3 HR INTRODUCTION TO CONTRACTS 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 052786
4 HRS ETHICS AND AGENCY 4 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
Course Number: 052787
4 HRS RED FLAGS AND ENVIRONMENTAL ISSUES 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052673
4 HRS. AGENCY, CONTRACTS, FAIR HOUSING (MANDATED BRIDGE COURSE A) 4
hour(s)
FAIR HOUSING 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 052697
4 HRS. CONTRACTS, ETHICS, FAIR HOUSING (MANDATED BRIDGE COURSE B) 4
hour(s)
FAIR HOUSING 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052803
 4HRS FAIR HOUSING, LEGAL UPDATES, CONTRACTS 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 056023
 5-SECRETS OF FINANCIALLY SECURE REALTORS-PART II 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052805
 8HRS MANDATED - FAIR HOUSING, ETHICS, LEGAL UPDATES, AGENCY & CONTRACTS
 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052785
 ACCREDITED BUYER REPRESENTATIVE 12 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053053
 ACCREDITED BUYER REPRESENTATIVE (ABR) 13 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 4 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 020200
 ADVANCED RESIDENTIAL FINANCING 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051793
 AGENCY & DISCLOSURE UNDER VA'S AGENCY LAW 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052767
 AGENCY AND DISCLOSURE UNDER VIRGINIA AGENCY LAW 4 hour(s)

 REAL ESTATE AGENCY 4 hour(s)
 Course Number: 052771
 AGENCY MADE SIMPLE 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 020498
 APPRAISAL FOR REAL ESTATE AGENTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052806
 AT HOME WITH DIVERSITY 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 015498
 AT HOME WITH DIVERSITY 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 027799
 CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052768
 CHANGES AND REVISIONS TO THE NEW REGIONAL SALES CONTRACT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 052868
 COACHING FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055627
 CONSTRUCTION ESSENTIALS FOR SUCCESSFUL REALTORS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053736
 CREATIVE AND CONTEMPORARY FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051723
 CRS 200: BUS. DEV. FOR THE RESIDENTIAL SPECIALIST 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054945
 CRS 201: LISTING STRATEGIES FOR RESIDENTIAL SPECIALISTS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051753
 CRS 202: 4 hour(s)

 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052014
 CRS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052013
 CRS 210: BUILDING AN EXCEPTIONAL CUS SVC REFERRAL BUSINESS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053737
 EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONAL 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 053463
 ENVIRONMENTAL ISSUES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 022602
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 023202
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052779
 ETHICS FOR THE REAL ESTATE PROFESSIONAL 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052538
 ETHICS FOR TODAY'S REAL ESTATE MARKET 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052574
 ETHICS: NEW MEMBER ORIENTATION 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053306
 EVALUATING COMMERCIAL CONSTRUCTION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053307

EVALUATING RESIDENTIAL CONSTRUCTION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054237
 EXPANDING YOUR MARKET 5 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)

 Course Number: 015598
 F H, LEG/LEGAL UPDATE & ETHICS FOR THE R E PROF 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052804
 FAIR HOUSING 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 023002
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052869
 FAIR HOUSING, CONTRACTS AND ADVANCED RESIDENTIAL FINANCING 8 hour(s)
 FAIR HOUSING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052700
 FAIR HOUSING, LEGAL UPDATES & EMERGING TRENDS, AND ETHICS 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 019498
 FAIR HOUSING/LEGAL UPDATES & ETHICS FOR THE RE PROF(CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052571
 FAIR HOUSING:AN OUNCE OF PREVENTION 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052773
 FINANCE: SHOW ME THE MONEY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 053561
 FINANCING FOR THE HOME PURCHASE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053560
 FINANCING OPTIONS FOR THE SELF EMPLOYED 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051823
 FORECLOSURES AND THE INSTRUMENTS OF R E FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 056025
 FULL SERVICE REAL ESTATE CONSULTING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053562
 FUNDAMENTALS OF COMMERCIAL REAL ESTATE 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 020598
 GENERAL EDUCATION FOR THE REAL ESTATE PROFESSIONAL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054999

HARNESSING THE POWER OF SKILLS-BASED PERFORMANCE MGMT	6 hour(s)
REAL ESTATE RELATED SUBJECTS	6 hour(s)
Course Number: 056048	
HOME FROM WORK - EMPLOYER ASSISTED HOUSING	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 008599	
HOME INSPECTION AND THE SETTLEMENT PROCESS	2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)
Course Number: 051858	
INCREASE YOUR VALUE BY UNDERSTANDING THE CUSTOM HOME....	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 022702	
INTRODUCTION TO COMMERCIAL R E SALES (CRP)	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 051969	
INTRODUCTION TO CONTRACTS FOR THE REAL ESTATE PROFESSIONAL	2 hour(s)
REAL ESTATE CONTRACTS	2 hour(s)
Course Number: 018898	
INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 055833	
INTRODUCTION TO THE NEW REGIONAL SALES CONTRACT	4 hour(s)
REAL ESTATE CONTRACTS	4 hour(s)
Course Number: 051824	
LANDLORDING & PROPERTY MGT FOR THE SMALL INVESTOR	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 052777	
LEGAL UPDATES AND EMERGING TRENDS	1 hour(s)
LEGAL UPDATES / LAW	1 hour(s)
Course Number: 054419	
MULTI-FAMILY & NON-RESIDENTIAL INVESTMENT FUNDAMENTALS	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 054991	
NEGOTIATION TACTICS IN REAL ESTATE	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 055684	
NEW REGIONAL SALES CONTRACT	2 hour(s)
REAL ESTATE CONTRACTS	2 hour(s)
Course Number: 051776	
NINJA SELLING	4 hour(s)
REAL ESTATE RELATED SUBJECTS	4 hour(s)
Course Number: 056114	
NINJA SELLING 1	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 056116	
NINJA SELLING 2	8 hour(s)
REAL ESTATE RELATED SUBJECTS	8 hour(s)
Course Number: 053430	
PATHFINDER SERIES: SESSION 2 THE ROAD TO SUCCESS	3 hour(s)
REAL ESTATE RELATED SUBJECTS	3 hour(s)
Course Number: 052576	
PATHFINDER SERIES: SESSION 3	4 hour(s)
REAL ESTATE AGENCY	4 hour(s)
Course Number: 052578	
PATHFINDER SERIES: SESSION 4	3 hour(s)
REAL ESTATE CONTRACTS	3 hour(s)

Course Number: 054944
 PEACEFULLY COEXISTING WITH TOP PRODUCING AGENTS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054943
 POWERING UP: LIFTING YOUR AGENTS TO NEW LEVELS OF SUCCESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054942
 PROFITING IN ANY ECONOMY 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 011798
 PROPERTY MANAGEMENT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 022902
 PROPERTY MANAGEMENT AND MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052778
 REAL ESTATE FINANCE TODAY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 023102
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053308
 REAL ESTATE INVESTMENT AND TAX STRATEGIES 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052780
 REAL ESTATE INVESTMENTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052788
 REAL ESTATE LAW LEGAL EAGLE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 022802
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052784
 RISK MANAGEMENT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052750
 SELLING PROCESS: WHEN BAD THINGS HAPPEN 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053465
 SENIOR REAL ESTATE SPECIALIST (SRES) 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051840
 STARTING AN INDEPENDENT REAL ESTATE BROKERAGE FIRM 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053309
 SURVIVING HOME INSPECTIONS: ENVIRONMENT, HOME INSPECTIONS & THE PROPERTY
 CLAUSE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051728
 TAX STRATEGIES FOR THE R E PROFESSIONAL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053311
 TECHNOLOGY DRIVING YOUR SUCCESS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 000300
 UNCONVENTIONAL TRANSACTIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053310
 UNDERSTANDING RESIDENTIAL CONSTRUCTION: NEW & EXISTING HOUSING 3
 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 020298
 UNDERSTANDING THE NEW HOME SALES PROCESS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052630
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051878
 VIRGINIA 8-HOUR RENEWAL PACKAGE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052766
 VIRGINIA RENEWAL PACKAGE - 8HR MANDATED TOPICS (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051855
 VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051856
 VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052243
 WHERE DOES ALL THE MONEY GO? 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 NORTHERN VIRGINIA APARTMENT ASSOCIATION
 333 S GLEBE RD #111
 ARLINGTON VA 22204
 PH: (703) 671-6777 FAX: (703) 931-5767

C O U R S E S

Course Number: 052731
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052735
 YEAR IN REVIEW 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)

OLD DOMINION UNIVERSITY
T/A E V WILLIAMS CTR FOR REAL ESTATE & ECONOMIC DEVELOPMENT
2089 CONSTANT HALL
NORFOLK VA 23529 0218
PH: (757) 683-5352 FAX: (757) 683-4886

C O U R S E S

Course Number: 055747
REAL ESTATE MARKET REVIEW AND FORECAST 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

OUT OF STATE SCHOOLS
3600 WEST BROAD STREET
RICHMOND VA 23230

C O U R S E S

Course Number: 022222
R E COURSES APPROVED FOR OUT OF STATE SCHOOLS 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

PENINSULA REAL ESTATE SCHOOL
764 MCGUIRE PLACE
NEWPORT NEWS VA 23601
PH: (757) 599-5222 FAX: (757) 596-3911

C O U R S E S

Course Number: 052081
1031 EXCHANGE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 055367
8 HOUR ELECTIVE CONTINUING EDUCATION 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055368
8 HOUR ELECTIVE CONTINUING EDUCATION (CORRESPONDENCE) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055369
8 HOUR ELECTIVE CONTINUING EDUCATION (ONLINE) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 051810
A REALTOR'S GUIDE TO MOLD CONCERNS 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 053263
ABR - ACCREDITED BUYER REPRESENTATIVE 12 hour(s)

LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055562
 ABR ELECTIVE: INNOVATIVE MARKETING TECHNIQUES FOR BUYERS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 055565
 ABR ELECTIVE: NEW HOMES SALES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 052074
 AGENCY 3 hour(s)

 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052225
 BUSINESS PLANNING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052432
 CONTRACT - OFFERS TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052079
 CONTRACT WRITING - NEW HOMES & UNIMPROVED LOT CONTRACTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052080
 CONTRACT WRITING IN TODAY'S MARKET 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055375
 DISCLOSURES/ANTITRUST ISSUES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055374
 DISCLOSURES/ANTITRUST ISSUES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055373
 DISCLOSURES/ANTITRUST ISSUES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054174
 DISCLOSURES/LISTING AGREEMENT & LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 018802
 EDUCATION VS LITIGATION - A RISK REDUCTION WORKSHOP 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052186
 ETHICS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052072
 ETHICS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054149
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)

 Course Number: 052076
 FAIR HOUSING 3 hour(s)

FAIR HOUSING 3 hour(s)
 Course Number: 054245
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052393
 FINANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055563
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 2
 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054753
 HOME CONSTRUCTION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052590
 HOME WARRANTIES & RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054757
 HOW TO KEEP YOURSELF & YOUR BROKER OUT OF COURT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054172
 IT TAKES A LOT OF ENERGY TO SELL A HOUSE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052436
 LAND USE ISSUES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054751
 LEADERSHIP & REAM BUILDING FOR BROKERS & MANAGERS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052215
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055338
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 053265
 LEGAL UPDATE & REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

 Course Number: 053738
 LEGAL UPDATES FOR CONTINUING EDUCATION 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 053293
 LEGAL UPDATES: EMERGING TRENDS & AGENCY FOR BROKERS & MGRS 3 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 053721
 LIFE AS A SELF-EMPLOYED REAL ESTATE PROFESSIONAL 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055381
 MORTGAGE 101 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054183
 NIGHT COURT - BACK TO THE BASICS OF RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052540
 NIGHT COURT - DEALS GOND BAD, AND HOW TO FIX THEM 2 hour(s)

REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 055537		
NIGHT COURT - MARKETPLACE DYNAMICS	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053918		
NIGHT COURT - TERMITE AND MOISTURE ISSUES	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052390		
NIGHT COURT - WHAT'S NEW AND UNUSUAL IN TODAY'S MARKET		2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 055705		
NIGHT COURT - YOU BE THE JUDGE	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053096		
NIGHT COURT - YOU BE THE JUDGE AND AVOIDING THE JUDGE		2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 051888		
NIGHT COURT:	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 016702		
NIGHT COURT: INSPECTION ROUNDTABLE	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 009702		
NIGHT COURT: NEGOTIATING PITFALLS	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 051719		
NIGHT COURT: SELLING NEW HOMES TO YOUR BUYER CLIENT		2 hour(s)
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 051854		
NIGHT COURT: SHORT SALES & FORECLOSURES	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 054749		
OFFICE POLICY WORKSHOP	2 hour(s)	
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 054759		
PREPARING YOUR LISTING FOR THE BUYER'S HOME INSPECTION		1 hour(s)
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 052078		
PROFESSIONAL COURTESIES	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052391		
PROPERTY VALUATION/LISTING PROCESS	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 053719		
REAL ESTATE FINANCE AND TAX COURSE	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 052395		
REAL ESTATE LAW	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 054782		
REQUIRED CE MODULES	8 hour(s)	
FAIR HOUSING	2 hour(s)	
LEGAL UPDATES / LAW	1 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
REAL ESTATE AGENCY	1 hour(s)	
REAL ESTATE CONTRACTS	1 hour(s)	

Course Number: 054783

REQUIRED CE MODULES (CRP) 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 054784

REQUIRED CE MODULES (CRP) 8 hour(s)

FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052588

SELLING PROCESS - BROKERAGE & AGENCY CONTRACT RESPONSIBILITIES 3
hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052068

SENIORS REAL ESTATE SPECIALIST DESIGNATION COURSE 13 hour(s)

REAL ESTATE RELATED SUBJECTS 13 hour(s)

Course Number: 054761

THE HOME INSPECTION 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052439

THE INTERNET, TECHNOLOGY & THE REAL ESTATE BUSINESS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 017802

THIS MOLD HOUSE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054755

TOPICS IN HOME INSPECTION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 018102

VA SEMINAR: ALL ABOUT VA REPOS 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

PIEDMONT SCHOOL OF REAL ESTATE

47 GARRETT ST

WARRENTON VA 20186

PH: (540) 347-4866 FAX: (540) 347-2459

C O U R S E S

Course Number: 053607

2005 ETHICS SEMINAR 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 051947

CONTINUING EDUCATION 8 HOUR REQUIRED TOPICS 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054579
 ESCALATION CLAUSES: WHAT ARE THEY AND HOW TO USE THEM 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 052217
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052419
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052760
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 055636
 FULL AND FAIR DISCLOSURE FOR VA COMMUNITY ASSOCIATIONS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052762
 NAR QUADRIENNIAL ETHICS TRAINING (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052870
 REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

 Course Number: 052872
 REAL ESTATE FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055808
 THE LAND CONTRACT AND RELATED ISSUES 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054940
 THE PRICE IS RIGHT - PRICING RE IN CHANGING MARKETS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052422
 UNDERSTANDING VIRGINIA'S AGENCY LAW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)

 POTOMAC REAL ESTATE INSTITUTE INC
 7600 GEORGIA AVE., NW #205
 WASHINGTON DC 20012 1616

C O U R S E S

Course Number: 054730
 ENVIRONMENTAL UPDATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054728
 ETHICS & STANDARDS OF CONDUCT 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054726
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052988

REAL ESTATE AGENCY 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
Course Number: 052987
REAL ESTATE CONTRACTS 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)

PRINCE WILLIAM ASSOCIATION OF REALTORS REAL ESTATE SCHOOL
9213 CENTER ST
MANASSAS VA 22110
PH: (703) 368-8177 FAX: (703) 368-8977

C O U R S E S

Course Number: 004102
A NEW DAY FOR BUYER AGENTS 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 055678
A SHIFTING MARKET 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 054651
AFFORDING A HOME TODAY 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 055945
ALL THINGS ENVIRONMENTAL 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055332
ALTERNATIVE BUSINESS MODELS 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
Course Number: 054625
AVOIDING THE RESPA POLICE 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
Course Number: 053819
BROKERS BLEND: WHERE DID THE MONEY GO? 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 053830
BUSINESS PLANNING: PROSPECTING AND PROMOTION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055333
CASE OF THE MISSING DISCLOSURE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 053832
CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 3 hour(s)

REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 053109
CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 052150
CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 052413
CHANGES & REVISIONS TO THE NEW REGIONAL SALES CONTRACT 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055750
 CHANGES IN THE NEW SALES CONTRACT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055752
 CHANGES IN THE NEW SALES CONTRACT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055924
 CHANGES IN THE NEW SALES CONTRACT 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053407
 COMMERCIAL REAL ESTATE: LIKE KIND EXCHANGES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055335
 CONFLICTING INTERESTS IN A REAL ESTATE DEAL 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 055680
 CONQUERING THE INTERNET FRONTIER 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055668
 CONSUMER: CATALYST OF CHANGE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054994
 DIGGIN AROUND UNDERGROUND: UNDERGROUND STORAGE TANKS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055954
 DO WE REALLY LOVE OUR BUYERS? 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)

Course Number: 055952
 DO WE REALLY LOVE OUR SELLERS? 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 054655
 DON'T HATE: MEDIATE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053112
 DOS AND DON'TS OF EMAILING, FAXING AND TELEMARKETING 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055085
 DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 053824
 ESCALATION CLAUSES - WHAT THEY ARE AND HOW TO USE THEM 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 056008
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 053817
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 025002
 FAIR HOUSING IS FOR EVERYONE 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 054639
 FEAR FACTOR - ADVERTISING AT ITS WORST 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 051883
 FOLLOW THE MONEY-CHASE MANHATTAN MORTGAGE 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053835
 GET OFF THE ROLLERCOASTER: CREATING A BUSINESS PLAN 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054635
 GET THE 411 ON GEN-X 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052480
 GETTING IN TO THE DNA OF GENERATION X (SELLING TO GENERATION X) 3
 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 052151
 HIGHEST HURDLES FOR HOMEBUYERS: CREDIT AND CLUE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052414
 HOME INSPECTION AND THE SETTLEMENT PROCESS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055829
 HOW DO I GET PAID 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054627
 HOW TO BUY YOUR ISLAND HOME: FORECAST OF 2ND HOME MARKET 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 051875
 HOW TO LIST & SELL TO DIVERSE ETHNIC GROUPS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 056006
 HOW TO NETWORK 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056010
 HOW TO SURVIVE A CHANGING MARKET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052154
 HOW TO WORK WITH REAL ESTATE INVESTORS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051884
 HUD'S ALPHABET SOUP 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054631
 IMPROVING YOUR NEGOTIATING SKILLS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054637
 IT'S ALL ABOUT THE MONEY! 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055676
 LANDLORDING IN VIRGINIA 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 005002
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)

 Course Number: 056004
 LIMITED SERVICE AGENCY 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 053783
 LISTING PRESENTATIONS THAT KNOCK THEIR SOCKS OFF 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056000
 LOOK BEFORE YOU LEAP: PROFESSIONAL PRE-NUPTIALS FOR PARTNERSHIPS, TEAMS, LLCs
 AND FRANCHISE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 054643
 MARSHALL LAW: GETTING LEGAL WITH LEM 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 053405
 MAY THE CODE BE WITH YOU 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055334
 MEETING THE CHALLENGE OF THE CHANGING HOUSING DEMAND 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 056002
 MINIMIZING THE LEGAL SURPRISES 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 054645
 MOANS, GROANS AND LOANS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052185
 NEW RULES AND TOOLS TO EXPAND YOUR MARKET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052476
 PILLAR TO POST SERIES: 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052478
 PILLAR TO POST SERIES: 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052477
 PILLAR TO POST SERIES: 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055666
 POA/CONDO ASSOCIATION UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)

 Course Number: 053826
 PROCURING CAUSE 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 004902
 PROCURING CAUSE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053404
 PROCURING CAUSE - WHO SHOOK THE TREE? WHO GATHERED THE APPLES? 3
 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055785
 PROFESSIONAL PRE-NUPTIALS FOR PARTNERSHIPS, TEAMS, LLCs & FRANCISES 2
 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055998
 PROJECTION 2007 & BEYOND 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055682
 PROTECT YOURSELF AND YOUR ASSETS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 025102

RISK MANAGEMENT - COVER YOUR ASSETS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055790
 SEVEN KEY TAX & FINANCIAL ISSUES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054641
 SPEAKING CODE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 051885
 STAYING IN THE ETHICAL PATHWAY-QUAD. ETHICS REQ'T 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055329
 STAYING POWER: SURVIVING A CHANGING MARKET 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055670
 TECHNOLOGY GADGETS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053822
 TECHNOLOGY: A MUST HAVE IN THE 21ST CENTURY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 053828
 THE BASICS OF THE LANDLORD TENANT ACT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054649
 THE FUTURE OF PRINCE WILLIAM COUNTY DEVELOPMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054647
 THE GOOD, THE BAD AND THE UGLY: TRENDS AT VREB 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 053844
 THE HOUSE THAT JACK BUILT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055674
 THE NEW HOME ON THE RANGE 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 055748
 THE NEW REGIONAL SALES CONTRACT 2006 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053108
 THE PRICE IS RIGHT! ESCALATION CLAUSE SEMINAR 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 052479
 THE PRICE IS RIGHT! ESCALATION CLAUSE SEMINAR 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 027602
 THE R E BOARDS NEW REGS: WHAT YOU NEED TO KNOW 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 054653
 THE WORLD OF CONDO ASSOCIATION 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 054996
 THINK YOU WANT TO DO COMMERCIAL REAL ESTATE? 3 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 009602

THINKING LIKE A LAWYER 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 027502
 TOP KILLERS AND HOW TO AVOID THEM 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052357
 TOTAL AGENT SERIES: CONTRACT TO SETTLEMENT 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052152
 TOTAL AGENT SERIES: MODULE TOOLS & TECHNIQUES OF BUYER REP. 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)

Course Number: 052153
 TOTAL AGENT SERIES: NEW HOMES AND PROCURING CAUSE 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)

Course Number: 052304
 TOTAL AGENT SERIES: UNVEILING THE WORLD OF FINANCE PART I & II 6
 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 055996
 USE STAGING TO SUCCESSFULLY SELL YOUR LISTING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053184
 VHDA: LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 053846
 VISIONARY DEVELOPMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052155
 WANTED: FINANCING OPTIONS FOR HOUSING OPPORTUNITIES PROGRAM 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054633
 WHAT DO THE NUMBERS SAY? 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055672
 WHAT YOU NEED TO KNOW ABOUT FORECLOSURES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054629
 WHAT'S A HOUSE WORTH THESE DAYS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 056127
 WHAT'S GOING ON IN YOUR BACKYARD 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055947
 WHAT'S GOING ON IN YOUR BACKYARD? 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 025202
 WHAT'S SO BAD ABOUT MOLD? 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 053842
 WHO DO YOU REPRESENT 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)

Course Number: 053111
 WHY DO MY LOAN PACKAGES FALL THROUGH? 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054993

WINNING COMBINATIONS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053840
 WRITING EFFECTIVE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052167
 WRITING EFFECTIVE CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 052482
 YOU GET WHAT YOU DESERVE IN REAL ESTATE, YOU GET WHAT YOU NEGOTIATE 2
 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 PROVIDENT SCHOOL OF REAL ESTATE
 6045 BURKE CENTRE PARKWAY
 SUITE 203
 BURKE VA 22015
 PH: (703) 239-0650 FAX: (703) 239-0605

C O U R S E S

Course Number: 054711
 DEALING WITH PARTIES WHO ARE NOT ACTING ON THEIR OWN BEHALF 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055315
 ENCUMBRANCES, JUDGMENTS AND LIENS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 056170
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 056168
 FORECLOSURES & THE INSTRUMENTS OF REAL ESTATE FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054987
 IRS CODE 1031 TAX DEFERRED EXCHANGE 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054786
 RAW LAND: PURCHASE TO CONSTRUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054985
 REAL ESTATE AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 055544
 THE BASICS OF TITLE INSURANCE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055841
 THE NEW REGIONAL SALES CONTRACT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054788
 THE SETTLEMENT PROCESS - CONTRACT THROUGH CLOSING 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 054989
 THE SETTLEMENT PROCESS: WHAT'S NEXT? 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054855
THE SETTLEMENT STATEMENT: UNDERSTANDING THE HUD-1 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

RAPPAHANNOCK COMMUNITY COLLEGE
CAMPUS DRIVE
P O BOX 318
WARSAW VA 22572
PH: (804) 333-6828 FAX: (804) 333-6753

C O U R S E S

Course Number: 054186
BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054191
CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 054193
ETHICS IN REAL ESTATE (CRP) 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 054187
MANDATORY TOPICS (CRP) 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 054192
METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054188
PRICING PROPERTY TO SELL (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054189
REAL ESTATE MATH (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 054194
TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054190
TAX FREE EXCHANGES (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

RAPPAHANNOCK RIVER CONSERVATION COUNCIL
C/O 18840 KINGS HIGHWAY
P O BOX 8
MONTROSS VA 22520
PH: (804) 493-8924 FAX: (804) 493-8501

C O U R S E S

Course Number: 051870

NORTHERN NECK REALTORS CONSERVATION COURSE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

RE/MAX CITYSIDE
7700 LITTLE RIVER TNPk #305
ANNANDALE VA 22003
PH: (703) 642-2651 FAX: (703) 642-5451

C O U R S E S

Course Number: 055702
CODE OF ETHICS AND STANDARDS OF CONDUCT, CURRENT INDUSTRY TRENDS 3
hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 055814
FAIR HOUSING 5 hour(s)
FAIR HOUSING 5 hour(s)

RE/MAX SATELLITE NETWORK
8390 E CRESCENT PARKWAY #150
ENGLEWOOD CO 80111
PH: (303) 796-3686 FAX: (303) 796-3544

C O U R S E S

Course Number: 055625
BRIAN BUFFINI'S 100 DAYS TO GREATNESS (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 009802
HERE COMES THE JUDGE: THERE GOES YOUR COMMISSION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 027202
NAR CODE OF ETHICS TRAINING 3 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

REAL ESTATE CAREER ACADEMY
1671 JEFFERSON DAVIS HWY
SUITE 202
FREDERICKSBURG VA 22401
PH: (540) 373-7711 FAX: (540) 373-0560

C O U R S E S

Course Number: 055299
ADVANCED CSP: HOUSE CONSTRUCTION AS A SELLING TOOL 10 hour(s)
LEGAL UPDATES / LAW 3 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)
Course Number: 053558

AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052526
 DUAL & DESIGNATED AGENCY:GAINING A NEW SOPHISTICATION 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 009202
 ENHANCING PROPERTY VALUES THROUGH NATURAL RESOURCES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053555
 ENHANCING PROPERTY VALUES THROUGH OUR NATURAL RESOURCES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 009002
 ETHICS/REAL ESTATE RELATED - 3 HOURS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053353
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 054341
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 055079
 FIFTY WAYS TO LOSE YOUR LICENSE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

 Course Number: 055308
 FORECLOSURES AND THE INSTRUMENTS OF RE FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052528
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055690
 INTRODUCTION TO CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 055306
 INTRODUCTION TO CONTRACTS FOR REAL ESTATE PROFESSIONALS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 055307
 INTRODUCTION TO CONTRACTS FOR THE REAL ESTATE PROFESSIONALS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054300
 LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 051783
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055811
 LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 009102
 LEGAL UPDATE & PROCURING CAUSE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052232
 LISTING PRESENTATIONS, PREPARATIONS, PRACTICE HOUSE AND LAND VALUE
 DETERMINATIONS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054296

NEW MEMBER ORIENTATION PROGRAM 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 052447
PREPARING THE SALES CONTRACT & ADDENDA 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 055305
TAX MATTERS IN REAL ESTATE SALES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054302
TECHNOLOGY MARKETING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055304
THE FACTS ON UNDERGROUND STORAGE TANKS 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
Course Number: 051784
THE R E BOARD'S NEW REGULATIONS: WHAT YOU NEED TO KNOW 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
Course Number: 023302
WHAT AM I SUPPOSE TO DO? EVERYDAY APP. OF CODE OF ETHICS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

REAL ESTATE III SCHOOL OF REAL ESTATE
1160 PEPSI PLACE STE 306
CHARLOTTESVILLE VA 22901
PH: (434) 817-9700 FAX: (434) 817-9709

C O U R S E S

Course Number: 055780
OFFERS, CONTRACTS AND RELATED ISSUES: EFFECTIVE CONTRACT WRITING 3
hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 055778
AGENCY LAW AND PRACTICE 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
Course Number: 056018
FAIR HOUSING LAWS & PRACTICES - FEDERAL AND STATE 3 hour(s)
 FAIR HOUSING 3 hour(s)
Course Number: 056131
MASTERING THE ART OF SELLING NEW HOMES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055843
RESPA: THE REAL ESTATE SETTLEMENT PROCEDURES ACT 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE INFORMATION NETWORK INC
4575 BONNEY ROAD SUITE 100
VIRGINIA BEACH VA 23462
PH: (757) 486-2203 FAX: (757) 486-6728

C O U R S E S

Course Number: 055988
 CONCENTRATION CMA (MLX) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053664
 EMERGING TRENDS AND TECHNOLOGIES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053230
 INTRODUCTION TO MLXCHANGE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055314
 MLXCHANGE A TO Z 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053232
 MLXCHANGE ADVANCED CLASS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053234
 MLXCHANGE DESIGNER TOOL 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055298
 MLXCHANGE REPORT CUSTOMIZATION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054417
 REAL ESTATE GRAPHICS MANAGEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054840
 SALES MANAGER ADVISORY COMMITTEE CONTRACT REVISIONS SEM 4 hour(s)
 REAL ESTATE CONTRACTS 4 hour(s)
 Course Number: 054415
 SALES MANAGER ADVISORY COMMITTEE FORMS REVIEW SEMINAR 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 REAL ESTATE INSTITUTE
 295-5 BAY STREET
 EASTON MD 21601
 PH: (410) 819-0100 FAX: (410) 819-0002

C O U R S E S

Course Number: 052094
 1031 TAX FREE EXCHANGE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055166
 1031 TAX FREE EXCHANGE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053033
 16-HOUR CONTINUING EDUCATION RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055167
 BRICKS & STICKS CONSTRUCTION BASICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052098
 BRICKS & STICKS CONSTRUCTION BASICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053034
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052097
 BUYING & SELLING FORECLOSURES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055165
 BUYING AND SELLING FORECLOSURES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053031
 COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)

 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053032
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053046
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053043
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053039
 DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052096
 EMERGING TRENDS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055168
 EMERGING TRENDS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053037
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053044
 ETHICS & REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 052095
 FINANCING WORKSHOP 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053042
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055169
 LEGISLATIVE UPDATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 052093
 LEGISLATIVE UPDATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 053041
PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 053045
REAL ESTATE & TAXES - WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 053035
REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 053040
RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 053036
RISK MANAGEMENT (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052099
WHAT YOU NEED TO KNOW ABOUT MOLD 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

RICHMOND APARTMENT MANAGEMENT ASSOCIATION
2812 EMERYWOOD PKWY
SUITE 140
RICHMOND VA 23294
PH: (804) 273-0845 FAX: (804) 747-8465

C O U R S E S

Course Number: 051873
"AD" - ING TO YOUR FAIR HOUSING KNOWLEDGE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 052832
FAIR HOUSING: PLAYING FAIR IN 2004 3 hour(s)
FAIR HOUSING 3 hour(s)

SBB LAW REAL ESTATE SCHOOL
4248 CHAIN BRIDGE ROAD SUITE B
FAIRFAX VA 22030
PH: (703) 591-9577 FAX: (703) 591-9578

C O U R S E S

Course Number: 052275
ETHICS & STANDARDS OF CONDUCT AND LEGAL UPDATES 4 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 052276
FAIR HOUSING AND CONTRACTS AND AGENCY 4 hour(s)
FAIR HOUSING 2 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 051949

MOLD SCIENCE AND LAW IN REAL ESTATE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

SERVPRO INDUSTRIES INC
801 INDUSTRIAL BLVD
GALLATIN TN 37066
PH: (615) 451-0600 FAX: (615) 451-4861

C O U R S E S

Course Number: 052415
UNDERSTANDING MOLD IN THE RESTORATION INDUSTRY 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

SHENANDOAH VALLEY TRAINING CENTER
158 FRONT ROYAL PIKE STE 305
WINCHESTER VA 22602
PH: (540) 667-8922 FAX: (540) 667-9796

C O U R S E S

Course Number: 055539
AUCTIONS 101 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055182
BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055177
CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051993
CONTINUING EDUCATION (16 HOUR COURSE) 16 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 2 hour(s)
REAL ESTATE CONTRACTS 4 hour(s)
Course Number: 052300
CONTRACTS 4 hour(s)
REAL ESTATE CONTRACTS 4 hour(s)
Course Number: 052298
DEEDS 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 052299
ENVIRONMENTAL ISSUES IMPACTING REAL ESTATE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 055178
ETHICS IN REAL ESTATE (CRP) 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 052302

LEGAL UPDATES 2 hour(s)

 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 055181

MANDATORY TOPICS (CRP) 8 hour(s)

 FAIR HOUSING 2 hour(s)

 LEGAL UPDATES / LAW 1 hour(s)

 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

 REAL ESTATE AGENCY 1 hour(s)

 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 055179

METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)

 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055175

PRICING PROPERTY TO SELL (CRP) 8 hour(s)

 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052301

REAL ESTATE AGENCY 2 hour(s)

 REAL ESTATE AGENCY 2 hour(s)

Course Number: 055180

REAL ESTATE MATH (CRP) 4 hour(s)

 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052303

STATE LAWS, REGULATIONS, ETHICS & STANDARDS OF CONDUCT 2 hour(s)

 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 055176

TAX ADVANTAGE OF HOME OWNERSHIP (CRP) 8 hour(s)

 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055174

TAX FREE EXCHANGES (CRP) 4 hour(s)

 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055773

TITLE & SETTLEMENT, PART I 3 hour(s)

 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055775

TITLE & SETTLEMENT, PART II 3 hour(s)

 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052297

VIRGINIA FAIR HOUSING 2 hour(s)

 FAIR HOUSING 2 hour(s)

SMITH MOUNTAIN ACADEMY
 75 WESTLAKE ROAD
 HARDY VA 24101
 PH: (540) 721-6005 FAX: (540) 721-9003

C O U R S E S

Course Number: 052220

VIRGINIA LICENSE RENEWAL (VLR) 16 hour(s)

 FAIR HOUSING 3 hour(s)

 LEGAL UPDATES / LAW 3 hour(s)

 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)

 REAL ESTATE AGENCY 3 hour(s)

REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 052461
VIRGINIA LICENSE RENEWAL (VLR-ELT) 8 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 052460
VIRGINIA LICENSE RENEWAL (VLR-REQ) 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
REAL ESTATE AGENCY 2 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

SML SCHOOL OF REAL ESTATE
P O BOX 773
HARDY VA 24101
PH: (540) 255-4690 FAX: () -

C O U R S E S

Course Number: 052277
CONTINUING EDUCATION COURSE 16 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS
1201 NEW YORK AVENUE
SUITE 350
WASHINGTON DC 20005
PH: (202) 449-8200 FAX: (202) 449-8201

C O U R S E S

Course Number: 005402
2002 SIOR SPRING CONVENTION 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051879
2003 SIOR FALL PROFESSIONAL CONFERENCE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 051775
2003 SIOR SPRING CONVENTION 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052979
2004 SIOR FALL PROFESSIONAL CONFERENCE 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 054587
2005 SIOR FALL PROFESSIONAL CONFERENCE 8 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053537
 2005 SIOR SPRING CONVENTION 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 055909
 2006 SIOR FALL PROFESSIONAL CONFERENCE 9 hour(s)
 REAL ESTATE RELATED SUBJECTS 9 hour(s)
 Course Number: 055097
 2006 SIOR SPRING CONVENTION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052042
 ADVANCE SALES SKILLS (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052037
 ADVANCED REAL ESTATE INVESTMENT ANALYSIS MEASURING (CRP) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 004802
 COMMERCIAL REAL ESTATE ETHICS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052041
 DOUBLE YOUR SALES WITHOUT QUADRUPLING YOUR EFFORT (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052036
 DUE DILIGENCE (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052040
 INTRO TO MANAGING REAL ESTATE MAINTENANACE OPERATION (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052038
 INTRODUCTION TO REAL ESTATE INVESTMENT ANALYSIS (CRP) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052039
 MARKETING ON THE INTERNET A STRATEGIC APPROACH (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052035
 NETWORKING FOR SUCCESS (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052034
 TECHNOLOGY AND REAL ESTATE (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 SOUTHSIDE VIRGINIA COMMUNITY COLLEGE
 CHRISTANNA CAMPUS
 109 CAMPUS DR
 ALBERTA VA 23821
 PH: (434) 949-1036 FAX: () -

C O U R S E S

Course Number: 052407
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

STAGEDHOMES.COM
4807 CLAYTON ROAD
SUITE 200
CONCORD CA 94521
PH: (800) 392-7161 FAX: (925) 866-386

C O U R S E S

Course Number: 055713
ACCREDITED STAGING PROFESSIONAL 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

STAUNTON CITY SCHOOLS
T/A ROBERT E LEE HIGH SCHOOL
1200 N COALTER ST
STAUNTON VA 24401
PH: (540) 332-3926 FAX: (540) 332-3929

C O U R S E S

Course Number: 052364
16 HOUR CONTINUING EDUCATION CLASS 16 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

THE CE SHOP INC
P O BOX 9335
FARGO ND 58106 9335
PH: (888) 827-0777 FAX: (701) 293-7875

C O U R S E S

Course Number: 055358
BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055362
COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055363
COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055356

COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055361
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055352
 DIVERSITY AND DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055359
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055360
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 055353
 FAIR HOUSING (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 055348
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 055349
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055350
 REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055354
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055351
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055355
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055357
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

 THE CHUCK & BUDDY GROUP LTD
 5800 IRON WILLOW CT
 ALEXANDRIA VA 22310
 PH: (703) 922-8333 FAX: (703) 313-0102

C O U R S E S

Course Number: 054919
 5 SECRETS OF FINANCIALLY SECURE REALTORS - PART I 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054921
 5 SECRETS OF FINANCIALLY SECURE REALTORS - PART II 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055527
 FULL SERVICE REAL ESTATE CONSULTING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055531
 GETTING A PAYCHECK WITH EVERY DEAL - EVERYTIME 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055535
 THE PLAN BOOTCAMP - PART II (A BUSINESS PLAN IN ONE DAY) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055533
 THE PLAN BOOTCAMP-PART I (A BUSINESS PLAN IN-ONE DAY) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 THE FREDERICK ACADEMY OF REAL ESTATE
 11849 RAMSBURG ROAD
 MARRIOTTSVILLE MD 21104
 PH: (800) 854-0950 FAX: (410) 442-1395

C O U R S E S

Course Number: 052427
 AGENCY AND ETHICS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 000902
 ANTI-TRUST 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051740
 ASSIGNMENT AND SUBLEASING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 000802
 BANKRUPTCY 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051742
 BROKERS' REMEDIES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051708
 BUILDING A BETTER OPEN 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051709
 BUILDING A BETTER SETTLEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052488
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052463
 COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 052464
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052465
 COMMERCIAL REAL ESTATE: LISTING PROPERTIES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052462
 COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052438
 CONTRACTS/CONTRACT LAW 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 051712
 CONTRACTS/CONTRACT LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 000602
 DEFERRED EXCHANGES AND CAPITAL GAINS ROLLOVERS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051711
 DISCLOSURE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051741
 ENGAGEMENT OF BROKERS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052487
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 004502
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 052428
 FAIR HOUSING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052485
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 000702
 FORECLOSURE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052486
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052429
 LEGAL UPDATES AND EMERGING TRENDS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051738
 LETTERS OF INTENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051706
 NEGOTIATE FROM STRENGTH 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051707
 PRACTICE OF APPRAISING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051713

PROCURING CAUSE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051705
 REAL ESTATE LEGAL HOT BUTTONS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051743
 RENEWAL AND EXPANSION OPTIONS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051739
 THE COMMERCIAL ADMINISTRATIVE PROCESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052529
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 051703
 VIRGINIA RENEWAL PACKAGE 1 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

 Course Number: 051704
 VIRGINIA RENEWAL PACKAGE 2 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052426
 VIRGINIA RENEWAL PACKAGE 3: REQUIRED 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 051710
 WHAT'S MATERIAL 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 THE INSTITUTE FOR CONTINUING EDUCATION INC
 9507 MANSION HEIGHTS DRIVE
 HARVARD IL 60033
 PH: (800) 621-8341 FAX: (815) 648-1616

C O U R S E S

Course Number: 053659
 ABOUT CRITTERS, PESTS AND REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056042
 ABOUT CULTURAL DIVERSITY AND REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052807
 ABOUT ETHICS IN REAL ESTATE (CRP) 4 hour(s)

ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 Course Number: 051989
 ABOUT FAIR HOUSING IN VIRGINIA (CRP) 4 hour(s)
 FAIR HOUSING 4 hour(s)
 Course Number: 052810
 ABOUT HOME INSPECTIONS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053658
 ABOUT HOUSE CONSTRUCTION (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056059
 ABOUT LIMITED SERVICE AGENCY (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052809
 ABOUT REAL ESTATE ACCOUNTING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053657
 ABOUT REAL ESTATE AND WATER (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052808
 ABOUT REAL ESTATE FINANCE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 001800
 UNDERSTANDING R E MATH & APPRAISING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051726
 UNDERSTANDING SEXUAL HARASSENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052100
 VIRGINIA REAL ESTATE CE JULY 2004 MANDATORY COURSE (CRP) 4 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 011802
 WHAT YOU SHOULD KNOW ABOUT COMMERCIAL LEASING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 011102
 WHAT YOU SHOULD KNOW ABOUT CUSTOM HOMES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 010602
 WHAT YOU SHOULD KNOW ABOUT ETHICS IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 012002
 WHAT YOU SHOULD KNOW ABOUT THE ENVIRONMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 THE PROFESSIONAL DEVELOPMENT INSTITUTE
 2730 UNIVERSITY BLVD
 STE 200
 WHEATON MD 20902
 PH: (301) 949-1771 FAX: (301) 949-5441

C O U R S E S

Course Number: 014902
 BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054214
 BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053703
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053704
 COMMERCIAL CONTINUING EDUCATION SET 1 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053705
 COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053706
 COMMERCIAL REAL ESTATE/LISTING PROPERTIES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053707
 COMMERCIAL REAL ESTATE/UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 015302
 CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054218
 CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053708
 DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053800
 ELECTRONIC TRANSACTIONS IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053709
 ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE(CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053710
 ETHICS & REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
 Course Number: 054213
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 015602
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053711
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 015402
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 016502
 HOME INSPECTION BASICS 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 020502
 HOW TO COMMUNICATE EFFECT.WITH BUYERS & SELLERS ONLINE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053712
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052916
 MANDATORY TOPICS (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054221
 MANDATORY TOPICS (CRP) 8 hour(s)

 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 053723
 MARKET MADNESS: WRITING THE WINNING CONTRACT IN A SELLER'S MARKET 2
 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055639
 MARKETING METHODS OF TOP PRODUCING AGENTS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055322
 MASTERING THE NEW REGIONAL SALES CONTRACT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054215
 METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 015002
 METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 054216
 PRICING PROPERTY TO SELL (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 015202
 PRICING PROPERTY TO SELL (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053713
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053714
 REAL ESTATE & TAXES: WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052793
 REAL ESTATE CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 053715
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054219
 REAL ESTATE MATH 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 015502
 REAL ESTATE MATH (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053716
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053717
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 015102
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054217
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054220
 TAX FREE EXCHANGES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 014802
 TAX FREE EXCHANGES (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055621
 THE RULES OF FINANCING IN THE NEW REGIONAL SALES CONTRACT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053801
 THE TRUTH ABOUT MOLD (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053802
 UNDERSTANDING 1031 TAX-FREE EXCHANGES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051751
 UNDERSTANDING HOME CONSTRUCTION & PROBLEMS COMMONLY.... 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051752
 UNDERSTANDING MOLD 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 016402
 VA MANDATORY CE LEGAL UPDATES, FH & ETHICS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 053718
 VIRGINIA 16 HOUR CONTINUING EDUCATION(CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 015702
 VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 016002

VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 5 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 051779
WORKING WITH RES & COM PROP OWNERS IN OR NEAR FORECLOSURE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

THE REAL ESTATE ACADEMY INC
P O BOX 9442
RICHMOND VA 23228
PH: (804) 934-0010 FAX: (804) 934-0013

C O U R S E S

Course Number: 017402
BUYER AGENCY 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 017502
BUYER AGENCY (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052692
COMMERCIAL CONTINUING EDUCATION SET 2 (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 052691
COMMERCIAL CONTINUING EDUCATION SET I (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 017202
COMMERCIAL REAL ESTATE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 017302
COMMERCIAL REAL ESTATE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052689
COMMERCIAL REAL ESTATE: 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052690
COMMERCIAL REAL ESTATE: UNDERSTANDING INVESTMENTS (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052696
DIVERSITY & DOING BUSINESS (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052685
ENVIRONMENTAL ISSUES IN YOUR REAL ESTATE PRACTICE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 016802
ETHICS & REAL ESTATE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 052684
ETHICS & REAL ESTATE (CRP) 6 hour(s)
ETHICS AND STANDARDS OF CONDUCT 6 hour(s)
Course Number: 016902

ETHICS AND REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 017002
 FAIR HOUSING 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 017102
 FAIR HOUSING (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052686
 INTRODUCTION TO COMMERCIAL REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053901
 PROPERTY DISCLOSURES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052693
 PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052694
 REAL ESTATE & TAXES - WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052687
 REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052915
 REAL ESTATE INVESTMENT ANALYSIS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052695
 RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 017602
 RISK MANAGEMENT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052688
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 017702
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053900
 THE TRUTH ABOUT MOLD 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052683
 VIRGINIA 16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

 THE REAL ESTATE EDUCATION CENTER
 2737 MCRAE ROAD
 P O BOX 3860
 RICHMOND VA 23235

PH: (804) 915-4001 FAX: (804) 915-4050

C O U R S E S

Course Number: 051950

PROFESSIONALISM IN REAL ESTATE 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 051977

PROPERTY VALUATION AND LISTING PROCESS 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

THE REAL ESTATE SCHOOL OF THE RICHMOND ASSOC OF REALTORS

8975 THREE CHOPT ROAD

RICHMOND VA 23229 4657

PH: (804) 422-5015 FAX: (804) 422-5052

C O U R S E S

Course Number: 052011

10 HOUR CONTINUING EDUCATION 10 hour(s)

FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 4 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

REAL ESTATE AGENCY 2 hour(s)

Course Number: 053508

1031 EXCHANGES: THE BASICS, PITFALLS AND REVERSE EXCHANGES 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052259

16 HOUR CONTINUING EDUCATION 16 hour(s)

FAIR HOUSING 4 hour(s)

LEGAL UPDATES / LAW 2 hour(s)

ETHICS AND STANDARDS OF CONDUCT 5 hour(s)

REAL ESTATE AGENCY 2 hour(s)

REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 052522

16-HOUR C.E. RENEWAL PACKAGE (CRP) 16 hour(s)

FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

REAL ESTATE AGENCY 1 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052270

4 HOUR - PART A CONTINUING EDUCATION 4 hour(s)

FAIR HOUSING 2 hour(s)

LEGAL UPDATES / LAW 1 hour(s)

REAL ESTATE AGENCY 1 hour(s)

Course Number: 052271

4 HOUR - PART B CONTINUING EDUCATION 4 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 052272

4 HOUR - PART C CONTINUING EDUCATION 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 052273
 4 HOUR - PART D CONTINUING EDUCATION 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 008798
 4 HOUR RISK MANAGEMENT 4 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052229
 4 HOUR RISK MANAGEMENT 4 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 008898
 4 HR F H, R E LAWS & REGS & ETHICS & STDS OF CONDUCT 4 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052269
 8 HOUR - PART 2 CONTINUING EDUCATION 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 008498
 8 HOUR CONTINUING EDUCATION 8 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052755
 8 HOUR CONTINUING EDUCATION (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052268
 8 HOURS - PART 1 CONTINUING EDUCATION 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 021398
 8 HOURS CONTINUING ED CORRES COURSE (CRP) 8 hour(s)
 LEGAL UPDATES / LAW 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053981
 A DAY IN THE LIFE OF THE HOME INSPECTOR 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055806
 A REALTOR'S GUIDE TO MORTGAGE FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052556
 ABR ELECTIVE: 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052562
 ABR ELECTIVE: E-BUYER 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052560
 ABR ELECTIVE: NEW HOMES SALES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 052558
 ABR ELECTIVE: SUCCESSFUL RELOCATION REPRESENTATION 4 hour(s)
 REAL ESTATE AGENCY 4 hour(s)
 Course Number: 052938
 ACCREDITED BUYERS REPRESENTATION (ABR) CORE COURSE 13 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 4 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 014198
 ACCREDITED BUYERS REPRESENTATIVE (ABR) 8 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 052066
 ADVANCED CONTRACT WRITING 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052552
 ADVANCED CONTRACT WRITING - EXTENDED 4 hour(s)
 REAL ESTATE CONTRACTS 4 hour(s)
 Course Number: 053006
 ADVANCED CSP: HOUSE CONSTRUCTION AS A SELLING TOOL 10 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052263
 AGENCY LAW 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 055195
 AGENCY LAW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 053482
 AGENCY MADE SIMPLE 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 010296
 AMERICANS WITH DISABILITIES ACT/R E LAWS & REGS UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053441
 AN OUNCE OF PREVENTION 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 055209

ANTI-TRUST LAWS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055818
 AT HOME WITH DIVERSITY 8 hour(s)
 FAIR HOUSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052802
 AUTOPSY OF A NEW CONSTRUCTION CONTRACT - WHAT BUYER REPS NEED TO KNOW 1
 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052824
 AWAKEN THE SPANISH WITHIN 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

 Course Number: 055203
 BUSINESS PLANNING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055766
 BUYER AGREEMENTS...GETTING THEM TO SIGN ON THE DOTTED LINE 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 053811
 BUYER PROSPECTING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052504
 BUYER REPRESENTATION IN REAL ESTATE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052545
 C.M.A. WIZARD 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052264
 C.M.A.: ANSWER TO ADJUSTMENT (EITHER +/-) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 004298
 CERTIFIED SALES PROFESSIONAL 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 053009
 CERTIFIED SALES PROFESSIONAL (CSP) 25 hour(s)
 FAIR HOUSING 5 hour(s)
 LEGAL UPDATES / LAW 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054406
 CHARITABLE REMAINDER TRUSTS: GENERATE INCOME FROM REAL PROPERTY SELLERS
 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053528
 COMMERCIAL REAL ESTATE FOR THE RESIDENTIAL AGENT 7 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 Course Number: 054609
 COMMERCIAL REAL ESTATE PANEL DISCUSSION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 Course Number: 054394
 CONTINUING EDUCATION PART 2 8 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054388
 CONTINUING EDUCATION PART A 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054389
 CONTINUING EDUCATION PART B 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054391
 CONTINUING EDUCATION PART C 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 054393
 CONTINUING EDUCATION PART D 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 054386
 CONTINUING EDUCATION PART I 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 4 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055756
 CONTRACTUALLY SPEAKING 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 007302
 CORRESPONDENCE - AGENCY (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 007402
 CORRESPONDENCE - ASSET MANAGEMENT (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 006902
 CORRESPONDENCE - CODE OF ETHICS (CRP) 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

 Course Number: 007202
 CORRESPONDENCE - ENVIRONMENTAL HAZARDS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 007502
 CORRESPONDENCE - HOME INSPECTING BASICS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 007602
 CORRESPONDENCE - REAL ESTATE FINANCING (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 007002
 CORRESPONDENCE - TRUST FUNDS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 006802
 CORRESPONDENCE - VIRGINIA RULES & REGS (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 006702
 CORRESPONDENCE FAIR HOUSING (CRP) 2 hour(s)

REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052547		
CREDIT SCORING	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053300		
CREDIT SCORING	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052815		
CREDIT SCORING	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 053277		
CRIME FREE MULTI HOUSING	7 hour(s)	
LEGAL UPDATES / LAW	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 056141		
CRS 106: FUNDAMENTALS OF REAL ESTATE TECHNOLOGY	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054802		
CRS 200: BUSINESS PLANNING & MARKETING	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 055760		
CVRMLS RULES AND REGULATION REVIEW	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 052067		
DEALING WITH WATER INTRUSION AND MOLD IN VIRGINIA	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053275		
DETERMINING REAL ESTATE TITLE MARKETABILITY	3 hour(s)	
LEGAL UPDATES / LAW	3 hour(s)	
Course Number: 056144		
DIGITAL CAMERAS & MLS PHOTOGRAPHY	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 055948		
DIGITAL CAMERAS & MLS PHOTOGRAPHY	1 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 006202		
DIVERSITY & DOING BUSINESS (CRP)	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 052511		
DIVERSITY AND DOING BUSINESS (CRP)	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 053983		
DON'T BE IN THE WRONG	3 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 054499		
DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION	3 hour(s)	
REAL ESTATE AGENCY	3 hour(s)	
Course Number: 054498		
DUAL & DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION	2 hour(s)	
REAL ESTATE AGENCY	2 hour(s)	
Course Number: 053532		
EFFECTIVE NEGOTIATING FOR REAL ESTATE PROFESSIONALS	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054951		
ELEMENTS OF ARCHITECTURE	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	

Course Number: 052266
 ENGINEERED MODULAR HOUSING, TODAY'S WAY TO BUILD 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054611
 ENVIRONMENTAL ISSUES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054810
 ENVIRONMENTAL ISSUES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055213
 ENVIRONMENTAL ISSUES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054812
 ENVIRONMENTAL ISSUES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052503
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 005702
 ENVIRONMENTAL ISSUES IN YOUR R E PRACTICE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054501
 ENVIRONMENTAL SURVEY: MOISTURE INTRUSTION, MOLD, USTS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055199
 ETHICS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052505
 ETHICS AND REAL ESTATE (CRP) 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 6 hour(s)

Course Number: 008598
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 012098
 ETHICS, STANDARDS OF CONDUCT & RE LAWS & REGULATIONS 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 056030
 EXCEPTIONAL LISTING PRESENTATIONS FOR REALTORS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 052046
 EXPANDING YOUR MARKET 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052045
 EXPANDING YOUR MARKET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055211
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)

Course Number: 008698
 FAIR HOUSING & R E LAWS & REGULATIONS 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 006302
 FAIR HOUSING (CRP) 4 hour(s)

REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 052512		
FAIR HOUSING (CRP)	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 055918		
FAIR HOUSING FOR BROKERS	2 hour(s)	
FAIR HOUSING	2 hour(s)	
Course Number: 052210		
FAIR HOUSING IS FOR EVERYONE (2-HOUR)	2 hour(s)	
FAIR HOUSING	2 hour(s)	
Course Number: 052019		
FAIR HOUSING IS FOR EVERYONE (3 HOUR)	3 hour(s)	
FAIR HOUSING	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	1 hour(s)	
Course Number: 052262		
FAIR HOUSING-PROPERTY MGMT CASE STUDIES & ADMIN. DECISIONS	2 hour(s)	
FAIR HOUSING	2 hour(s)	
Course Number: 055201		
FEDERAL TAXES AND HOMEOWNERS	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 054484		
FIFTY WAYS TO LOSE YOUR LICENSE	3 hour(s)	
LEGAL UPDATES / LAW	3 hour(s)	
Course Number: 054482		
FIFTY WAYS TO LOSE YOUR LICENSE	2 hour(s)	
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 051767		
FINANCING/BUYING A HOME IN AN HISTORIC DISTRICT	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 056135		
FORECLOSURE OPPORTUNITIES FOR BUYERS-CLIENTS	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 054470		
FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT	3	
hour(s)		
LEGAL UPDATES / LAW	3 hour(s)	
Course Number: 054468		
FROM CONTRACT TO CLOSING:EARNING YOUR FEE BY PROTECTING YOUR CLIENT	2	
hour(s)		
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 053221		
FUNDAMENTALS OF COMMERCIAL REAL ESTATE	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 052820		
GUESS WHO'S COMING TO DINNER?	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 053228		
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET	2 hour(s)	
REAL ESTATE CONTRACTS	2 hour(s)	
Course Number: 054494		
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET	2 hour(s)	
REAL ESTATE CONTRACTS	2 hour(s)	
Course Number: 054496		
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET	3 hour(s)	

REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 055768
 HARNESSING THE POWER: SKILLS BASED PERFORMANCE MANAGEMENT 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 055548
 HARNESSING THE POWER: SKILLS BASED PERFORMANCE MGMT. 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054814
 HOME CONSTRUCTION 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053020
 HOME CONSTRUCTION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 056139
 HOME FROM WORK 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055215
 HOME INSPECTIONS, SURVEYS, & INSURANCE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053024
 HOW TO KEEP YOURSELF & YOUR BROKER OUT OF COURT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054816
 IDENTITY THEFT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053803
 IMAPP TRAINING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055758
 IMPACT OF THE FORT LEE ESPANSION 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054615
 IMPROVING YOUR NEGOTIATION SKILLS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053434
 INSTANET TRAINING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055197
 INTERNET RESOURCES AND E-COMMERCE ISSUES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 005902
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052506
 INTRODUCTION TO COMMERCIAL R E SALES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054402
 JEOPARDY: A LISTINGS WORKSHOP 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053019
 LEADERSHIP & TEAM BUILDING FOR BROKERS & MANAGERS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 053447
 LEGAL EAGLE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 053224
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054488
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054490
 LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 054486
 LEGAL UPDATES 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055089
 LIENS ON REAL PROPERTY 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055771
 MARKETING THAT DRIVES A STEADY STREAM OF INCOME 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052049
 MARKETING WITH MICROSOFT OFFICE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 007702
 MARKETING YOURSELF 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 006398
 MEDIATION AND THE REAL ESTATE PROFESSION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054396
 MEMORY SKILLS WORKSHOP 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053438
 MILLENIUM MARKETING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052744
 MISREPRESENTATION 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)

Course Number: 052564
 MODULE ONE: ESSENTIAL BUSINESS STRATEGIES FOR NEW AGENT SUCCESS 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052566
 MODULE TWO: ESSENTIAL BUSINESS STRATEGIES FOR NEW AGENT SUCCESS 4
 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 008198
 MORTGAGE INSURANCE OPTIONS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052554
 MUDD: MOLD, UNDERGROUND STORAGE TANKS & DRIVIT 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 053975
 NAVIGATING THE ETHICS OF AGENCY 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 053977
 NAVIGATING THE ETHICS OF AGENCY 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)

Course Number: 051962
 NEGOTIATE 2 WIN 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 053274
 NEW CONSTRUCTION CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 055754
 NEW CONSTRUCTION CONTRACTS 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055795
 NEW CONSTRUCTION: FROM DIRT TO KEYS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052794
 NEW MEMBER ORIENTATION 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 055217
 OFFER TO PURCHASE 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054478
 OFFICE POLICY WORKSHOP 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 054476
 OFFICE POLICY WORKSHOP 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 053450
 PATHFINDER SERIES - SESSION 1 NEW MEMBER ORIENTATION 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053454
 PATHFINDER SERIES SESSION 4 PLAYERS AND CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 053456
 PATHFINDER SERIES SESSION 5 - WHEN BAD THINGS HAPPEN 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053452
 PATHFINDER SESSION 3 WHO WORKS FOR WHO 4 hour(s)
 REAL ESTATE AGENCY 4 hour(s)
 Course Number: 056146
 PERSONAL SKILLS FOR PROFESSIONAL EXCELLENCE 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 052044
 PREDATORY LENDING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053025
 PREPARING YOUR LISTING FOR THE BUYER'S HOME INSPECTION 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 008298
 PREQUALIFYING: 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053227
 PROCURING CAUSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 053226
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 006198

PROFESSIONAL ETHICS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 011898

PROPERTY MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 006102

PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052508

PROPERTY MANAGEMENT & MANAGING RISK (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053980

PROSPECTING TO PROSPERITY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 005802

R E & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 006402

R E FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 056016

RADON IN REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052509

REAL ESTATE & TAXES! WHAT EVERY AGENT SHOULD KNOW (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052800

REAL ESTATE AUCTIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)

Course Number: 052513

REAL ESTATE FINANCE TODAY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052747

REAL ESTATE FINANCING CALCULATIONS MADE SIMPLE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055219

REAL ESTATE LAW 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 053015

REAL ESTATE PROFESSIONAL ASSISTANT (REPA) 13 hour(s)

 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 052510

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 006002

RED FLAGS PROPERTY INSPECTION GUIDE (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 008398
 REHAB FINANCING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052818
 RENOVATION FINANCE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052798
 RENOVATION FINANCE (CRP) 4 hour(s)

 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051819
 RENOVATION FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053996
 RESORT & SECOND HOME MARKETS 10 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 007802
 RESPONDING TO DISCHARGES FROM SMALL HEATING OIL TANKS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052507
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 006502
 RISK MANAGEMENT (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056118
 RISK REDUCTION FOR REALTORS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 Course Number: 054807
 SELLING HISTORIC PROPERTIES: WHAT YOU NEED TO KNOW 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053979
 SHARPEN YOUR LISTING SKILLS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053443
 SHOW ME THE MONEY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052473
 SIZE DOES MATTER 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054613
 STRATEGIZING WITH THE INTERNET 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052894
 SUCCESSFULLY SELLING HUD HOMES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055205
 TAX LAWS AND INVESTMENTS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053436
 TECHNOLOGY AND RISK MANAGEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052548
 TEMPO MLS TRAINING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054404
 TEMPO MLS TRAINING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054398
 TEMPO: TOP 10 TIPS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054400
 THE BENEFITS OF TRANSACTING YOUR BUSINESS AS A BUSINESS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052050
 THE CODE OF ETHICS, YOUR PROMISE OF PROFESSIONALISM 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052208
 THE CODE OF ETHICS, YOUR PROMISE OF PROFESSIONALISM (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053089
 THE ETHICS OF PROCURING CAUSE 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 054946
 THE FACTS ON RESIDENTIAL OIL UNDERGROUND STORAGE TANKS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053284
 THE FACTS ON UNDERGROUND STORAGE TANKS 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 053026
 THE HOME INSPECTION 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055091
 THE POWER OF EXCHANGE: 1031 TAX DEFERRED EXCHANGE BASICS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052228
 THE SECRETS OF MAKING MONEY IN REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053304
 THE TAX DEFERRED EXCHANGE: IRC SECTION 1031 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053973
 THE WORLD OF WARRANTIES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054480
 TOP DEAL KILLERS & HOW TO AVOID THEM 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 051766
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052501
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054948
 TOP PRODUCER 7I 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053022
 TOPICS IN HOME INSPECTION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 052260
 TRANSACTION AUTOPSIES 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 055207
 UNDERGROUND STORAGE TANKS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052546
 UNDERSTANDING DUAL AGENCY 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 052822
 UNDERSTANDING THE FHA APPRAISAL PROCESS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 011998
 VA RESIDENTIAL LANDLORD TENANT ACT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053458
 VHDA LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053459
 VHDA LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052467
 VIRGINIA REAL ESTATE CONTRACTS 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 052285
 VIRGINIA REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052466
 VIRGINIA REAL ESTATE CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 006298
 WELCOMING CULTURAL DIVERSITY 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 055764
 WHAT DID I SAY? 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052817
 WHAT EVERY AGENT NEEDS TO KNOW ABOUT TITLE INSURANCE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053106
 WHAT TO DO WHEN THE APPRAISER CALLS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056012
 WHAT'S DEVELOPING IN RICHMOND 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052816
 WHAT'S YOUR ETHICAL IQ? 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 051769
 WINDSOR FARMS AND THE TUDOR REVIVAL STYLE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053984
 WORKING WITH BUYERS & SELLERS 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 053985
 WRITING CONTRACTS WITH CONFIDENCE 3 hour(s)

REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052355
 WRITING EFFECTIVE REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 051768
 WRITING EFFECTIVE REAL ESTATE CONTRACTS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052550
 WRITING EFFECTIVE REAL ESTATE CONTRACTS - EXTENDED 4 hour(s)
 REAL ESTATE CONTRACTS 4 hour(s)
 Course Number: 053432
 WYLD FIRE TRAINING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 THE REAL ESTATE SCHOOL, INC.
 P O BOX 1412
 SALEM VA 24153
 PH: (540) 521-8784 FAX: (540) 375-6650

C O U R S E S

Course Number: 055475
 A LOOK AT AGENCY: THEN AND NOW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 054923
 A LOOK AT RVAR'S EXCLUSIVE RIGHT TO REPRESENT SELLER AGREEMENT 2
 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055858
 BASIC REAL ESTATE FINANCE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055845
 CONSENSUAL DUAL AGENCY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055847
 ETHICS IN REAL ESTATE (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054927
 EXPAND YOUR TIME 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055861
 GOVERNMENT REGULATIONS (CRP) 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054925
 HOME INSPECTORS-WHO THEY ARE AND WHAT THEY DO 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055855
 MANDATORY TOPICS (CRP) 8 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

Course Number: 055846
 METHODS OF RESIDENTIAL FINANCE (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055866
 PRICING PROPERTY TO SELL (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054976
 RADON TESTING BASICS FOR REAL ESTATE AGENTS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055850
 REAL ESTATE MATH (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054974
 SPOTTING PROPERTY CONCERNS BEFORE WRITING THAT CONTRACT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055848
 TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055851
 TAX FREE EXCHANGES (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055649
 THE ETHICS SERIES: PREAMBLE AND ARTICLE 1 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 054929
 THE REAL ESTATE GRP EDUC SERIES - BUYER SYSTEMS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054931
 THE REAL ESTATE GRP EDUC SERIES - SELLER SYSTEMS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055087
 TITLE INSURANCE: OVERVIEW AND ENHANCED COVERAGES 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 056075
 UNDERSTANDING THE RVAR PURCHASE CONTRACT 4 hour(s)
 REAL ESTATE CONTRACTS 4 hour(s)

 THE RGS TITLE REAL ESTATE ACADEMY
 2220 TACKETTS MILL DR
 WOODBRIDGE VA 22192
 PH: (703) 491-9600 FAX: (703) 492-7494

C O U R S E S

Course Number: 055823
 AGENCY LAW IN VIRGINIA 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 055816
 CONTRACTS FOR REAL ESTATE PROFESSIONALS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 055884
 FAIR HOUSING 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 055630

FORECLOSURES AND THE INSTRUMENTS OF REAL ESTATE FINANCE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055628
INTRODUCTION TO CONTRACTS 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 055835
TAX MATTERS IN REAL ESTATE SALES 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

TICOR TITLE INSURANCE COMPANY OF FLORIDA
4201 NORTHVIEW DRIVE #408
BOWIE MD 20716
PH: (800) 391-6564 FAX: (301) 805-6715

C O U R S E S

Course Number: 051851
FROM CONTRACT TO COMMISSION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051852
FROM CONTRACT TO COMMISSION - THE ADVANCED COURSE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

TIDEWATER BUILDERS ASSOCIATION
2117 SMITH AVENUE
CHESAPEAKE VA 23320
PH: (757) 420-2434 FAX: (757) 424-5954

C O U R S E S

Course Number: 009398
FAIR HOUSING SEMINAR 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 004998
VA RESIDENTIAL LANDLORD & TENANT ACT/ F.H. REVIEW 9 hour(s)
FAIR HOUSING 2 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)

TIDEWATER COMMUNITY COLLEGE
300 GRANBY STREET
NORFOLK VA 23510
PH: (757) 822-1183 FAX: () -

C O U R S E S

Course Number: 051747
REAL ESTATE CONTINUING EDUCATION (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)

ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

TIDEWATER REAL ESTATE SCHOOL INC
6200-6222 PARDUE CT
VIRGINIA BEACH VA 23464
PH: (757) 420-8022 FAX: (757) 482-0721

C O U R S E S

Course Number: 051965
VIRGINIA REAL ESTATE CONTINUING EDUCATION (CRP) 16 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
REAL ESTATE AGENCY 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)

TOP PRODUCER ACADEMY OF REAL ESTATE
7820 SUDLEY ROAD
MANASSAS VA 20109 2886
PH: (703) 330-2222 FAX: (703) 330-2146

C O U R S E S

Course Number: 019302
BASIC REAL ESTATE FINANCE (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 019702
CONSENSUAL DUAL AGENCY (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 020002
ETHICS IN REAL ESTATE (CRP) 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 019802
GOVERNMENT REGULATIONS (CRP) 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 019402
METHODS OF RESIDENTIAL FINANCE (CRP) 6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 019602
PRICING PROPERTY TO SELL (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 019902
REAL ESTATE MATH (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 019502
TAX ADVANTAGES OF HOME OWNERSHIP (CRP) 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 019202
TAX FREE EXCHANGES (CRP) 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 020102
VIRGINIA RENEWAL PACKAGE 1 (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 5 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 020202
VIRGINIA RENEWAL PACKAGE 2 (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 5 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

TRAINING LEARNING CERTIFICATION INC
2841 HARTLAND RD
FALLS CHURCH VA 22043
PH: (703) 560-4663 FAX: (703) 560-6121

C O U R S E S

Course Number: 056073
ENVIRONMENTAL INSPECTIONS 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 056071
UNDERSTANDING THE HOME INSPECTION 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

UNIVERSAL SCHOOL OF REAL ESTATE
1355 BEVERLY RD STE 320
MC LEAN VA 22101
PH: (703) 848-2300 FAX: (703) 848-2305

C O U R S E S

Course Number: 055567
VIRGINIA FAIR HOUSING 3 hour(s)
FAIR HOUSING 3 hour(s)

UNIVERSITY INSTITUTE OF REAL ESTATE
401 UNIVERSITY BLVD
P O BOX 1426
HARRISONBURG VA 22801
PH: (540) 433-8902 FAX: (540) 433-6120

C O U R S E S

Course Number: 051985
BUYER REPRESENTATION 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
Course Number: 011202
C E 8 HR CLASS INCLUDING LAW UPDATE, FH & ETHICS 8 hour(s)

REAL ESTATE RELATED SUBJECTS 6 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 051986
 ENVIRONMENTAL ISSUES IN REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 011402
 FAIR HOUSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 011502
 FAIR HOUSING, LAW UPDATE, AND ETHICS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051984
 FAIR HOUSING/CURRENT CASES/DECISIONS 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 051982
 LEGAL UPDATES AND EMERGING TRENDS 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 051983
 REAL ESTATE AGENCY 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 052043
 REAL ESTATE CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)

 Course Number: 011302
 REAL ESTATE ETHICS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 011702
 REAL ESTATE ISSUES 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 011602
 REAL ESTATE LAW UPDATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053593
 VIRGINIA 16 HR CE RENEWAL PKG (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

 US DEPT OF HOUSING & URBAN DEVELOPMENT
 600 E BROAD ST 3RD FLOOR
 RICHMOND VA 23219
 PH: (804) 771-2100 FAX: (804) 771-2090

C O U R S E S

Course Number: 051847
 HELPING HOMEBUYERS SAVE ENERGY & MONEY BY USING HUD/FHA.. 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051846

INTRODUCTION TO HUD/FHA HOMEBUYING PROGRAMS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 055222
 LENDER AND REALTOR HUD/FHA UPDATE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051848
 USING HUD/FHA LOSS MITIGATION PROGRAMS TO HELP HOMEOWNERS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 VANDIVER-MORGAN INC
 T/A THE INSTITUTE OF PROFESSIONAL DEVELOPMENT
 7801 N LAMAR BLVD F35
 AUSTIN TX 78752
 PH: (512) 453-0900 FAX: (512) 371-0922

C O U R S E S

Course Number: 021202
 AGENCY (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 022202
 ASSET MANAGEMENT (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 022302
 BUSINESS AND RISK MANAGEMENT (CRP) 5 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 Course Number: 022002
 CODE OF ETHICS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 022102
 CREATING A PROFITABLE BUSINESS (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 021302
 ENVIRONMENTAL HAZARDS (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052296
 FAIR HOUSING (CRP) 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 021402
 FAIR HOUSING (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 021602
 INTERNET 101(CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 021702
 PRICING TO FINANCING PROPERTY (CRP) 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 021502
 RESIDENTIAL REAL ESTATE FINANCING (CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 021902
 TRUST FUNDS(CRP) 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051715
VIRGINIA RULES AND REGULATIONS (CRP) 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)

VERSATILE TITLE AND ESCROW
301 MAPLE AVENUE WEST
SUITE 202
VIENNA VA 22180
PH: (703) 281-6100 FAX: (703) 281-6107

C O U R S E S

Course Number: 055886
VTE-01 THE SETTLEMENT:UNDERSTANDING THE CLOSING PROCESS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055888
VTE-02 TITLE INSURANCE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055890
VTE-03 ENVIRONMENTAL INSPECTIONS 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 055892
VTE-04 UNDERSTANDING THE HOME INSPECTION 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

VIRGINIA ASSOCIATION OF REALTORS
10231 TELEGRAPH ROAD
GLEN ALLEN VA 23059
PH: (804) 264-5033 FAX: (804) 262-0497

C O U R S E S

Course Number: 003602
2002 PROFESSIONAL STANDARDS SEMINAR 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 051757
2003 PROFESSIONAL STANDARDS SEMINAR 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 052063
2004 ETHICS SEMINAR 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 052054
2004 PROFESSIONAL STANDARDS SEMINAR 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
Course Number: 053370
2005 ETHICS SEMINAR 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 054669
2005 ETHICS SEMINAR 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
Course Number: 053538
2005 PROFESSIONAL STANDARDS SEMINAR 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 054857		
2006 ETHICS SEMINAR	3 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 055017		
2006 ETHICS SEMINAR	2 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	2 hour(s)	
Course Number: 055015		
2006 ETHICS SEMINAR	1 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	1 hour(s)	
Course Number: 054881		
2006 PROFESSIONAL STANDARDS SEMINAR	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 056200		
2007 ETHICS SEMINAR	3 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 056196		
2007 ETHICS SEMINAR	1 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	1 hour(s)	
Course Number: 056202		
2007 PROFESSIONAL STANDARDS SEMINAR	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 020601		
A NEW DAY FOR BUYER AGENTS	2 hour(s)	
REAL ESTATE AGENCY	2 hour(s)	
Course Number: 054879		
A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST	2 hour(s)	
REAL ESTATE AGENCY	2 hour(s)	
Course Number: 054871		
A NEW LOOK AT BUYER AGENCY: PUTTING THE CLIENT FIRST	3 hour(s)	
REAL ESTATE AGENCY	3 hour(s)	
Course Number: 052861		
A WORKSHOP ON ETHICAL DECISION-MAKING	3 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 052637		
ACCREDITED BUYER REPRESENTATIVE MANAGER	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
REAL ESTATE AGENCY	2 hour(s)	
Course Number: 053313		
ADVANCED APPLICATIONS	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 053160		
ADVANCED SALES COMPARISON AND COST APPROACHES	8 hour(s)	
REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 052330		
ADVANCED STUDIES IN MARKET ANALYSIS	7 hour(s)	
REAL ESTATE RELATED SUBJECTS	7 hour(s)	
Course Number: 053848		
AFFORDABLE HOUSING THROUGH AFFORDABLE LENDING	6 hour(s)	
REAL ESTATE RELATED SUBJECTS	6 hour(s)	
Course Number: 053368		
AFFORDABLE HOUSING THROUGH AFFORDABLE LENDING	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	

Course Number: 053366
 AFFORDABLE HOUSING THROUGH AFFORDABLE LENDING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053541
 AGENCY - EFFECTIVE SALES STRATEGIES 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 054671
 AGENCY PRACTICES 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 053319
 AGENCY: BEST AGENCY PRACTICES 1 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 Course Number: 053907
 AGENCY: BEST AGENCY PRACTICES 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052837
 AGENCY: BEST AGENCY PRACTICES 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 055569
 AGENTS GONE WILD: DON'T TRY THIS AT HOME 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053851
 AGRILAND BROKERAGE AND MARKETING 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054877
 ANALYZING & SELLING INVESTMENT REAL ESTATE 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 053338
 ANALYZING COMMERCIAL LEASE CLAUSES - IMPLICATIONS FOR PROPERTY VALUE &
 MARKETABILITY 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 053166
 APPRAISAL PRINCIPLES 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

 Course Number: 053156
 APPRAISAL PROCEDURES 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053179
 APPRAISAL REVIEW SEMINAR: SINGLE-FAMILY RESIDENTIAL 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 053340
 APPRAISALS AND REAL ESTATE LENDING: WHAT EVERY BANKER SHOULD KNOW 7
 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

 Course Number: 053342
 APPRAISING MANUFACTURED HOUSING 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 003802
 APPRAISING RURAL LAND; ENVIRON. LAW; CONSER.EASEMENTS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053150
 APPRAISING THE TOUGH ONES 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 056082
 ARE WE REALLY COMMITTED TO OUR BUYERS 1 hour(s)

REAL ESTATE AGENCY 1 hour(s)
 Course Number: 056080
 ARE WE REALLY COMMITTED TO OUR BUYERS? 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 053344
 ASIA/PACIFIC AND INTERNATIONAL REAL ESTATE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051980
 AT HOME WITH DIVERSITY 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052651
 AT HOME WITH DIVERSITY 6 hour(s)
 FAIR HOUSING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055688
 BEING A GOOD AGENT MEANS HAPPIER CLIENTS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 003902
 BEYOND CODES OF ETHICS: MORAL DEC.-MAKING FOR R E PROF 2 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 052131
 BRINGING MEDIATION HOME 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 056084
 BROKER WORKSHOP: REDUCING RISKS (AND HEADACHES) 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 056086
 BROKER WORKSHOP: REDUCING RISKS (AND HEADACHES) 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055727
 BUILDING CLIENTS FOR LIFE: 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051833
 BUT I DIDN'T MEAN ANYTHING! F H IS BIG BUCKS! 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051832
 BUT I DIDN'T MEAN ANYTHING! F H IS BIG BUCKS! 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 052336
 BUT I DIDN'T MEAN ANYTHING! FAIR HOUSING IS BIG BUCKS! 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052326
 BUT I DIDN'T MEAN ANYTHING! FAIR HOUSING IS BIG BUCKS! 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 004002
 BUYER AND SELLER DECISIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 054105
 BUYER AND SELLER DECISIONS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053855
 BUYER AND SELLER DECISIONS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055019
 BUYER YOU'RE MINE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 052334
 CASE STUDIES IN ACQUISITION ANALYSIS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 010202
 CASE STUDIES IN COMPARATIVE LEASE ANALYSIS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052009
 CASE STUDIES IN COMPARATIVES LEASE ANALYSIS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 010102
 CASE STUDIES IN REAL ESTATE ANALYSIS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052007
 CASE STUIDES IN REAL ESTATE ANALYSIS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052352
 CAUTION: 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051990
 CHA CHING!! EFFECTIVE MONEY MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 009300
 CHANGING DEMOGRAPHICS & HOW THEY AFFECT YOUR MARKET 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 053857
 CHARACTER COUNTS, DOESN'T IT? 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 003402
 CI 101: FIN. ANAL. FOR COMM. INVESTMENT R E 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052631
 CI 101: FINANCIAL ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE 8
 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052662
 CI 102: MARKET ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 003502
 CI 102: MKT. ANAL. FOR COMM. INVESTMENT R E 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 052658
 CI 103: USER DECISION ANALYSIS FOR 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052653
 CI 104: INVESTMENT ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE 8
 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052057
 COMMERCIAL GROUP INVESTING AND DISPOSITION (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 051724
 COMMERCIAL REAL ESTATE 2003 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052052
 COMMERCIAL REAL ESTATE 2004 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051831
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 024902
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053172
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 4 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053173
 COMMERCIAL REAL ESTATE: LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 055223
 CONNECTING WITH MULTICULTURAL HOMEBUYERS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054675
 CONTRACTS: CONSTRUCTING REAL ESTATE AGREEMENT FOR YOUR CLIENTS 1
 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)

 Course Number: 053908
 CONTRACTS: CONSTRUCTING REAL ESTATE AGREEMENTS FOR YOUR CLIENTS 3
 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 052838
 CONTRACTS: CONSTRUCTING REAL ESTATE AGREEMENTS FOR YOUR CLIENTS 2
 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055575
 CREATING YOUR TENANT HANDBOOK 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054873
 CREATIVE LAND PLANNING FOR PROFITS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053612
 CRIME FREE MULTI-HOUSING 7 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052839
 CRS 107: MASTERING THE ART OF SELLING NEW HOMES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055735
 CRS 201: LISTING STRATEGIES FOR THE RESIDENTIAL SPECIALIST 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 056205
 CRS 202: EFFECTIVE BUYER SALES STRATEGIES 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 056208
 CRS 204: CREATING WEALTH THROUGH RESIDENTIAL REAL EST INVESTMENTS 8
 hour(s)

REAL ESTATE RELATED SUBJECTS	8 hour(s)	
Course Number: 056211		
CUSTOMERS THAT LAST A LIFETIME	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 055732		
DATA SECURITY 101	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052332		
DEALING WITH WATER INTRUSION AND MOLD IN VIRGINIA	2 hour(s)	
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 018202		
DIALOGUE IN THE DESERT: THE CCIM 2002 SEMINAR	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 053372		
DISCLOSE,DISCLOSE, DISCLOSE: HOW MUCH DISCLOSURE IS TOO MUCH?	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 051827		
DISCLOSURE - "WHO'S GOT AMNESIA"	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 051828		
DISCLOSURE - "WHO'S GOT AMNESIA"	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 053326		
DISCLOSURE 101: WHEN TO SPEAK, WHEN TO SHUT UP, AND WHEN TO RUN	2	
hour(s)		
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053859		
DISCLOSURE: WHO'S GOT AMNESIA	4 hour(s)	
REAL ESTATE RELATED SUBJECTS	4 hour(s)	
Course Number: 018402		
DISCOVER,DISCLOSE,DAMAGES,DEFENDANTS: DAILY DECISIONS	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 027902		
DISPUTE RESOLUTION FOR REAL ESTATE PROFESSIONALS	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 051923		
DO NOT CALL	2 hour(s)	
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 051922		
DO NOT CALL	1 hour(s)	
LEGAL UPDATES / LAW	1 hour(s)	
Course Number: 056090		
DO WE REALLY LOVE OUR SELLERS?	1 hour(s)	
REAL ESTATE AGENCY	1 hour(s)	
Course Number: 056088		
DO WE REALLY LOVE OUR SELLERS?	2 hour(s)	
REAL ESTATE AGENCY	2 hour(s)	
Course Number: 052002		
DUAL AND DESIGNATED AGENCY:	2 hour(s)	
REAL ESTATE AGENCY	2 hour(s)	
Course Number: 052841		
DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION	1 hour(s)	
REAL ESTATE AGENCY	1 hour(s)	
Course Number: 054103		
DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION	3 hour(s)	

REAL ESTATE AGENCY 3 hour(s)

Course Number: 054101
DUTIES IN CONFLICT: MANAGING THE IN-OFFICE TRANSACTION 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 051825
DUTIES TO CLIENTS, CUSTOMERS, PUBLIC & OTHER LICENSEES 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 052649
DUTIES TO CLIENTS, CUSTOMERS, PUBLIC & OTHER LICENSEES 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 051826
DUTIES TO CLIENTS, CUSTOMERS, PUBLIC & OTHER LICENSEES 3 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 055729
E-PRO CERTIFICATION (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 054869
EFFECTIVE MONEY MANAGEMENT FOR TODAY'S REALTOR 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 051834
ENVIRONMENTAL CONCERNS - AVOIDING LAWSUITS 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 051835
ENVIRONMENTAL CONCERNS - AVOIDING LAWSUITS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054099
ENVIRONMENTAL SURVEY: MOISTURE INTRUSION, MOLD, UST, RADON & LEAD PAINT
3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054097
ENVIRONMENTAL SURVEY: MOISTURE INTRUSION, MOLD, UST, RADON & LEAD PAINT
2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 052001
ESSENTIALS OF INTERNATIONAL REAL ESTATE 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053346
ESSENTIALS OF INTERNATIONAL REAL ESTATE 7 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 018502
ETHICS AND PROFESSIONAL STANDARDS 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 056213
ETHICS IN TODAY'S REAL ESTATE WORLD 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 010002
ETHICS SEMINAR 2 hour(s)
ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 053348
EUROPE AND INTERNATIONAL REAL ESTATE 7 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 053610
EVALUATING COMMERCIAL CONSTRUCTION 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 053861
 EVALUATING COMMERCIAL CONSTRUCTION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053609
 EVALUATING COMMERCIAL CONSTRUCTION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053863
 EVALUATING RESIDENTIAL CONSTRUCTION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051877
 EVALUATION AND MARKETING OF LAND 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052327
 EXCHANGING MADE EASY 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055581
 EXPAND YOUR MARKET 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 Course Number: 055578
 EXPAND YOUR MARKET 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 009499
 F H; BUT I DIDN'T MEAN ANYTHING BY WHAT I SAID 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 052863
 FACILITATING THE TRANSACTION 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052647
 FAIR HOUSING AND THE ADA: AN OVERVIEW 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 051796
 FAIR HOUSING AND THE ADA: AN OVERVIEW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 005102
 FAIR HOUSING IS FOR EVERYONE 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 052638
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)
 FAIR HOUSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052321
 FAIR HOUSING IS FOR EVERYONE 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 055852
 FAIR HOUSING TESTING: HOW IT WORKS, WHAT IT MEANS, WHAT PROPERTY MANAGERS
 SHOULD KNOW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052053
 FAIR HOUSING, ETHICS & THE LAW 4 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052842
 FAIR HOUSING: PRACTICES TO IMPROVE YOUR BUSINESS AND KEEP YOU AND YOUR
 CLIENTS OUT OF TROUBLE 2 hour(s)
 FAIR HOUSING 2 hour(s)

Course Number: 053909
 FAIR HOUSING: PRACTICES TO IMPROVE YOUR BUSINESS AND KEEP YOU AND YOUR
 CLIENTS OUT OF TROUBLE 3 hour(s)
 FAIR HOUSING 3 hour(s)

Course Number: 055021
 FAIR HOUSING: RESIDENTIAL LANDLORD & TENANT 4 hour(s)
 FAIR HOUSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054697
 FAIR HOUSING: THE LAW AND YOU 2 hour(s)
 FAIR HOUSING 2 hour(s)

Course Number: 055024
 FAIR HOUSING: UNDERSTANDING THE LAW 2 hour(s)
 FAIR HOUSING 2 hour(s)

Course Number: 055026
 FAIR HOUSING: UNDERSTANDING THE LAW 3 hour(s)
 FAIR HOUSING 3 hour(s)

Course Number: 053181
 FHA APPRAISAL INSPECTION FROM THE GROUND UP 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 054095
 FIFTY WAYS TO LOSE YOUR LICENSE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 052132
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 025802
 FINANCIAL ANALYSIS OF INVESTMENT R E (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 017197
 FORESTRY PRACTICES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054091
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 3
 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 054093
 FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 2
 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 054107
 FULL AND FAIR DISCLOSURE FOR VA COMMUNITY ASSOCIATIONS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 053545
 FUNDAMENTALS OF COMMERCIAL REAL ESTATE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 053169
 GENERAL APPLICATIONS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 055028
 GENERATION X - THE EMERGING BUYER OF TODAY 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 056095

GETTING HOME: A ROADMAP TO CREATING MORE OPPORTUNITIES FOR HOMEOWNERSHIP
4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 056092
GETTING HOME: A ROADMAP TO CREATING MORE OPPORTUNITIES FOR HOMEOWNERSHIP
2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 056097
GETTING HOME: A ROADMAP TO CREATING MORE OPPORTUNITIES FOR HOMEOWNERSHIP
6 hour(s)
REAL ESTATE RELATED SUBJECTS 6 hour(s)
Course Number: 053336
GETTING THE MOST ACCURATE APPRAISAL 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 025902
GROUP OWNERSHIP OF INVESTMENT R E (CRP) 8 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
Course Number: 052843
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 1 hour(s)
REAL ESTATE CONTRACTS 1 hour(s)
Course Number: 010600
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 053866
HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 054689
HANDLING NEW CONSTRUCTION 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
Course Number: 054687
HANDLING NEW CONSTRUCTION 3 hour(s)

LEGAL UPDATES / LAW 3 hour(s)
Course Number: 055030
HARNESSING THE POWER OF THE E-BUYER 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 055032
HERE COMES THE JUDGE - THERE GOES YOUR COMMISSION 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 053153
HIGHEST AND BEST USE AND MARKET ANALYSIS 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 055584
HOW TO BUILD WEALTH BY INVESTING IN REAL ESTATE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 053892
HOW TO WORK WITH REAL ESTATE INVESTMENT-BUYER 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 003302
INTRO. TO COMM. INVESTMENT R E ANALYSIS 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)
Course Number: 052666
INTRODUCTION TO COMMERCIAL INVESTMENT REAL ESTATE ANALYSIS 8 hour(s)
REAL ESTATE RELATED SUBJECTS 8 hour(s)
Course Number: 010999
INTRODUCTION TO PROPERTY MANAGEMENT 8 hour(s)

REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 004302
 INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053611
 INTRODUCTION TO RESIDENTIAL PROPERTY MANAGEMENT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 053350
 INVESTMENT & FINANCIAL ANALYSIS AND INTERNATIONAL REAL ESTATE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 051880
 INVESTMENT IN KNOWLEDGE: LEARNING IN THE LONE STAR STATE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

Course Number: 025602
 INVESTMENT R E VS. RESIDENTIAL R E (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 056215
 INVESTMENTS: TURNING THE KEY TO WEALTH 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052064
 LAND 101 - INTRODUCTION TO LAND BROKERAGE 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052844
 LAND DEVELOPMENT 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054680
 LAND INVESTMENT ANALYSIS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054087
 LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 056194
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054685
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 056192
 LEGAL UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 054089
 LEGAL UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 022499
 LEGAL UPDATE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 051754
 LEGAL UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 053174
 LEGAL UPDATE 2 hour(s)

LEGAL UPDATES / LAW 2 hour(s)

Course Number: 056217
 LENDING'S FINE LINES: CREATIVE FINANCING OR PREDATORY PITFALL 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054885
 MAKE IT YOUR FIRM'S MISSION: PROMOTE LOSS PREVENTION AWARENESS 2
 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054883
 MAKE IT YOUR FIRM'S MISSION: PROMOTE LOSS PREVENTION AWARENESS 1
 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055225
 MANAGING DIVERSITY FOR THE BROKER/OWNER/MANAGER 8 hour(s)
 FAIR HOUSING 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 023402
 MANAGING YOUR RISK FROM A TENANT'S POINT OF VIEW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055587
 MANAGING YOUR RISK PROACTIVELY: HOW TO ASSURE THAT YOUR TEAM IS PLAYING BY
 YOUR RULES TO WIN 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055589
 MANAGING YOUR RISK PROACTIVELY: TRAIN, COACH, AND ADVISE YOUR AGENTS TO UP
 PRODUCTION AND LOWER RISK 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055320
 MAXIMIZING YOUR REAL ESTATE CUSTOMER CONTACT MANAGEMENT SYSTEM 3
 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056190
 MOCK IFF HEARING 2007 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 054867
 MOCK IFF HEARING WITH THE VREB 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052060
 MOLD - SICK HOUSES MAKE SICK PEOPLE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052058
 MOLD - SICK HOUSES MAKE SICK PEOPLE 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 Course Number: 053334
 MOLD, MOISTURE, AND MILDEW, OH MY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055590
 MONEY, TAXES, AND THE REAL ESTATE AGENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052645
 NAR QUADRENNIAL CODE OF ETHICS TRAINING (CRP) 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 053158
 NATIONAL USPAP UPDATE COURSE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 053870
 NAVIGATING THE ETHICS OF AGENCY 2 hour(s)

REAL ESTATE AGENCY	2 hour(s)	
Course Number: 053872		
NAVIGATING THE ETHICS OF AGENCY	3 hour(s)	
REAL ESTATE AGENCY	3 hour(s)	
Course Number: 053874		
NEGOTIATING SUCCESSFUL REAL ESTATE TRANSACTIONS	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 054379		
NEGOTIATING WITH MULTI-CULTURAL CLIENTS	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 023502		
NEW RULES AND TOOLS TO EXPAND YOUR MARKET	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 010902		
NORTHERN NECK AGRICULTURE 101	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 053876		
NORTHERN NECK REALTORS CONSERVATION COURSE	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 054081		
OFFICE POLICY WORKSHOP	3 hour(s)	
LEGAL UPDATES / LAW	3 hour(s)	
Course Number: 054085		
OFFICE POLICY WORKSHOP	1 hour(s)	
LEGAL UPDATES / LAW	1 hour(s)	
Course Number: 054083		
OFFICE POLICY WORKSHOP	2 hour(s)	
LEGAL UPDATES / LAW	2 hour(s)	
Course Number: 055034		
PERSONAL SKILLS FOR PROFESSIONAL EXCELLENCE: BUSINESS PROTOCOL	6	
hour(s)		
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
ETHICS AND STANDARDS OF CONDUCT	3 hour(s)	
Course Number: 051991		
PICK POCKETS AND THE IRS:	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 053878		
POLICY AND PROCEDURES MANUAL	6 hour(s)	
LEGAL UPDATES / LAW	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 056219		
POSITIONING FOR A CHANGING MARKET	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 051755		
PRACTICAL APPLICATIONS OF 1031 LIKE-KIND EXCHANGES	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 052846		
PRACTICAL APPLICATIONS OF 1031 LIKE-KIND EXCHANGES	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 051981		
PRACTICAL APPLICATIONS OF 1031 LIKE-KIND EXCHANGES	2 hour(s)	
REAL ESTATE RELATED SUBJECTS	2 hour(s)	
Course Number: 003702		
PROBLEM SOLVING FOR PROPERTY MANAGERS	3 hour(s)	
REAL ESTATE RELATED SUBJECTS	3 hour(s)	
Course Number: 021800		

PROCURING CAUSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 021900
 PROCURING CAUSE: LAW & ETHICS 3 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 051718
 PROFESSIONAL STANDARDS: DIRECTORS, CHAIRS & COMMITTEES 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)

Course Number: 056187
 PROPERTY DISCLOSURE: THE RE PROFESSIONAL'S GUIDE TO REDUCING RISK 2
 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052341
 PROPERTY MANAGEMENT COURSE 6 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055039
 PROPERTY MANAGEMENT MOCK IFF HEARING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052133
 PROPERTY MANAGEMENT: 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055037
 PROPERTY MANAGEMENT: TOP 5 THINGS NOT TO DO 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053894
 REAL ESTATE FINANCING 101, 102 AND BEYOND 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052848
 REAL ESTATE INVESTMENT - THE 1031 EXCHANGE: THE INVESTOR AND YOU 3
 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056221
 RECRUIT AND SELECT TO EXCELLENCE AND PROFITS 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 052913
 RELOCATION 101: ASSISTING CONSUMERS WITH CORPORATE-SPONSORED MOVES 3
 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052343
 RENOVATION FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056099
 RESERVATION SAILS TRAINING 2006 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 010797
 RESIDENTIAL SALES COUNCIL COURSE 204 - BUILDING WEALTH 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)

Course Number: 052055
 RESIDENTIAL VS. COMMERCIAL REAL ESTATE (CRP) 16 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)

ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 REAL ESTATE AGENCY 1 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 018302
 RESPONDING TO TERRORISM THREATS AND ACT 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 052850
 REVERSE MORTGAGE FACTS:WHAT EVERY AGENT SHOULD KNOW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051926
 RI 401: UNDERSTANDING AGENCY 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 REAL ESTATE AGENCY 3 hour(s)
 Course Number: 052639
 RI 401: UNDERSTANDING AGENCY 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 REAL ESTATE AGENCY 2 hour(s)
 Course Number: 051925
 RI 402: FINANCING ALTERNATIVES 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 052325
 RI 405: PRICING, LISTING AND MARKETING 4 hour(s)

 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 004698
 RI 407: MANAGING RISK 7 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 5 hour(s)
 Course Number: 052852
 RI 407: MANAGING RISK 7 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051920
 RI 408: TAX AND INVESTMENT STRATEGIES FOR REAL ESTATE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

 Course Number: 051928
 RI 410: THE CODE OF ETHICS IS GOOD BUSINESS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 004798
 RI 411: FROM CONTRACT TO CLOSING 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 053896
 RI 411: SUCCESSFUL SETTLEMENT - MANAGING THE TRANSACTION 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 051921
 RI 412: RESIDENTIAL CONSTR. & SELLING NEW HOMES 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 051927
 RI: 406 WHAT DID I AGREE TO? 7 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054079
 RISK MANAGEMENT: WHAT'S THE BIG DEAL 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 055227
 RLI: SITE SELECTION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 020802
 ROTHSCHILD'S SECRET - A WEALTH BLDG FORMULA FOR THESE... 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055041
 RS 206: TECHNOLOGIES TO ADVANCE YOUR BUSINESS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 056184
 RS 210: BLDG AN EXCEPTIONAL CUST SVC REFERRAL BUSINESS 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 055686
 SELLING 2006: FOCUS ON NEEDS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053898
 SEVEN KEY TAX & FINANCIAL ISSUES EVERY REALTOR SHOULD KNOW 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 Course Number: 053163
 SMALL HOTEL/MOTEL VALUATION 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 053547
 SUBDIVISION ANALYSIS 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 053152
 SUPPORTING SALES COMPARISON GRID ADJUSTMENTS FOR RESIDENTIAL PROPERTIES
 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054865
 TAKE IT TO THE BANK! TAX STRATEGIES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054381
 TAKING AGENTS TO THE NEXT LEVEL THROUGH ADVICE-LED SALES CULTURE 2
 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053879
 TAX DEFERRED 1031 REAL PROPERTY EXCHANGES 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 051717
 TAX ISSUES FOR REALTORS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 020702
 TAX PLANNING FOR REALTORS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 025702
 TAX TREATMENT ON THE DISPOSITION OF INVESTMENT R E (CRP) 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
 Course Number: 052856
 TECHNOLOGY AND RISK MANAGEMENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052854
 TECHNOLOGY AND RISK MANAGEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055733

TECHNOLOGY WHIRLWIND 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054691
 TENNESSEE AND VIRGINIA LEGAL UPDATE 2 hour(s)

 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 053315
 THE AMERICAS AND INTERNATIONAL REAL ESTATE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 055317
 THE ART & SCIENCE OF EXCEPTIONAL SERVICE AND LEADERSHIP 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 005302
 THE BASICS OF LANDLORD & TENANT LAW 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 051829
 THE BUCK STOPS HERE: LESSONS IN RISK MANAGEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052643
 THE CODE OF ETHICS: MAKING COMMON SENSE UNDERSTANDABLE 3 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
 Course Number: 051797
 THE CODE OF ETHICS: MAKING COMMON SENSE UNDERSTANDABLE 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 053317
 THE MIDDLE EAST AND AFRICA AND INTERNATIONAL REAL ESTATE 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 054859
 THE NEW BANKRUPTCY ABUSE PREV ACT: WHAT REAL ESTATE PROF NEED TO KNOW 2
 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 051759
 THE R E BOARD'S NEW REG.: WHAT YOU NEED TO KNOW 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 025502
 THE R E BOARD'S NEW REGULATIONS: WHAT YOU NEED TO KNOW 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 052857
 THE REAL ESTATE PROFESSIONAL'S GUIDE TO INDOOR AIR QUALITY 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054077
 THE ROAD LESS TRAVELED: SPECIAL PURPOSE PROPERTIES 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

 Course Number: 055619
 THE TAX DEFERRED EXCHANGE: IRC SECTION 1031 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)
 Course Number: 056101
 THE WORLD OR WARRANTIES 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055797
 THIS AIN'T YOUR MOMMA'S CODE OF ETHICS 2 hour(s)
 ETHICS AND STANDARDS OF CONDUCT 2 hour(s)
 Course Number: 009302
 THIS MOLD HOUSE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 009402

THIS MOLD HOUSE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056105
 THREE CONTINGENCIES: AVOIDING THE TRAPS THAT LURK 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 056103
 THREE CONTINGENCIES: AVOIDING THE TRAPS THAT LURK 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 015299
 TODAY'S TAX LAWS: HOW THEY AFFECT REAL ESTATE 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 020902
 TOP DEAL KILLERS AND HOW TO AVOID THEM 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 025402
 TOP DEAL KILLERS AND HOW TO AVOID THEM 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054075
 TOP DEAL KILLERS AND HOW TO AVOID THEM 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054693
 TRANSITIONAL LAND 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 054071
 UNDERSTANDING AND SELLING THE CONDOMINIUM AND THE POA 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 054073
 UNDERSTANDING AND SELLING THE CONDOMINIUM AND THE POA 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 051919
 UNDERSTANDING CONTRACTS AND CONTRACT WRITING 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 051762
 UNDERSTANDING CONTRACTS AND CONTRACT WRITING 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

Course Number: 053420
 UNDERSTANDING THE FHA APPRAISAL 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

Course Number: 054678
 UNDERSTANDING THE LIMITED SERVICE BROKER 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)

Course Number: 054676
 UNDERSTANDING THE LIMITED SERVICE BROKER 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

Course Number: 055799
 UNDERSTANDING THE RETAIL REAL ESTATE MARKET 7 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)

Course Number: 021600
 UNDERSTANDING VIRGINIA'S AGENCY LAW 3 hour(s)
 REAL ESTATE AGENCY 3 hour(s)

Course Number: 021500
 UNDERSTANDING VIRGINIA'S AGENCY LAW 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)

Course Number: 025699
 UNDERSTANDING VIRGINIA'S AGENCY LAW 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

REAL ESTATE AGENCY 3 hour(s)
 Course Number: 055044
 UNRAVELING THE IDENTITY THEFT CRISIS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053175
 UPDATE ON RENTAL INSPECTION ORDINANCE & OTHER TOPICS 2 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

 Course Number: 053177
 UPDATE ON RENTAL INSPECTION ORDINANCE & OTHER TOPICS 4 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 052134
 USING TECHNOLOGY IN YOUR REAL ESTATE BUSINESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 051756
 VA RES. LANDLORD/TENANT ACT & CURRENT LEG. ISSUES 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 6 hour(s)
 Course Number: 051924
 VA RESIDENTIAL LANDLORD & TENANT ACT SEMINAR 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055610
 VHDA LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 008902
 VHDA: LOAN PROGRAM UPDATE FOR R E PROFESSIONALS (1 HOUR) 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055592
 VHDA: LOAN PROGRAM UPDATE FOR REAL ESTATE PROFESSIONALS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 053551
 VIRGINIA REGULATORY AND LEGAL UPDATE 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 052865
 VIRGINIA REGULATORY AND LEGAL UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 053883
 VIRGINIA RESIDENTIAL LANDLORD AND TENANT ACT SEMINAR 6 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055616
 VRLTA AND CURRENT LEGISLATIVE ISSUES 6 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053886
 VRLTA, VIRGINIA FAIR HOUSING LAW AND CURRENT LEGISLATIVE ISSUES 6
 hour(s)
 FAIR HOUSING 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)

 Course Number: 055613
 VRLTA, FAIR HOUSING, AND CURRENT LEGISLATIVE ISSUES 6 hour(s)
 FAIR HOUSING 2 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 053889

WHAT KEEPS BROKERS AWAKE AT NIGHT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 051830
 WHAT WERE YOU THINKING? 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053890
 WHO KILLED THE DEAL? 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 052864
 WHO KILLED THE DEAL? ASSORTED DEAL AUTOPSIES 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052858
 WRITING EFFECTIVE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 005202
 WRITING EFFECTIVE CONTRACTS 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054861
 WRITING EFFECTIVE CONTRACTS: UNDERSTANDING THE VAR PURCHASE AGREEMENT 3
 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 054863
 WRITING EFFECTIVE CONTRACTS: UNDERSTANDING THE VAR PURCHASE AGREEMENT 2
 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 055046
 WRITING LEASE ADDENDA 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)

 VIRGINIA CLE
 105 WHITEWOOD ROAD 22901
 P O BOX 4468
 CHARLOTTESVILLE VA 22906
 PH: (434) 979-5644 FAX: (434) 979-3147

C O U R S E S

Course Number: 054781
 10TH ANNUAL ADVANCED REAL ESTATE SEMINAR 13 hour(s)
 LEGAL UPDATES / LAW 6 hour(s)
 REAL ESTATE RELATED SUBJECTS 7 hour(s)
 Course Number: 020602
 VA LAWYERS GUIDE TO COMMUNITY ASSOCIATIONS 4 hour(s)
 REAL ESTATE RELATED SUBJECTS 4 hour(s)

 VIRGINIA HIGHLANDS COMMUNITY COLLEGE
 P O BOX 828
 ABINGDON VA 24212
 PH: (276) 739-2400 FAX: (276) 739-2590

C O U R S E S

Course Number: 001002
BUSC 205 REAL ESTATE CONTINUING EDUCATION 8 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

VIRGINIA POLYTECHNIC INSTITUTE & STATE UNIVERSITY
T/A VIRGINIA COOPERATIVE EXTENSION
P O BOX 10
MADISON VA 22727
PH: (540) 948-6881 FAX: (540) 948-6883

C O U R S E S

Course Number: 053663
FARMLAND MARKETING CONFERENCE 4 hour(s)
REAL ESTATE RELATED SUBJECTS 4 hour(s)

WASHINGTON METROPOTIAN CHAPTER COMMUNITY ASSOC INSTITUTE
7700 LITTLE RIVER TNPk STE 404
ANNANDALE VA 22003
PH: (703) 750-344 FAX: (703) 941-1740

C O U R S E S

Course Number: 052409
LEGISLATIVE UPDATES AND PROFESSIONAL FORUM 3 hour(s)
LEGAL UPDATES / LAW 3 hour(s)

WEICHERT REAL ESTATE SCHOOL
1955 JEFFERSON DAVIS HWY #201
FREDERICKSBURG VA 22401

C O U R S E S

Course Number: 051781
FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051782
RENTAL CERTIFICATION PROGRAM 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051780
RISK MANAGEMENT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WEICHERT REAL ESTATE SCHOOL
6610 ROCKLEDGE DR SUITE 100
BETHESDA MD 20817

PH: (301) 718-4184 FAX: (301) 718-4144

C O U R S E S

Course Number: 051781
FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051782
RENTAL CERTIFICATION PROGRAM 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051780
RISK MANAGEMENT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WEICHERT REAL ESTATE SCHOOL
8301 RICHMOND HIGHWAY
ALEXANDRIA VA 22309

C O U R S E S

Course Number: 051781
FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051782
RENTAL CERTIFICATION PROGRAM 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051780
RISK MANAGEMENT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WEICHERT REAL ESTATE SCHOOL
12479 DILLINGHAM SQUARE
WOODBIDGE VA 22192

C O U R S E S

Course Number: 051781
FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051782
RENTAL CERTIFICATION PROGRAM 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051780
RISK MANAGEMENT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WEICHERT REAL ESTATE SCHOOL
8401 OLD COURTHOUSE ROAD
VIENNA VA 22180

C O U R S E S

Course Number: 051781
FAIR HOUSING: PAST, PRESENT & FUTURE 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051782
RENTAL CERTIFICATION PROGRAM 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 051780
RISK MANAGEMENT 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WILLIAM E WOOD AND ASSOCIATES REAL ESTATE ACADEMY
800 NEWTOWN RD
VIRGINIA BEACH VA 23462
PH: (757) 499-9663 FAX: () -

C O U R S E S

Course Number: 052958
AGENCY LAW & REAL ESTATE 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
Course Number: 052582
AGENCY LAW & REAL ESTATE 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)
Course Number: 054038
BUSINESS PLANNING AND SETTING GOALS 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 054427
BUYER REPRESENTATION, FORMS AND EXPENSES 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 052954
CONTRACT LAW & REAL ESTATE ISSUES 4 hour(s)
REAL ESTATE CONTRACTS 4 hour(s)
Course Number: 052184
DO NOT CALL 1 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
Course Number: 052183
EQUAL OPPORTUNITY IN REAL ESTATE 3 hour(s)
FAIR HOUSING 3 hour(s)
Course Number: 052956
EQUAL OPPORTUNITY IN REAL ESTATE 3 hour(s)
FAIR HOUSING 3 hour(s)
Course Number: 053786
FINANCE WITH TOWNEBANK MORTGAGE 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 055696

FROM CONTRACT TO CLOSING: EARNING YOUR FEE BY PROTECTING YOUR CLIENT 3
hour(s)

LEGAL UPDATES / LAW 3 hour(s)

Course Number: 054044

HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)

REAL ESTATE CONTRACTS 2 hour(s)

Course Number: 055694

HANDLING NEW CONSTRUCTION 2 hour(s)

LEGAL UPDATES / LAW 2 hour(s)

Course Number: 055641

HOME CONSTRUCTION 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 054036

HOME PROTECTION PLANS: A BENEFIT FOR BUYERS & SELLERS 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 053355

LAWS AND REGULATIONS IMPACTING LICENSEES 3 hour(s)

LEGAL UPDATES / LAW 3 hour(s)

Course Number: 052960

NATIONAL ASSOCIATION OF REALTORS CODE OF ETHICS 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 052149

NATIONAL ASSOCIATION OF REALTORS CODE OF ETHICS 3 hour(s)

ETHICS AND STANDARDS OF CONDUCT 3 hour(s)

Course Number: 054046

NAVIGATING THE ETHICS OF AGENCY 2 hour(s)

REAL ESTATE AGENCY 2 hour(s)

Course Number: 055643

PREPARING YOUR LISTING FOR THE BUYERS HOME INSPECTION 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054048

PROCURING CAUSE: LAW AND ETHICS 2 hour(s)

LEGAL UPDATES / LAW 2 hour(s)

Course Number: 054425

PROPERTY SELECTION, OFFERS, NEGOTIATING AND CLOSING 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 054042

REDUCING RISK THROUGH HOME INSPECTIONS 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054040

TAX IMPLICATIONS FOR LICENSEES AND HOMEOWNERS 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)

Course Number: 055698

THE BUSINESS ACUMEN OF HOME WARRANTY 1 hour(s)

REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 054421

THE LISTING PROCESS 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

Course Number: 055692

UNDERSTANDING AND SELLING THE CONDOMINIUM AND THE POA 2 hour(s)

LEGAL UPDATES / LAW 2 hour(s)

Course Number: 054423

USING TECHNOLOGY TO BENEFIT CLIENTS 3 hour(s)

REAL ESTATE RELATED SUBJECTS 3 hour(s)

WILLIAMSBURG REAL ESTATE SCHOOL
5000 NEW POINT RD. SUITE 1101
WILLIAMSBURG VA 23188 9418
PH: (757) 253-0028 FAX: (757) 253-1559

C O U R S E S

Course Number: 055738
2006 ETHICS SEMINAR 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)
Course Number: 052130
ADVANCED CONTRACT ANALYSIS 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 055262
AN OUNCE OF PREVENTION: FAIR HOUSING LAWS 3 hour(s)
FAIR HOUSING 3 hour(s)
Course Number: 052125
ANTITRUST IN REAL ESTATE 1 hour(s)
REAL ESTATE RELATED SUBJECTS 1 hour(s)
Course Number: 055837
BUSINESS PLANNING 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 053423
CHA CHING! EFFECTIVE MONEY MANAGEMENT 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 052115
CONTRACT AND CONTRACT LAW PRINCIPLES 3 hour(s)
REAL ESTATE CONTRACTS 3 hour(s)
Course Number: 053591
DEALING WITH WATER INTRUSION AND MOLD IN VIRGINIA 2 hour(s)
REAL ESTATE RELATED SUBJECTS 2 hour(s)
Course Number: 051959
DO NOT CALL 2 hour(s)
LEGAL UPDATES / LAW 2 hour(s)
Course Number: 055076
DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 3 hour(s)
REAL ESTATE AGENCY 3 hour(s)

Course Number: 055074
DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 1 hour(s)
REAL ESTATE AGENCY 1 hour(s)
Course Number: 055075
DUAL AND DESIGNATED AGENCY: GAINING A NEW SOPHISTICATION 2 hour(s)
REAL ESTATE AGENCY 2 hour(s)
Course Number: 052124
EIGHT HOUR CONTINUING EDUCATION COURSE 8 hour(s)
FAIR HOUSING 2 hour(s)
LEGAL UPDATES / LAW 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)
REAL ESTATE AGENCY 2 hour(s)
REAL ESTATE CONTRACTS 2 hour(s)
Course Number: 052128
ETHICS & STANDARDS OF CONDUCT 1 hour(s)
ETHICS AND STANDARDS OF CONDUCT 1 hour(s)

Course Number: 052129
 FAIR HOUSING 2 hour(s)
 FAIR HOUSING 2 hour(s)
 Course Number: 055559
 FAIR HOUSING: UNDERSTANDING THE LAW 3 hour(s)
 FAIR HOUSING 3 hour(s)
 Course Number: 052406
 FIFTY WAYS TO LOSE YOUR LICENSE 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 053740
 FLEXMLS BASIC COMPUTER CLASS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055740
 FROM CONTRACT TO CLOSING: EARNING 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052911
 HANDLING MULTIPLE OFFERS IN A TIGHT MARKET 2 hour(s)
 REAL ESTATE CONTRACTS 2 hour(s)
 Course Number: 054369
 HOME CONSTRUCTION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054362
 HOW TO KEEP YOURSELF AND YOUR BROKER OUT OF COURT 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)

Course Number: 052247
 INTRODUCTION TO COMMERCIAL REAL ESTATE 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054371
 LEADERSHIP & TEAM BUILDING FOR BROKERS & MANAGERS 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 055744
 LEGAL UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 052126
 LEGAL UPDATES & CURRENT TRENDS 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 055492
 LEGISLATIVE UPDATE 1 hour(s)
 LEGAL UPDATES / LAW 1 hour(s)
 Course Number: 054409
 MANAGING YOUR PRACTICE WITH TOP PRODUCER 7 I 8 hour(s)
 REAL ESTATE RELATED SUBJECTS 8 hour(s)
 Course Number: 052117
 NAR QUADRENNIAL CODE OF ETHICS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 055310
 OFFICE POLICY WORKSHOP 2 hour(s)
 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 055312
 OFFICE POLICY WORKSHOP 3 hour(s)
 LEGAL UPDATES / LAW 3 hour(s)
 Course Number: 052241
 PARAGON/VOYAGER BASIC COMPUTER CLASS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 053424
 PICK POCKETS AND THE IRS: KEEPING THEM OUT OF YOUR POCKET 2 hour(s)

REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 054367
 PREPARING YOUR LISTING FOR THE BUYER'S HOME INSPECTION 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 056077
 PROFESSIONAL COURTESIES TO SERVICE YOUR CUSTOMER/CLIENT 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)

 Course Number: 052121
 REAL ESTATE FINANCING 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052119

 RISK MANAGEMENT 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 054740
 SRES DESIGNATION COURSE 13 hour(s)
 REAL ESTATE RELATED SUBJECTS 13 hour(s)
 Course Number: 054365
 THE HOME INSPECTION 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 051777
 THE R E BOARDS NEW REGULATIONS: WHAT YOU NEED TO KNOW 2 hour(s)

 LEGAL UPDATES / LAW 2 hour(s)
 Course Number: 052912
 TOP DEAL KILLERS AND HOW TO AVOID THEM 1 hour(s)
 REAL ESTATE CONTRACTS 1 hour(s)
 Course Number: 055742
 TOP DEAL KILLERS AND HOW TO AVOID THEM 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)
 Course Number: 023602
 TOP DEAL KILLERS AND HOW TO AVOID THEM 1 hour(s)
 REAL ESTATE RELATED SUBJECTS 1 hour(s)
 Course Number: 054363
 TOPICS IN HOME INSPECTION 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 056162
 UNDERSTANDING THE LOAN PROCESS 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052404
 USING TECHNOLOGY IN YOUR REAL ESTATE BUSINESS 3 hour(s)
 REAL ESTATE RELATED SUBJECTS 3 hour(s)
 Course Number: 052123
 VHDA: 2 hour(s)
 REAL ESTATE RELATED SUBJECTS 2 hour(s)
 Course Number: 052127
 VIRGINIA AGENCY LAW 2 hour(s)
 REAL ESTATE AGENCY 2 hour(s)

 Course Number: 053724
 WRITING EFFECTIVE CONTRACTS 3 hour(s)
 REAL ESTATE CONTRACTS 3 hour(s)

 WORLDWIDE ERC TRAINING INSTITUTE
 1717 PENNSYLVANIA AVE NW

SUITE 800
WASHINGTON DC 20006
PH: (202) 857-0857 FAX: (202) 659-8631

C O U R S E S

Course Number: J54467
FAIR HOUSING & DIVERSITY IN RELOCATION 3 hour(s)
FAIR HOUSING 3 hour(s)
Course Number: 052421
RELOCATION 101 - ASSISTING CONSUMERS WITH CORP SPONSORED MOVES 3
hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)
Course Number: 054973
RELOCATION: ASSISTING CORPORATE TRANSFEREES (CRP) 3 hour(s)
REAL ESTATE RELATED SUBJECTS 3 hour(s)

WV ASSOCIATION OF REALTORS
2110 KANAWHA BLVD EAST
CHARLESTON WV 25311
PH: (304) 342-7600 FAX: (304) 343-5811

C O U R S E S

Course Number: 055474
BUILDING SALES CHAMPIONS 7 hour(s)
REAL ESTATE RELATED SUBJECTS 7 hour(s)
Course Number: 054574
REALTOR CODE OF ETHICS 3 hour(s)
ETHICS AND STANDARDS OF CONDUCT 3 hour(s)